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| 3 | PERMANENT SELECT COMMITTEE ON INTELLIGENCE, |
| 4 | joint with the |
| 5 | COMMITTEE ON OVERSIGHT AND REFORM |
| 6 | and the |
| 7 | COMMITTEE ON FOREIGN AFFAIRS, |
| 8 | U.S. HOUSE OF REPRESENTATIVES, |
| 9 | WASHINGTON, D.C. |
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| 13 | INTERVIEW OF: GORDON SONDLAND |
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| 18 | Thursday, October 17, 2019 |
| 19 | Washington, D.C. |
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| 22 | The interview in the above matter was held in Room |
| 23 | HVC-304, Capitol Visitor Center, commencing at 9:30 a.m. |
| 24 | Present: Representatives Schiff, Himes, Sewell, Speier, |
| 25 | Quigley, Swalwell, Heck, Welch, Maloney, Demings, |

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Krishnamoorthi, Nunes, Turner, Conaway, Stewart, Stefanik,
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 2
         and Hurd.
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             Also Present: Representatives Malinowski, Raskin, Bera,
         Cicillini, Connolly, Bass, Espaillat, Lieu, Hill, Deutch,
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         Rouda, Deutch, Gibbs, Wasserman Shultz, Wagner, Welch, Mast,
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         Tlaib, Ocasio Cortez, Jordan, McCaul, Meadows, and Roy.
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| 1 | Appearances: |
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| 4 | For the PERMANENT SELECT COMMITTEE ON INTELLIGENCE: |
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| 1 | For the COMMITTEE ON OVERSIGHT AND REFORM: | |
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| 5 | For the COMMITTEE ON FOREIGN AFFAIRS: | |
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| 10 | For GORDON SONDLAND: | |
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| 12 | ROBERT D. LUSKIN | |
| 13 | KWAME J. MANLEY | |
| 14 | DANIEL ALAN HOLMAN | |
| 15 | PAUL HASTINGS LLP | |
| 16 | 875 15th Street, NW | |
| 17 | Washington, D.C. 20005 | |
| 18 | and | |
| 19 | JAMES T. MCDERMOTT | |
| 20 | BALL JANIK LLP | |
| 21 | 101 SW Main Street | |
| 22 | Suite 1100 | |
| 23 | Portland, Oregon 97204 | |
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THE CHAIRMAN: All right. Let's come to order. At the outset, I want to express -- I know what many of are of feeling this morning over the loss of our colleague, Elijah Cummings. There are few members, I think, that have ever served in this body who enjoyed wider respect and love among their colleagues as Elijah Cummings.

He was a dear friend to many of us. He was an inspiration to all of us. I spoke with him repeatedly while he was convalescing, and he was always offering his support and guidance and his superb example. We lost a giant among us. And I wanted to relay something that he -- a poem that he cited in his, as I understand, his first 1-minute as a new member of the House of Representatives more than 20 years ago by Dr. Benjamin E. Mays.

I have only just a minute. Only 60 seconds in it.

Forced upon me, can't refuse it, didn't seek it, didn't choose it, but it's up to me to use it. I must suffer if I lose it. Give account if I abuse it. Just a tiny little minute, but eternity is in it.

That so typifies Elijah Cummings, who I think viewed every minute as a blessing and not to be squandered. And truly lived every minute as if it might be his last, and gave us just an incredible legacy.

So with your indulgence, if we could pause for a moment of silence in memory of our colleague, Elijah Cummings.

[Pause.]

THE CHAIRMAN: I don't know if one of my colleagues in the minority might like to make a statement about Elijah.

MR. JORDAN: Thank you, Chairman. And let me just echo what you said. I think the folks in Baltimore, the whole State of Maryland, this town, and frankly the whole country are saddened by the loss of our friend. And he truly was a friend to both sides of the aisle.

And I will say, personally, I am, like all of of you, I'm going to miss him, I'm going to miss just debating with him, arguing with him, he was special. And it was funny, because we would debate and go at it in committee and then I'd see him in the gym and we'd be talking about the normal things that folks talk about. He was a good man. He was a good chairman. And, like I said, I think this whole town and the whole country is saddened by the loss of Chairman Cummings. So thank for the moment of silence and your words.

THE CHAIRMAN: I thank you, Mr. Jordan, and we did some soul searching about whether we should, or could, go forward today, but I think we felt that he was so dedicated to his work that he would want the work to continue, and so we plow forward.

Good morning, Ambassador Sondland, and welcome to the House Permanent Select Committee on Intelligence, which, along with the Foreign Affairs and Oversight Committees, is

conducting this investigation as part of the official
impeachment inquiry of the House of Representatives. Today's
deposition is being conducted as part of the inquiry.

In light of attempts by the State Department to direct you not to cooperate with the inquiry, the committee had no choice but to compel your appearance today. We thank you for complying with the duly authorized congressional subpoena. After creating and operating a successful hotel business, the Senate confirmed Ambassador Sondland on June 28, 2019, to serve as Ambassador -- oh, sorry, 2018. If it had been 2019 it would be a completely different circumstance -- to serve as the Ambassador to the European Union in Brussels.

Ambassador Sondland's appearance today under subpoena, as a result of the State Department's decision, in coordination with the White House to obstruct the impeachment inquiry by directing the Ambassador at the 11th hour not to appear on October 8th for his scheduled deposition. The committee was therefore forced to issue a subpoena for Ambassador Sondland's appearance today.

In the intervening week, the committee has collected important evidence and learned a great deal of new information, including through powerful and detailed testimony of Ambassador Yovanovitch, Dr. Fiona Hill, Deputy Assistant Secretary of State George Kent, and Ambassador McKinley. The committee will also hear from Ambassador Bill

Taylor, our Charge d'Affaires in Kyiv next week, among
 others.

And, Ambassador Sondland, we look forward to hearing your testimony today about your involvement in Ukraine policy and efforts to secure a White House meeting with President Zelensky, as well as the July 25 call between President Trump and Ukrainian President Zelensky, and the documentary record that has come to light about efforts to get the Ukrainians to announce publicly investigations into two areas President Trump asked President Zelensky to pursue: the Bidens and the conspiracy about Ukraine's purported interference in the 2016 U.S. elections.

Before I turn to committee counsel to begin the deposition, and I know your counsel has some things to put on the record, I invite the ranking member to make any opening remarks.

MR. NUNES: Ambassador, welcome. Thank you for being here today. Before we begin, I'm going to yield to Mr. Jordan for our opening statement, but I just want to raise to the majority that both Foreign Affairs and Oversight were informed of these new meetings next week. I would just state that if we're going to continue this circus, I, at least, would like to know what time the circus begins. I don't know if that was done on purpose to the Intelligence Committee Republicans, but my colleagues from both Foreign

Affairs and Oversight were notified. So I hope in the future, that we learn at the same time that other colleagues know about the start times. And with that, I will yield to Mr. Jordan.

MR. JORDAN: Thank you. I thank the gentleman for yielding. Ambassador, thank you for being here today. Thank you for your service to our country. On September 24th, Speaker Pelosi unilaterally announced that the House was beginning a so-called impeachment inquiry. On October 2, Speaker Pelosi promised that this so-called inquiry -- impeachment inquiry, would treat the President with fairness.

However, Speaker Pelosi, Chairman Schiff, and the

Democrats are not living up to that basic promise. Instead,

Democrats are conducting a rushed, closed-door, and

unprecedented inquiry.

Democrats are ignoring 45 years of bipartisan procedures, procedures that were designed to provide elements of fundamental fairness and due process in past impeachment inquiries, and the majority and minority had coequal subpoena authority and the right to require a committee vote on subpoenas. The President's counsel had a right to attend all depositions and hearings, including those held in executive session. The President's counsel had the right to cross-examine witnesses, the right to propose witnesses. The President's counsel also had the right to present evidence,

| 1 | object | to | the | admis | ssion | of | evidend | e, | and | to | review | all |
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| 2 | evidenc | e p | orese | nted | both | fav | orable | and | unt | avo | orable. | |

Speaker Pelosi and Chairman Schiff's so-company impeachment inquiry has none of these guarantees of fundamental fairness and fundamental due process. Most disappointing. Democrats are conducting this so-called impeachment inquiry behind closed doors. This seems to be nothing more than hiding this work from the American people. The 330 million people who are represented by Members of Congress don't get to see any of it.

If Democrats intend to undue the will of the American people, just a year before the next election, they should at least do so as transparently, and be willing to be accountable for their actions. With that, I yield back.

THE CHAIRMAN: I thank you, and I will yield to my counsel. I do want to point out that we are following all the deposition notice requirements, and indeed, the same requirements that the now minority observed when they were in the majority. Mr. Goldman.

MR. GOLDMAN: Thank you, Mr. Chairman. This is the deposition of Ambassador Gordon Sondland, conducted by the House Permanent Select Committee on Intelligence, pursuant to the impeachment inquiry announced by the Speaker of the House on September 24th.

Ambassador Sondland, could you please state your full

| 1 | name and spell your last name for the record. |
|----|---|
| 2 | AMBASSADOR SONDLAND: Gordon David Sondland, |
| 3 | S-O-N-D-L-A-N-D. |
| 4 | MR. GOLDMAN: Along with other proceedings in |
| 5 | furtherance of this inquiry, this deposition is part of a |
| 6 | joint investigation led by the Intelligence Committee in |
| 7 | coordination with the Committees on Foreign Affairs and |
| 8 | Oversight and Reform. In the room today are minority staff |
| 9 | from the Oversight Committee. The majority staff are |
| 10 | mourning together the loss of Chairman Cummings and will not |
| 11 | be here today. In addition, there is majority staff and |
| 12 | minority staff from both the Foreign Affairs Committee and |
| 13 | the House Intelligence Committee. |
| 14 | This is a staff-led deposition, but members, of course, |
| 15 | as has been the case all along, may ask questions during |
| 16 | their allotted time. My name is Daniel Goldman, I'm the |
| 17 | director of investigation for the HPSCI majority staff, and I |
| 18 | want to thank you for coming in today for this deposition. |
| 19 | Let me briefly do some introductions. To my right is |
| 20 | Daniel Noble, senior investigative counsel for the |
| 21 | Intelligence Committee. Mr. Noble and I will be conducting |
| 22 | most of the interview for the majority. Now I will let my |
| 23 | counterparts from the minority introduce themselves. |
| 24 | MR. CASTOR: Good morning, Steve Castor with the |

Republican staff of the Oversight Committee.

| 1 | MS. | CASULLI: | Good me | orning, | Laura | Casulli, | deputy |
|---|---------|------------|----------|---------|-------|----------|--------|
| 2 | general | counsel, m | minority | , HPSCI | | | |

MR. KOREN: Good morning, sir, Michael Koren, House Oversight Republican staff.

MR. GOLDMAN: This deposition will be conducted entirely at the unclassified level. However, the deposition is being conducted in HPSCI's secure spaces and in the presence of staff with appropriate security clearances. It is the committee's expectation that neither the questions asked of the witness nor the answers by the witness or witness' counsel, which does not have security clearance, will require discussion of any information that is currently, or at any point, could be properly classified under Executive Order 13526.

Moreover, EO 13526 states that, quote: In no case shall information be classified and continue to be maintained as classified, or fail to be declassified, unquote, for the purpose of concealing any violations of law or preventing embarrassment of any person or entity. If any of our questions can only be answered with classified information, Ambassador Sondland, we'd ask that you inform us of that before you answer the question and we can adjust accordingly.

Today's deposition is not being taken in executive session, but because of the sensitive and confidential nature of some of the topics and materials that will be discussed,

| Ī | as well as the House rules, access to the transcript of the |
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| 2 | deposition will be limited to the three committees in |
| 3 | attendance. And under those House deposition rules, no |
| 4 | Member of Congress nor any staff member can discuss the |
| 5 | substance of the testimony that you provide today. You and |
| 6 | your attorney will also have an opportunity to review the |
| 7 | transcript. |

Before we begin, I'd like to go over some of the ground rules for this deposition. We will be following the House regulations for depositions, and we have previously provided those regulations to your counsel. The deposition will proceed as follows: The majority will be given 1 hour to ask questions, and then the minority will be given 1 hour to ask questions. Thereafter, we will alternate back and forth between majority and minority in 45-minute rounds until questioning is complete. We will take periodic breaks, but if you need a break at any time, please let us know.

Under the House deposition rules, counsel for other persons or other government agencies may not attend. You are allowed to have an attorney present during this deposition, and I see that you have brought some. At this time, if counsel could please make their appearances for the record.

MR. LUSKIN: Good morning. I'm Robert Luskin from the law firm of Paul Hastings, with me is my partner Kwame

Manley, and we are joined by Jim McDermott from the law firm

of Ball Janik, and we're here as counsel for Ambassador Sondland.

MR. GOLDMAN: Thank you. Ambassador Sondland, there is a stenographer taking down everything that is said here today in order to make a written record of the deposition. For that record to be complete, please wait until I finish or we finish all the questions that are asked of you, and we will do our very best to wait until you finish your answers before moving on to the next question.

It's important that you and staff and members not speak over each other. So please do wait until the question is finished. The stenographer cannot record nonverbal answers, such as shaking your head, or an uh-huh, so it's important that you answer each question with an audible verbal answer, particularly if it's a yes or no question.

We ask that you give complete replies to questions based on your best recollection. If a question is unclear or you are uncertain in your response, please let us know. And if you do not know the answer to a question or cannot remember, simply say so.

You may only refuse to answer a question to preserve a privilege recognized by the Committee. If you refuse to answer a question on the basis of privilege, staff may either proceed with the deposition or seek a ruling from the chairman on any objection, in person or otherwise, during the

deposition at a time of the majority staff's choosing. If
the chair overrules any such objection, you are required to
answer the question.

And, finally, you are reminded that it is unlawful to deliberately provide false information to Members of Congress or staff. It is imperative that you not only answer our questions truthfully, but that you give full and complete answers to all questions asked of you. Omissions may also be considered as false statements. As this deposition is under oath, Ambassador Sondland, would you please stand right now and raise your right hand to be sworn.

Do you swear or affirm that the testimony you're about to give is the whole truth, and nothing but the truth.

AMBASSADOR SONDLAND: I do.

MR. GORDON: Let the record reflect that the witness has been sworn. And now, Ambassador Sondland, if you have any opening remarks, this is the time.

MR. LUSKIN: And, Mr. Goldman, with your permission, a couple of housekeeping matters. Last night, I received a letter from the Department of State, which I guess I would characterize as an admonitory letter directed towards

Ambassador Sondland. I'd like to share a copy with the Committee and have it placed in the record.

But we'd also want to make clear that we do not understand that letter as asserting or directing that

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1 Ambassador Sondland assert any privilege, and therefore, he 2 intends to answer all of your questions today without reservation and without the assertion of any privilege.

> The second point is that Ambassador Sondland is pleased to be here in response to your subpoena for his testimony, but the Committee also served a subpoena duces tecum on Ambassador Sondland directing him to produce documents. As we have discussed with staff, Ambassador Sondland believes that he is precluded by law from producing official records that are in his possession, all of which have been turned over to the Department of State, and therefore, he respectfully declines to produce those documents this morning.

But we also wish to emphasize that it's his belief, and ours, that the Committee should have access to all relevant documents, and he regrets that they have not been provided in advance of his testimony. Having those documents would lead to a more fulsome and accurate inquiry into the matters at hand. Indeed, Ambassador Sondland has not had access to all of the State Department records that would help him refresh his recollection in anticipation of this testimony.

And we are also aware of other documents that we think would corroborate his testimony in material respects. is with regret, and not out of any disrespect for the committee or any challenge to its legitimacy, that we must

| 1 | decline | to produce documents | in response to that subpoena. |
|---|----------|----------------------|---------------------------------|
| 2 | And let | me share the letter, | which is addressed to the three |
| 3 | chairmen | this morning, if I r | may. |

MR. GOLDMAN: Thank you, Mr. Luskin. We also regret that we do not have the documents. And one thing that I would just say to Mr. Sondland, before your opening statement. Because we don't have the documents that may be relevant to your testimony, you may find that some of our questions seem basic. But because we are in a factfinding effort here, we don't know what we don't know, so we may ask questions that seem basic. We'd still ask that you provide full answers to them.

AMBASSADOR SONDLAND: Understood.

THE CHAIRMAN: You're recognized for your opening statement.

AMBASSADOR SONDLAND: Thank you, Mr. Chairman. And thank you for the opportunity to provide this testimony today. I was truly disappointed that the State Department prevented me at the last minute from testifying earlier on October 8th, 2019. But your issuance of a subpoena has supported my appearance here today, and I'm pleased to provide the following testimony.

First, let me say that it is an honor to serve the people of the United States as their Ambassador to the European Union. The U.S. Mission to the EU is the direct

| | link between the United States and the 28-member EU |
|---|---|
| 2 | countries, America's longest standing allies and one of the |
| 3 | largest economic blocks in the world. A strong united and |
| 1 | peaceful Europe helps to uphold the norms that maintain |
| 5 | political stability, and promote economic prosperity around |
| 5 | the world. |

Second, I would like to thank my staff and the many dedicated public servants with whom I have the privilege to work every day. I have benefited immeasurably from their collective wisdom, experience, and hard work, and their patriotism serves as an example to us all.

Third, let me note that my goal today is to answer your questions directly and clearly to the best of my knowledge. I have not shared this opening statement in advance with either the White House or the State Department. These are my own words. It is important to emphasize at the outset that I have had limited time to review the relevant facts in order to prepare for my testimony. I will do my utmost to answer the committee's questions fully and truthfully, but the shortness of time is challenging.

And let me also say that I have good friends from both sides of the aisle, many of whom have reached out to me to provide support. As we go through this process, I understand that some people may have their own specific agendas. Some want me to say things to protect the President at all costs.

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Some may want me to provide damning facts to support the other side. But none of that matters to me. I have no interest in pursuing higher office or taking political shots. Simply put, I am not here to push an agenda, I'm here to tell the truth.

I am a lifelong Republican. Like all of my political ambassadorial colleagues, I am an appointee of the President, and I serve at the pleasure of the President. I know that party affiliations are set aside when representing the United States. Having served on nonpartisan commissions by the appointment of three Democratic governors, and on the transition team for Oregon Governor Ted Kulongoski, another Democrat, I am well-accustomed to working across the aisle. For example, I worked briefly with former Vice President Biden's office in connection with the Vice President's nationwide Anti-Cancer Initiative, and I admire his long record of public service. I had bipartisan support for my ambassadorial nomination. And my successful business background and my results-oriented focus made me, in my view, well-suited to bring the fresh perspective to U.S. foreign policy that the President had sought.

As you know, I was confirmed by the Senate in a bipartisan voice vote as Ambassador to the EU on June 28th, 2018, and I assumed that role in Brussels on July 9th, 2018. From my very first days as Ambassador, Ukraine has been a

part of my broader work pursuing U.S. national interests.

Ukraine's political and economic development are critical to the long lasting stability of Europe. Moreover, the conflict in eastern Ukraine and Crimea, which began nearly 5 years ago, continues as one of the most significant security crises for Europe and the United States. As the U.S. Ambassador to the EU, I have always viewed my Ukraine work as central to advancing U.S.-EU foreign policy. Indeed, for decades, under both Republican and Democrat administrations, the United States has viewed Ukraine with strategic importance, in part to counter Russian aggression in Europe and to support Ukraine energy independence.

My involvement in issues concerning Ukraine, while a small part of my portfolio, was nevertheless central to my ambassadorial responsibilities. In this sense, Ukraine is similar to other non-EU countries, such as Venezuela, Iran, and Georgia, with respect to which my mission and I coordinate closely with our EU partners to promote policies that reflect our common values and interests.

I have always endeavored to keep my State Department and National Security Council colleagues informed of my actions and to seek their input. I understand that all of my actions involving Ukraine had the blessing of Secretary Pompeo, as my work was consistent with longstanding U.S. foreign policy objectives. Indeed, very recently, Secretary Pompeo sent me

a congratulatory note that I was doing great work, and he encouraged me to, quote, "keep banging away."

While I continue my work in Europe, here in Washington there continues to be inaccurate and unsourced speculation regarding my work in Ukraine. To be helpful as you frame your questions, let me share an outline of the facts.

First, as Ambassador to the EU, my Ukraine portfolio began on day one, from the very first briefing materials I received in the summer of 2018. Although it did not consistently occupy a great deal of my time, involvement in Ukraine matters was considered by the career professionals who prepared my briefing materials to be an important part of my portfolio.

On July 13th, 2018, just 4 days after assuming my post, I received a delegation from the Government of Ukraine at the U.S. Mission in Brussels. This meeting was sought by then-Ukraine Government, and like most meetings, was proposed and arranged by career EU Mission staff. Following those initial contacts, I attended numerous meetings in Brussels and other locations in Europe during the fall of 2018, to advance U.S. interests in Ukraine. These interests reflect a whole-of-government engagement, not just a narrow focus. We discussed economic development, energy independence, and security concerns regarding Russian aggression in Ukraine. From my position in Brussels, my goal has always been to

facilitate and expedite the integration of Ukraine into the broader western norms of Europe and the United States.

To be clear, my role has been to support my colleagues in the State Department for whom Ukraine issues are a full-time job and to lend my voice when helpful. These professionals included, first and foremost, the Head of Mission, which at the start of my service was Ambassador Marie Yovanovitch, and more recently, Charge d'Affaires William Taylor and their embassy staff.

I worked with Ambassador Yovanovitch personally during my first official visit to Ukraine in February of 2019, and I found her to be an excellent diplomat with a deep command of Ukrainian internal dynamics, the U.S.-Ukraine relationship and associated regional issues. She was a delight to work with during our visit to Odessa, Ukraine. I was never a part of any campaign to disparage or dislodge her, and I regretted her departure.

Similarly, in my time working with Ambassador Taylor, I have found him to be an insightful, strategic, and effective representative of U.S. interests. He cares deeply about the future of Ukraine and is a dedicated public servant. The Ukraine Mission worked hand-in-hand with Special Envoy Kurt Volker, another experienced diplomat, with a special remit to address the ongoing conflict in Eastern Ukraine and Crimea. Mr. Volker was an exemplary professional.

I viewed my role as adding value to the broader efforts of the Ukraine team through my engagements with high level leadership in Brussels and Washington. During my first official trip to Ukraine on February 26th, 2019, I traveled to Odessa with Special Envoy Kurt Volker, former EU Deputy Secretary General Jean Christophe-Belliard, a representative of the Romanian EU presidency, and many other officials. Joined by Ambassador Yovanovitch, U.S. Navy Commander Matthew Powell, and many others, we met with then-Ukraine President Poroshenko on the U.S. Navy ship Donald J. Cook. This visit demonstrated the U.S. military's commitment to Ukraine, and furthered our broader agenda of aligning with our EU partners to counterbalance Russian influence in the region. visit followed on the heels of a congressional delegation to Brussels led by Speaker Pelosi. This delegation met with me and senior EU leadership.

In these meetings in Brussels and Odessa, as in nearly every meeting in which Ukraine issues were discussed, corruption and rule of law were central topics of conversation. Corruption poses challenges to the legitimacy and stability of government. Corruption is also an economic issue. Successive Ukrainian governments have sought to attract Western investors as a counterbalance to Russian interference and oligarch control of key Ukrainian companies. Western investment is fully in the strategic interest of the

United States and our EU partners. However, efforts to
access private markets have been made extremely difficult by
the longstanding corruption.

As one example, we frequently had conversations with Ukrainian leaders about transparency and corporate governance issues involving Naftogaz. In my experience, those issues have been the constant context in which both my team and our Ukraine counterparts have raised corruption problems for many years. We have received very positive feedback from the NSC regarding our joint efforts to address these challenges in Ukraine.

On April 24th, 2019, Volodymyr Zelensky was elected President of Ukraine, beating incumbent President Petro Poroshenko with nearly 73 percent of the vote. This was a momentous event in Ukraine, political history, and for the overall U.S.-Ukraine relationship.

On May 20th, 2019, given the significance of this election, I attended the inauguration of President Zelensky as part of the U.S. delegation led by U.S. Energy Secretary Rick Perry, along with Senator Ron Johnson, Special Envoy Volker, and Mr. Alex Vindman from the NSC. During this visit, we developed positive views of the new Ukraine President and his desire to promote a stronger relationship between Kyiv and Washington, to make reforms necessary to attract Western economic investment, and to address Ukraine's

1 well-known and longstanding corruption issues.

On May 23rd, 2019, 3 days after the Zelensky inauguration, we were in the -- we, in the U.S. delegation, briefed President Trump and key aides at the White House. We emphasized the strategic importance of Ukraine and the strengthening relationship with President Zelensky, a reformer who received a strong mandate from the Ukrainian people to fight corruption and pursue greater economic prosperity. We asked the White House to arrange a working phone call from President Trump and a working Oval Office visit.

However, President Trump was skeptical that Ukraine was serious about reforms and anti-corruption, and he directed those of us present at the meeting to talk to Mr. Giuliani, his personal attorney about his concerns.

It was apparent to all of us that the key to changing the President's mind on Ukraine was Mr. Giuliani. It is my understanding that Energy Secretary Perry and Special Envoy Volker took the lead on reaching out to Mr. Giuliani as the President had directed.

Indeed, Secretary Perry, Ambassador Volker, and I were disappointed by our May 23rd, 2019, White House debriefings. We strongly believe that a call and a White House meeting between Presidents Trump and Zelensky was important, and that these should be scheduled promptly and without preconditions.

| 1 | We were also disappointed by the President's direction |
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| 2 | that we involve Mr. Giuliani. Our view was that the men and |
| 3 | women of the State Department, not the President's personal |
| 4 | lawyer, should take responsibility for all aspects of U.S. |
| 5 | foreign policy towards Ukraine. However, based on the |
| 6 | President's direction we were faced with a choice. We could |
| 7 | abandon the goal of a White House meeting for President |
| 8 | Zelensky, which we all believed was crucial to strengthening |
| 9 | U.SUkrainian ties and furthering long-held U.S. foreign |
| 10 | policy goals in the region. or we could do as President Trump |
| 11 | directed and talk to Mr. Giuliani to address the President's |
| 12 | concerns. We chose the later path excuse me, we chose the |
| 13 | latter path, which seemed to all of us, Secretary Perry, |
| 14 | Ambassador Volker, and myself, to be the better alternative. |
| 15 | But I did not understand until much later that Mr. Giuliani's |
| 16 | agenda might have also included an effort to prompt the |
| 17 | Ukrainians to investigate Vice President Biden or his son, or |
| 18 | to involve Ukrainians directly or indirectly in the |
| 19 | President's 2020 reelection campaign. |
| 20 | Following my return to Brussels, and continuing my focus |
| 21 | on stronger U.SEU ties, my Mission hosted a U.S. |
| 22 | Independence Day event on June 4th, 2019, 1 month early. |
| 23 | Despite press reports, this event was planned months in |
| 24 | advance, and involved approximately 700 guests from |
| 25 | government, the diplomatic corps, the media, business, and |
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2 and High Representative of the European Union for Foreign Affairs. Following the main event, we hosted a smaller 3 separate dinner party for about 30 people. President 4 Zelensky and several other leaders of EU and non-EU member 5 6 states attended the dinner, along with Secretary Perry, U.S. State Department Counselor Brechbuhl on behalf of 7 8 Secretary Pompeo, and numerous other key U.S. and EU 9 officials. Though long-planned in advance with the focus on improving Trans-Atlantic relations, we also viewed this event as an opportunity to present President Zelensky to various EU and U.S. officials and to build upon the enhanced government ties. The event was very well received, and contrary to some 13 14 reporting, Bono did not attend or perform. During a trip to Washington on July 10th, 2019, with the express, advance invitation of Ambassador Bolton, I joined White House meetings between representatives of Ukraine National Security and Defense, with U.S. NSC officials, including Ambassador Bolton, along with Secretary Perry, and Ambassador Volker. I understood following the meeting, as reflected in the summary of a phone call the next day between Secretary Perry and Ambassador Bolton, that there was a difference of opinion between Secretary Perry, Ambassador 24 Volker, and myself, on the one hand, and the NSC on the other. We three favored promptly scheduling a call and

civil society. The night featured remarks by the Ambassador

1 meeting between Presidents Trump and Zelensky; the NSC did
2 not.

But if Ambassador Bolton, Dr. Hill, or others harbored any misgivings about the propriety of what we were doing, they never shared those misgivings with me, then or later. We had regular communications with the NSC about Ukraine, both before and after the July meeting. And neither Ambassador Bolton, Dr. Hill, or anyone else on the NSC staff ever expressed any concerns to me about our efforts, any complaints about coordination between State and the NSC, or most importantly, any concerns that we were acting improperly.

Furthermore, my boss, Secretary Pompeo, was very supportive of our Ukraine strategy. After a series of delays, on July 25, 2019, President Trump called President Zelensky to congratulate him on recently concluded Ukraine parliamentary elections, which, in Ukraine, are separate from the presidential elections. This was an important call, and I was pleased to hear that it occurred. But let me emphasize, I was not on that July 25th, 2019, call, and I did not see a transcript of that call until September 25th, 2019, when the White House publicly released it. None of the brief and general call summaries I received contained any mention of Burisma or former Vice President Biden, nor even suggested that President Trump had made any kind of request of

President Zelensky. I heard afterwards that the July 25th, 2019, call went well in solidifying a relationship between the two leaders.

On July 26th, Special Envoy Volker and I, along with others, met with President Zelensky in Kyiv, Ukraine. This was a significant bilateral meeting involving large teams from the United States and Ukraine that had been planned by Special Envoy Volker's team weeks in advance. It was planned weeks in advance, and was not, in any way, tied to the July 25th, 2019, White House call.

I was invited to this meeting in early July. Indeed, as we planned the Kyiv meeting, we did not know when or even if the White House call would occur. During this July 26th meeting in Kyiv, we were able to promote further engagement. including discussions about a future Zelensky visit to the White House. I do recall a brief discussion with President Trump before my visit to Kyiv. The call was very short, nonsubstantive, and did not encompass any of the substance of the July 25, 2019 White House call with President Zelensky.

Finally, the White House and the NSC invited me to the United Nations for the first face-to-face meetings between Presidents Trump and Zelensky in New York City, which I attended on September 25, 2019. This was a positive meeting, and I'm pleased that the leaders were able to meet for the first time face-to-face.

Given the various misstatements in the press, I want to take this time to clarify several issues, including questions involving the Ukraine public statement, the involvement of former Mayor Giuliani, and other alleged issues. First, I knew that a public embrace of anti-corruption reforms by Ukraine was one of the preconditions for securing a White House meeting with President Zelensky. My view was, and has always been, that such Western reforms are consistent with U.S. support for rule of law in Ukraine, going back decades under both Republican and Democrat administrations. Nothing about that request raised any red flags for me, Ambassador Volker, or Ambassador Taylor.

Consequently, I supported the efforts of Ambassador
Volker to encourage the Ukrainian Government to adopt the
public statement setting out its reform priorities. My
recollection is that the statement was written primarily by
the Ukrainians, with Ambassador Volker's guidance, and I
offered my assistance when asked. This was the, quote,
"deliverable," closed quote, referenced in some of my
messages. A deliverable public statement that President
Trump wanted to see or hear before a White House meeting
could occur. The fact that we were working on this public
statement was no secret.

More broadly, such public statements are a common and necessary part of U.S. diplomacy. Requesting that parties

I align their public messaging in advance of any important
leadership meeting is a routine way to leverage the power of
a face-to-face exchange.

Second, there has been much press speculation about my own interactions with former Mayor Rudy Giuliani. And this is important. To the best of my recollection, I met Mr. Giuliani in person only once, at a reception at which I briefly shook his hand in 2016, almost 2 years before I became an Ambassador. This was before I became Ambassador to the EU.

In contrast, during my time as Ambassador, I do not recall ever having met with Mr. Giuliani in person. And I only spoke with him a few times. Ambassador Volker introduced me to Mr. Giuliani electronically. My best recollection is that I spoke with Mr. Giuliani for the first time in early August of 2019, which was after the congratulatory phone call from President Trump on July 25th and after the bilateral meeting with President Zelensky on July 26th. My recollection is that Mr. Giuliani and I spoke no more than 2 or 3 times by phone for about a few minutes each time.

As I stated earlier, I understood from President Trump, at the May 23rd White House debriefing, that he wanted the inaugural delegation to talk with Mr. Giuliani concerning our efforts to arrange a White House meeting for President

Zelensky. Taking directions from the President, as I must, I spoke with Mr. Giuliani for that limited purpose. In these short conversations, Mr. Giuliani emphasized that the President wanted a public statement from President Zelensky committing Ukraine to look into anti-corruption issues.

Mr. Giuliani specifically mentioned the 2016 election, including the DNC server, and Burisma as two anticorruption investigatory topics of importance for the President. Let me be clear. Let me be clear: Mr. Giuliani does not work for me or for my Mission, and I do not know what official or unofficial role, if any, he has with the State Department. To my knowledge, he is one of the President's personal lawyers.

However, my understanding was that the President directed Mr. Giuliani's participation, and that Mr. Giuliani was expressing the concerns of the President, and that Mr. Giuliani had already spoken with Secretary Perry and Ambassador Volker. Ten weeks after the President, on May 23rd, directed the inaugural delegation to talk with Mr. Giuliani, I had my first phone conversations with him in early August of 2019. I listened to Mr. Giuliani's concerns. My goal was to keep the focus on Ukraine and the strengthened relationship with the United States.

As an aside, please know that I would have not recommended that Mr. Giuliani, or any private citizen for

that matter, be involved in these foreign policy matters.

However, given the President's explicit direction, as well as

the importance we attached to arranging a White House meeting

between Presidents Trump and Zelensky, we agreed to do as

President Trump directed.

Third, given many inaccurate press reports, let me be clear about the following: I do not recall that Mr. Giuliani discussed former Vice President Biden or his son, Hunter Biden, with me. Like many of you, I read the transcript of the Trump-Zelensky call for the first time when it was released publicly by the White House on September 25th, 2019.

Although Mr. Giuliani did mention the name Burisma in August of 2019, I understood that Burisma was one of many examples of Ukrainian companies run by oligarchs and lacking the type of corporate governance structures found in Western companies. I did not know until more recent press reports that Hunter Biden was on the board of Burisma. Again, I recall no discussions with any State Department or White House official about former Vice President Biden or his son. Nor do I recall taking part in any effort to encourage an investigation into the Bidens.

I worked hard to keep the National Security Council, including Ambassador Bolton and Dr. Hill, apprised of our Ukrainian efforts. In fact, sometime in June of 2019, Secretary Perry organized a conference call with Ambassador

Bolton, Ambassador Volker, myself, and others. We went over the entire Ukraine strategy with Ambassador Bolton, who agreed with the strategy and signed off on it. Indeed, over the spring and summer of 2019, I received nothing but cordial responses from Ambassador Bolton and Dr. Hill. Nothing was ever raised to me about any concerns regarding our Ukrainian policy.

While I have not seen Dr. Hill's testimony, I am surprised and disappointed by the media reports of her critical comments. To put it clearly, neither she nor Ambassador Bolton shared any critical comments with me, even after our July 10th, 2019 White House meeting. So I have to view her testimony, if the media reports are accurate, as the product of hindsight and in the context of the widely known tensions between the National Security Council on one hand, and the State Department on the other hand, which had ultimate responsibility for executing U.S. policy overseas.

Again, I took my direction from Secretary Pompeo and have had his consistent support in dealing with our Nation's most sensitive secrets, even to this very day.

Fifth, certainly media outlets have misinterpreted my text messages where I say, stop texting or call me. Any implications that I was trying to avoid making a record of our conversation is completely false. In my view, diplomacy is handled best through back-and-forth conversation. The

complexity of international relations cannot be adequately
expressed in cryptic text messages. I simply prefer to talk
rather than text. I do this all the time with family,
friends, and former business associates, that is how I most
effectively get things done. My text messages comments were
an invitation to talk more, not to conceal the substance of
our communications.

Sixth, to the best of my recollection. I do not recall any discussions with the White House on withholding U.S. security assistance from Ukraine in return for assistance with the President's 2020 reelection campaign. I recall that in late July 2019, Ambassadors Volker, Taylor, and I exchanged emails in which we all agreed that President Zelensky should have no involvement in 2020 U.S. presidential election politics.

At the same time, we believed strongly that U.S. security assistance should not be withheld. Acting Charge William Taylor raised concerns about the possibility that the Ukrainians could perceive a linkage between U.S. security assistance and the President's 2020 reelection campaign. Taking the issue seriously and given the many versions of speculation that have circulated about the security aid, I called President Trump directly. I asked the President, what do you want from Ukraine? The President responded, nothing. There is no quid pro. The President repeated, no quid pro.

No quid pro quo multiple times. This was a very short call.

And I recall that the President was really in a bad mood.

I tried hard to address Ambassador Taylor's concerns because he is valuable and effective diplomat, and I took very seriously the issues he raised. I did not want Ambassador Taylor to leave his post and generate even more turnover in the Ukraine Mission. I further encouraged Ambassador Taylor to contact Secretary Pompeo, as I followed up as far as I could go. As you have seen in the press, my contemporaneous messages support this recollection.

Let me state clearly, inviting a foreign government to undertake investigations for the purpose of influencing an upcoming U.S. election would be wrong. Withholding foreign aid in order to pressure a foreign government to take such steps would be wrong. I did not and would not ever participate in such undertakings. In my opinion, security aid to Ukraine was in our vital national interest and should not have been delayed for any reason.

Simply put, my goal has always been to advance U.S. interest in securing a strong relationship with Ukraine. I continue to see our relationship with President Zelensky as having great importance to national security, and I continue to work to strengthen our ties, advance our mutual interests, and secure a stable prosperous Ukraine for future generations.

| 1 | I will end my remarks the way I began. Ukraine is not a |
|----|---|
| 2 | dirty word. Ukraine is a fragile democracy fighting against |
| 3 | a brutal and unscrupulous Russian neighbor. A strong Ukraine |
| 4 | helps us to uphold the norms that maintain stability and |
| 5 | promote prosperity around the world. It remains an honor to |
| 6 | serve to people of the United States as their Ambassador to |
| 7 | the European Union. I look forward to going back to work |
| 8 | tomorrow to advance the interests of the United States of |
| 9 | America. Thank you. |
| 10 | THE CHAIRMAN: Thank you for your opening statement. |
| 11 | Mr. Goldman, you're recognized to begin an hour of |
| 12 | questioning. |
| 13 | MR. GOLDMAN: Thank you, Mr. Chairman. |
| 14 | EXAMINATION |
| 15 | BY MR. GOLDMAN: |
| 16 | Q Ambassador Sondland, you mentioned, throughout your |
| 17 | opening statement, false or misleading press reports. Now, |
| 18 | no one would say that Congress is a steel trap when it comes |
| 19 | to information that may or may not be leaked, but it's very |
| 20 | hard to leak testimony that has not yet been given. |
| 21 | So I'm curious as to where you think the numerous press |
| 22 | reports about your upcoming testimony came from over the past |
| 23 | week? |
| 24 | A I don't know. |
| 25 | Q You did not speak with the press at all? |

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| 1 | A I personally did not speak to the press. |
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| 2 | Q Did you speak to anyone else who you knew would be |
| 3 | speaking to the press? |
| 4 | A I spoke with my lawyers. |
| 5 | Q I understand that, but how about anybody else? |
| 6 | A No. |
| 7 | Q How about from the date that you received the |
| 8 | notice to come and testify before Congress. I want to ask |
| 9 | you a few questions in terms of your preparation. Did you |
| 10 | speak with President Trump at all about your testimony prior |
| 11 | to coming here today? |
| 12 | A I saw President Trump at a reception for Finnish |
| 13 | President Niinisto. I ran into him in the cross hallway at |
| 14 | the White House. I said, I've been asked to come in and |
| 15 | testify. And there were a lot of people around. He said, |
| 16 | good, go tell the truth. That was the extent of our |
| 17 | conversation. |
| 18 | Q How about Chief of Staff Mick Mulvaney? |

No.

Anyone else in the White House counsel's office?

I had a brief conversation with the White House counsel's office when the whistleblower's report came out mentioning my name, and the White House counsel's office reached me, I was in New York at the United Nation Trans-Atlantic dinner. I stepped out of the meeting to take

- 1 the call, and I believe we had a short, fairly 2 nonsubstantive, 3-, 4-, 5-minute conversation. They wanted me to come in for an interview, and I declined until I spoke 3 to my counsel, and I never did give that interview. 4 5 Do you know what date that dinner was? 6 A No, but I can --It was in New York during the General Assembly? 7 Q 8 Yes. 9 Do you know if it was before the transcript of the call record had been released? 10 I don't. 11 A 12 And how about before the whistleblower complaint 13 was publicly released? 14 A I think the White House counsel, one of the White 15 House counsel said it was about to be released, or it was imminent, and my name was in it. 16 17 Q Who --18 A The real purpose of the call was they wanted me to come in and do an interview with them. 19 20 What was the purpose of the interview? 21 A I don't know. They asked for an interview, and I 22 did not agree to an interview until I had spoken with 23 counsel, my own counsel.
- Q Who did you speak to at the White House counsel's office?

| 1 | A I believe it was Michael Purpura (ph). |
|----|---|
| 2 | Q And did he tell you what the purpose of the |
| 3 | interview was? |
| 4 | A To go over my recollections and testimony. |
| 5 | Q Okay. Did you discuss your testimony here today |
| 6 | with Secretary Pompeo? |
| 7 | A I did not. |
| 8 | Q Ulrich Brechbuhl? |
| 9 | A No. |
| 10 | Q Anyone at the State Department's legal advisor's |
| 11 | office? |
| 12 | A No. |
| 13 | Q How about Ambassador Volker? |
| 14 | A I spoke with Ambassador Volker shortly after he |
| 15 | resigned and wished him well, and I asked him one question. |
| 16 | Have I ever met Rudy Giuliani? And he said, not with me |
| 17 | present you haven't. And I said, thank you. That was the |
| 18 | only conversation I had with him. |
| 19 | Q Why did you ask him if he knew whether you had met |
| 20 | someone? |
| 21 | A Because that would have been the only context in |
| 22 | which I would have met Mr. Giuliani would have been with him. |
| 23 | Q It would have been with him? |
| 24 | A Correct. |
| 25 | Q You never would have tried to organize a meeting on |

| 1 | your own with Rudy Giuliani? |
|----|---|
| 2 | A No, we never had a meeting. |
| 3 | Q I understand that. But you would have never tried |
| 4 | to organize a meeting with Rudy Giuliani without Kurt Volker? |
| 5 | A Let me see if I understand your question. Would I |
| 6 | have had a meeting with Rudy Giuliani one-on-one? |
| 7 | Q Yes. |
| 8 | A It would have probably served no purpose, since |
| 9 | Ambassador Volker and I were working together on this |
| 10 | project, although he did have meetings with Rudy Giuliani |
| 11 | without me. |
| 12 | Q And your testimony is that you never tried to |
| 13 | organize a meeting with Rudy Giuliani directly with Mr. |
| 14 | Giuliani? |
| 15 | A I think I may have texted Mr. Giuliani, and said, |
| 16 | can we get together? And we missed, we never were able to |
| 17 | organize anything. We never met. |
| 18 | Q Okay. Did you speak with Ambassador Taylor about |
| 19 | your testimony? |
| 20 | A No. |
| 21 | Q How about Secretary Perry? |
| 22 | A I have spoken with Secretary Perry on several |
| 23 | occasions relating to non-Ukraine business, and I did ask |
| 24 | Secretary Perry to refresh my memory about a couple of |
| 25 | meetings. Yes. |
| | |

| 1 | Q And can you describe what meetings you asked him to |
|----|--|
| 2 | refresh your memory about? |
| 3 | A The meeting that was apparently described in the |
| 4 | media by Dr. Hill where she said there was a bad meeting at |
| 5 | the White House, or something to the effect that the meeting |
| 6 | was abruptly terminated, and he said, I don't remember |
| 7 | anything of the kind. I thought it was a great meeting and |
| 8 | we all left happy. |
| 9 | Q So in response media reports about Dr. Hill's |
| 10 | testimony, you reached out to Secretary Perry to have a |
| 11 | discussion? |
| 12 | A I did. |
| 13 | Q So when was that, yesterday? |
| 14 | A I spoke with him yesterday, and I spoke with him |
| 15 | about 3 or 4 days ago. |
| 16 | Q What else did you discuss with him yesterday? |
| 17 | A We have an upcoming conference. My real reason for |
| 18 | talking to him was really about the conference on Sunday in |
| 19 | Brussels. |
| 20 | Q How about related to your testimony or potential |
| 21 | testimony, what else did you discuss with him? |
| 22 | A No, I only asked him if he recalled anything about |
| 23 | that meeting being abruptly terminated or bad or any bad |
| 24 | words, and he said nothing of the kind. |
| 25 | Q Are you referring to the July 10th meeting in the |

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1
         White House?
 2
             Α
                  Correct.
3
                  And did you think it was appropriate to call
4
         Secretary Perry, who's obviously another potential witness,
5
         the day before your testimony to, quote, "refresh your
 6
         recollection," unquote?
7
                  I didn't think it was inappropriate.
 8
                  Do you understand that that may have the appearance
9
         of trying to line up your testimony with Secretary Perry?
             A I wanted to refresh my memory.
 10
11
                  Did you consult your lawyer before you called
              Q
  12
         Secretary Perry?
13
             Α
                  I did.
              Q And without -- okay. And you told your lawyer
14
         before you called Secretary Perry that you were going to call
 15
         him to refresh your recollection?
16
             A I did.
 17
              Q And I won't ask you about those conversations since
18
         I understand that they are protected. Did you ask about any
19
         other media reports about Dr. Hill's testimony or Ambassador
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21
        Volker's testimony to Secretary Perry?
          A Not that I can recall.
 22
 23
                  So it was just that July 10th meeting that you were
 24
         concerned about?
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A I believe so, yeah.

| 1 | Q Did you read The Wall Street Journal article |
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| 2 | yesterday about an extensive interview with Secretary Perry? |
| 3 | A I did. |
| 4 | Q Did that help refresh your recollection as to what |
| 5 | occurred around May 23rd? |
| 6 | A It was consistent with my statement that I gave. |
| 7 | It really was quite harmonized with my statement, and not |
| 8 | because they were harmonized, but because that's what |
| 9 | happened. |
| 10 | Q So you didn't need to refresh your recollection |
| 11 | about the May 23rd meeting, just the July 10th meeting? |
| 12 | A Correct. Because Dr. Hill's testimony was so at |
| 13 | least as it was reported, was so contrary to any recollection |
| 14 | I had, I thought I must have slept through something and |
| 15 | missed something. If someone said that a meeting was |
| 16 | abruptly terminated and that angry words were used, when, in |
| 17 | fact, we had a great meeting, we all tweeted about it |
| 18 | afterwards, and that was that. |
| 19 | Q Was it a perfect meeting? |
| 20 | A I wouldn't call it a perfect meeting. |
| 21 | Q Are you aware |
| 22 | A I got the joke. It took me a minute. |
| 23 | Q Are you aware of any efforts by Secretary Pompeo or |
| 24 | others at the State Department to try to stop you from |
| 25 | testifying here today? |

| 1 | A I think they wanted to discourage my testimony, and |
|----|---|
| 2 | I said, first of all, I wanted to testify when it was |
| 3 | noncompulsory, and I wanted to get my story out and get it on |
| 4 | the record. And they directed me not to appear, which is why |
| 5 | I did not appear on the 8th. And once you issued the |
| 6 | subpoena, again, they discouraged me from complying with the |
| 7 | subpoena, but I decided to come in anyway. |
| 8 | Q Did you develop an understanding as to why they |
| 9 | were discouraging you from complying with the subpoena? |
| 10 | A No clue because I didn't communicate with them, my |
| 11 | counsel did. |
| 12 | Q And how did did you have any conversations where |
| 13 | anyone discouraged you from testifying? |
| 14 | A All through counsel. |
| 15 | Q All through counsel? |
| 16 | A Correct. |
| 17 | Q Did you have any conversations with anyone else |
| 18 | prior to your testimony here today in order to refresh your |
| 19 | recollection? |
| 20 | A I don't recall any. I don't, other than just press |
| 21 | reports and my own recollections. |
| 22 | Q No one at the White House no one else at the |
| 23 | White House? |
| 24 | A Counsel has had conversations with the White House, |
| 25 | I've had none. |

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| 1 | Q Were you relayed information from the White House |
|----|---|
| 2 | through counsel, not saying what that is? |
| 3 | A No. No. No. And I have not met with White House |
| 4 | counsel either. |
| 5 | Q Did you read an article published yesterday in The |
| 6 | Washington Examiner which included extensive excerpts from |
| 7 | Ambassador Volker's testimony? |
| 8 | A I did not. |
| 9 | Q One moment, please. You said you had another |
| 10 | conversation with Secretary Perry 3 or 4 days ago. Was that |
| 11 | before or after Dr. Hill's testimony? |
| 12 | A I think it was before. |
| 13 | Q And did you discuss anything with him related to |
| 14 | the topics of your testimony here today? |
| 15 | A I don't recall, because we talk a lot. We talk a |
| 16 | lot about the lot of things. We're friends. |
| 17 | |
| 18 | |
| 19 | |
| 20 | |
| 21 | |
| 22 | |
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| 1 | [10:31 a.m.] |
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| 2 | BY MR. GOLDMAN: |
| 3 | Q Okay. But so you don't recall whether you |
| 4 | discussed your testimony here today? |
| 5 | A I don't recall, no, because I've had multiple |
| 6 | conversations with him. |
| 7 | Q When I asked you whether you had discussed your |
| 8 | testimony here today with Secretary Perry, you said 3 or 4 |
| 9 | days ago. So |
| 10 | A Well, the Dr. Hill testimony is what I'm testifying |
| 11 | to, the Dr. Hill piece. I don't recall when I talked to him |
| 12 | before. |
| 13 | Q Okay. What else did you discuss with Secretary |
| 14 | Perry about that July 10th meeting? |
| 15 | A It was very cursory. I basically repeated I |
| 16 | asked him if he had seen the report. He said he hadn't. I |
| 17 | said, there's a report out there that Dr. Hill said the |
| 18 | meeting blew up and was abruptly terminated and that I had |
| 19 | threatened the Ukrainians. And he said: Not any meeting I |
| 20 | was in did that occur. And he was there, obviously, along |
| 21 | with Ambassador Volker. |
| 22 | Q So, just so we understand, there have been a lot of |
| 23 | media reports. What specific can you recount with as much |
| 24 | specificity as possible, since he had not seen the media |

reports, what you relayed to him about what you had read in

| 1 | the press? |
|----|---|
| 2 | A I related to him in a macro sense, bad meeting, |
| 3 | blowup, quick termination, threatened Ukrainians. And, |
| 4 | again, I had no recollection of that. That was what, 3, 4 |
| 5 | months ago. And I said, I recalled us all going out in the |
| 6 | garden afterwards and all having our picture taken, along |
| 7 | with Ambassador Bolton, and then everyone put out a friendly |
| 8 | tweet about the meeting. |
| 9 | And they were so inconsistent, I said: What did I miss? |
| 10 | And Ambassador Secretary Perry said: You missed nothing. |
| 11 | That's what happened. |
| 12 | Q Now, you have said in the past that at some point |
| 13 | the President, I think, gave you a special assignment related |
| 14 | to Ukraine. What did you mean by that? |
| 15 | A I was spinning a little, to be candid. |
| 16 | THE CHAIRMAN: If I could, before we get into that. |
| 17 | Before we move on from the conversation with Secretary Perry, |
| 18 | in your conversation with Secretary Perry, did you or |
| 19 | Secretary Perry bring up Burisma, as that was the subject of |
| 20 | some of the press accounts of Dr. Hill's testimony? |
| 21 | AMBASSADOR SONDLAND: I don't believe we did. I don't |
| 22 | recall talking about Burisma. |
| 23 | THE CHAIRMAN: Did you bring up any of the press |
| 24 | coverage concerning the follow-on meeting in the Ward Room? |
| 25 | AMBASSADOR SONDLAND: Yes, I believe we did, because |

| 1 | there were two meetings. |
|-----|---|
| 2 | THE CHAIRMAN: And what did you raise with Secretary |
| 3 | Perry about the discussion of the follow-on meeting in the |
| 4 | Ward Room on July 10th? |
| 5 | AMBASSADOR SONDLAND: I think we discussed the fact that |
| 6 | it was a very short meeting. We agreed to disagree on |
| 7 | whether a phone call should be made or not, and we all left. |
| 8 | And that was the end of the conversation. |
| 9 | THE CHAIRMAN: Now, I want to make sure we're talking |
| 10 | about the same conversation. So in your call, was it |
| 1.1 | yesterday with Secretary Perry? |
| 12 | AMBASSADOR SONDLAND: Yes. |
| 13 | THE CHAIRMAN: In preparation for your testimony today, |
| 14 | you discussed not only the meeting, the first meeting on July |
| 15 | 10th, but also the subsequent meeting in the Ward Room? |
| 16 | AMBASSADOR SONDLAND: They were really they were |
| 17 | really one meeting that adjourned to another, because some |
| 18 | people had to go and some people continued the discussion. I |
| 19 | think that's what happened. |
| 20 | THE CHAIRMAN: As best you can tell us, what did you say |
| 21 | to Secretary Perry, what did he say in response vis-a-vis |
| 22 | that second meeting in the Ward Room? |
| 23 | AMBASSADOR SONDLAND: I think we both recalled that |
| 24 | there were two meetings or one meeting that moved location, |
| 25 | and I don't remember the rest of the conversation. I mean |

| 1 | again, my goal in calling Secretary Perry was to find out if |
|-----|--|
| 2 | any of the things that I'd read in the media were if I had |
| 3 | completely forgotten about bad meeting, bad words. And he |
| 4 | said, no, he didn't remember. |
| 5 | THE CHAIRMAN: And you don't recall anything else, any |
| 6 | of the particulars of your discussion with Secretary Perry |
| 7 | about the Ward Room, only that you did discuss it? |
| 8 | AMBASSADOR SONDLAND: That we did discuss it and that it |
| 9 | was also a good meeting. That's all I can recall, |
| 10 | Congressman. |
| 11. | BY MR. GOLDMAN: |
| 12 | Q Going back to the special assignment, you said you |
| 13 | were spinning. What do you mean by that? |
| 14 | A The Ukrainians were very concerned that they |
| 15 | weren't getting full support. And one of the reasons that |
| 16 | the three of us, Ambassador Volker, Secretary Perry, and |
| 17 | myself, sort of took it upon ourselves, along with the |
| 18 | blessing of Secretary Pompeo, to help support Ukraine during |
| 19 | the ambassadorial transition and so on was in order to keep |
| 20 | the Ukrainians happy and engaged with the U.S. They were |
| 21 | getting very nervous. |

So when I said that the President gave me the assignment, it was really the Secretary through the President, said that I could continue to work on the Ukraine matter. And Ambassador Bolton signed off on that sometime in

June of 2019. 1 2 When did you understand that you were supposed to 3 take on a leadership role with Ukraine policy? 4 I was not taking on a leadership role. 5 So what role --Q 6 Α I was taking on a support role. 7 Q And who was to take on a leadership role? 8 A The Charge. He's the bilateral Ambassador. It's his full-time job. And then also Ambassador Volker, who's a 9 10 Special Envoy to Ukraine. 11 Q There was a transition between Ambassador 12 Yovanovitch and Charge Taylor, right? 13 A Correct. 14 Okay. So Ambassador Yovanovitch was ultimately 15 recalled at the end of April. Do you recall that? 16 A Yes. 17 Q And left toward the middle of May. And when did 18 Charge Taylor start? 19 I think he started shortly thereafter. I don't 20 recall the exact date. I wouldn't have been involved in that 21 personnel issue. 22 Q Right. But there was no leadership in the embassy 23 at the time of the May 20th Presidential inauguration in 24 Ukraine, correct?

A I believe that is correct. I believe there was a

Q

1 Charge there then. Q So I guess I'm just trying to understand how you. 2 along with Ambassador Volker and Secretary Perry, took on a 3 prominent role in Ukraine policy? 4 Well, I started with my trip in February to Odessa. 5 The trip was pretty successful. The EU really liked it. The 6 Ukrainians liked it. This was under President Poroshenko. 7 And I kept that file active. I wanted to stay engaged with 8 the Ukrainians through the election. 9 President Zelensky won. We were invited to the 10 inauguration. I was asked to go in the delegation. So I 11 kept engaged with Ukraine as part of a broader team. And we 12 had people from the NSC involved. We had Volker, Taylor, 13 Perry. A lot of people were involved. 14 So when you said on Ukrainian television that the 15 President gave you a special assignment, that was not true. 16 It wasn't untrue. Did the President call me 17 specifically and say, "You are assigned to Ukraine"? No. 18 Secretary Pompeo and Ambassador Bolton did. But I assumed 19 that authority derives from the President. 20 What did Secretary Pompeo say to you? 21 Q Secretary Pompeo said continue to work on Ukraine. 22 Q When? 23 A I don't remember the date. 24

Before or after the inauguration?

| 1 | A Continually, keep working on ukraine. |
|----|--|
| 2 | THE CHAIRMAN: If I could just follow up on that. |
| 3 | Did you ever have a conversation with another U.S. |
| 4 | official, either in the National Security Council or the |
| .5 | State Department, in which you were challenged on under what |
| 6 | authority were you acting as in the special responsibility |
| 7 | vis-a-vis Ukraine, in which you responded that on the |
| 8 | President's authority? |
| 9 | AMBASSADOR SONDLAND: I don't recall a conversation like |
| 10 | that, but I think that when we had our conference call with |
| 11 | Ambassador Bolton in early June of 2019, we sort of laid out |
| 12 | all of the things we were talking about doing vis-a-vis |
| 13 | Ukraine until there was a permanent political-appointed |
| 14 | Ambassador there. And Ambassador Bolton told the group on |
| 15 | the phone he thought that was a good idea. |
| 16 | THE CHAIRMAN: So I just want to make sure I understand. |
| 17 | Is it your testimony then that, separate and apart from the |
| 18 | public statement you made that my colleague referenced about |
| 19 | your responsibility for Ukraine, you never told a State |
| 20 | Department official, national security official, or other |
| 21 | government official that the President had given you a |
| 22 | leadership role on Ukraine? |
| 23 | AMBASSADOR SONDLAND: I don't recall. I may have; I may |
| 24 | not have. Again, I don't recall. |
| 25 | THE CHAIRMAN: Well, if you had said that, were you |

| 1 | telling the truth when you said that? |
|----|---|
| 2 | AMBASSADOR SONDLAND: I don't understand your question. |
| 3 | THE CHAIRMAN: Did you ever represent to someone that |
| 4 | the President of the United States directly had put you in |
| 5 | charge in any respect of Ukraine policy? |
| 6 | AMBASSADOR SONDLAND: The President of the United States |
| 7 | can put people in charge directly or through his duly |
| 8 | authorized subordinates, which in this case is Secretary |
| 9 | Pompeo or Ambassador Bolton. |
| 10 | THE CHAIRMAN: But my question is, did you ever |
| 11 | represent to another government official that the President, |
| 12 | not the Secretary but the President, had directed that you |
| 13 | play a leadership role in Ukraine? |
| 14 | AMBASSADOR SONDLAND: I don't remember that. |
| 15 | BY MR. GOLDMAN: |
| 16 | Q You said that Ambassador Bolton in June signed off |
| 17 | on it. |
| 18 | A Correct. |
| 19 | Q What occurred? What do you recall about that? |
| 20 | A Well, this was Secretary Perry's call. He |
| 21 | organized it. I participated, along with several others. |
| 22 | And Secretary Perry, this was after the May White House |
| 23 | meeting with President Trump where President Trump had |
| 24 | directed that we speak with Mayor Giuliani, I think Secretary |
| 25 | Perry just wanted to take stock of where we were and made a |
| | |

| ľ | call to Bolton, invited us all to join, and sort of reviewed |
|---|--|
| 2 | and laid out what we were planning to do in terms of doing |
| 3 | energy work, staying close to the administration in Ukraine. |
| 4 | and various and sundry things. |

And Ambassador Bolton essentially said: That sounds good to me, that sounds great. And I remember, you know, thinking this was a good call, everyone's on the same page.

Q But that sounds like what the policy issues were with Ukraine, a policy discussion, a substantive discussion about how to deal with Ukraine.

A Well, no, we were talking about who's on first, which persons are on first. And he agreed that the three of us should continue to be engaged.

Q And prior to that, had you had any discussions, either with Ambassador Bolton, anyone else on the National Security Council, about your role in Ukraine policy, given the fact that you were the EU Ambassador and Ukraine is not a part of the EU?

A Well, as I said in my statement, Ukraine is an important part of my portfolio, as determined by those who put all of my briefing materials together from the NSC, the desk, as well as the State Department.

In February, when I went to Odessa, Dr. Hill congratulated and praised me for my effort in helping support Ukraine. So I took that to mean the NSC was supportive along

| 1 | the way. |
|----|---|
| 2 | Q Did you ever have any conversations with Chief of |
| 3 | Staff Mick Acting Chief of Staff Mick Mulvaney about your |
| 4 | involvement and engagement in Ukraine? |
| 5 | A No, other than there was a phone call that was |
| 6 | originally scheduled, I believe, for earlier than when the |
| 7 | actual call was placed. And there was a lot of |
| 8 | back-and-forth about would the call go on, would the call not |
| 9 | go on. And Mulvaney was on that stream of emails about |
| 10 | whether the call would be placed or not. |
| 11 | But I don't believe I've ever even had a formal meeting |
| 12 | with Chief Mulvaney. I've seen him in the White House. We |
| 13 | say hello, we walk by and wave. But I've never I don't |
| 14 | believe I've sat down with him for a formal meeting on any |
| 15 | subject. |
| 16 | Q Did you ever speak to him on the phone? |
| 17 | A I may have once or twice. I don't believe it was |
| 18 | about Ukraine. |
| 19 | Q Just generally, while we're talking about phone |
| 20 | conversations, how frequently do you speak with President |
| 21 | Trump? |
| 22 | A I think I've spoken with President Trump and |
| 23 | this is a guess maybe five or six times since I've been an |
| 24 | Ambassador. And one of those I recall was a Christmas, merry |

Christmas call, and it had zero substance. And I always

| 4. | Catted ITIM. He liever catted me. |
|----|---|
| 2 | Q Did you ever discuss your the nature of your |
| 3 | role in Ukraine with Ambassador Taylor? |
| 4 | A Ambassador Taylor knew that we were involved, |
| 5 | because when he came on board and we were introduced, someone |
| 6 | had briefed him to tell him that Secretary Perry, Ambassador |
| 7 | Volker, and myself were helping to support the Ukraine |
| 8 | effort. |
| 9 | In two or three conversations, he was thrilled about |
| 10 | that. He was really happy that he had such high-level |
| 11 | support. I'm not saying myself, because he and I are |
| 12 | essentially peers, but I'm saying a Cabinet member and the |
| 13 | Special Envoy. And he mentioned that on those calls. |
| 14 | Q We discussed a minute ago Ambassador Yovanovitch's |
| 15 | recall at the end of April. Did you have any knowledge or |
| 16 | awareness of the possibility, likelihood, or fact of her |
| 17 | recall before she was called back to Washington? |
| 18 | A I heard a lot of rumors that people were unhappy |
| 19 | about her or with her, but beyond that, no. |
| 20 | Q What rumors did you hear? |
| 21 | A Just that stuff I read in the press and stuff that |
| 22 | I heard around my mission and so on. |
| 23 | Q Did you speak to anybody at the State Department |
| 24 | about her status prior to her recall? |
| 25 | A I don't recall ever having a conversation like |

that. 1 2 0 Did you speak to her at all about the situation? I don't think so. No, I think -- I think the only 3 conversations we had were when I was in Odessa and maybe a 4 couple of phone conversations after that. I didn't work with 5 her that much, but I found her to be very delightful to work 6 7 with. Q Did you -- do you recall that at the end of March 8 there were some articles that came out that included some 9 10 accusations related to her? A That may have been the press I was referring to. 11 Q Do you know what press you might have read it in? 12 A I have no idea. 13 Q And you don't remember having a conversation with 14 her after those allegations came out? 15 A I don't remember. 16 Q Do you remember giving her any advice on how to 17 handle the situation? 18 I don't, I don't. 19 20 Q You don't? No. 21 A You don't remember suggesting that she issue a 22 tweet in support of the President? 23 A No, I don't remember that. 24

So you said in your opening statement that at that

May 23rd meeting in the White House that the President directed you to speak to Rudy Giuliani about his concerns 2 3 related to Ukraine. 4 A He directed the delegation to speak. 5 Q Prior to that, were you aware of Rudy Giuliani's interest in Ukraine matters? 6 7 A Just what I had read for several years in the media. I don't know Mr. Giuliani, so whatever -- whatever I 8 9 read in the media is what would have been my impressions. Q Okay, let's focus on that. You said several years. 10 11 When -- dating back to when? 12 A I don't know. I mean, things about Rudy Giuliani have been swirling around in the media forever. I don't know 13 14 when it began or ended or --15 Q Okay. Well, just --16 THE CHAIRMAN: If I could just interject. I'm sorry, 17 Mr. Goldman. I just want to get further clarification. 18 Is it your recollection, Ambassador, that you never 19 advised Ambassador Yovanovitch to go big, make a public statement of full-throated support of the President? 20 21 AMBASSADOR SONDLAND: I honestly don't recall. I 22 honestly don't. 23 MR. GOLDMAN: Would it surprise you if someone else said

25 AMBASSADOR SONDLAND: Probably, yeah.

that you did do that?

24

| i | MR. GOLDMAN: Would it surprise you |
|----|---|
| 2 | AMBASSADOR SONDLAND: I don't know that we had I'm |
| 3 | trying to remember that we ever had a career conversation, |
| 4 | because I wasn't really involved in her career. I've had |
| 5 | career conversations with others. I don't recall having one |
| 6 | with her. |
| 7 | THE CHAIRMAN: Do you think it would have been |
| 8 | appropriate for an ambassador to voice personal political |
| 9 | support for the President rather than advocate for the issues |
| 10 | important to Ukraine? |
| 11 | AMBASSADOR SONDLAND: No, no, I think it's always more |
| 12 | appropriate to advocate support for the country that you're |
| 13 | assigned to, not for your political hat is off. |
| 14 | BY MR. GOLDMAN: |
| 15 | Q Did you ever have a discussion with the former |
| 16 | Ukrainian President, Petro Poroshenko, about Ambassador |
| 17 | Yovanovitch? |
| 18 | A I think we had a discussion in general with others |
| 19 | there, and he wasn't high on her and he wasn't low on her. |
| 20 | He was just sort of "eh." |
| 21 | Q And what did you say to him about her? |
| 22 | A I don't remember. I mean, it wasn't a remarkable |
| 23 | conversation, as I recall. |
| 24 | Q Did you find it appropriate to have a discussion |
| 25 | about a fellow State Department diplomat with a foreign |

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| L | - | а | u | C | 1 | ŵ. |

A Foreign leaders complain about their ambassadors all the time. That is nothing unusual. Whenever they don't get something that they want from the United States, they always blame the ambassador. I'm sure I've been blamed for many things as well.

Q Going back to Rudy Giuliani, and understanding that you had not had any conversations with him prior to May 23rd, and I believe it's your -- was your testimony today in your opening statement that you didn't reach out to him until August, what did you know about his public statements related to Ukraine in the earlier part of this year?

A I really didn't pay too much attention to his public statements about Ukraine. I was focused really on getting President Zelensky a phone call and a meeting.

That's what I was focused on. That was the sum total of my effort, because I thought that would be beneficial to the United States.

Q When President Trump told you to -- you and the others, I understand, everyone at that meeting, and we'll get to that meeting in more detail -- but when he told you to discuss with Rudy Giuliani concerns about Ukraine, did you know at that point what he was referring to?

A He didn't even -- he wasn't even specific about what he wanted us to talk to Giuliani about. He just kept

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1
         saying: Talk to Rudy, talk to Rudy.
 2
                  Right, I understand that, and I understand he
         wasn't specific. But when he said that, did you know what he
 3
         was talking about?
 4
             A I didn't, other than he said: Ukraine is a
 5
 6
         problem.
                              [Majority Exhibit No. 3
 7
                              Was marked for identification.]
 8
                   BY MR. GOLDMAN:
 9
              Q I'm going to introduce to you now what's marked as
10
         exhibit 3. which is a New York Times article from May 9th,
TI
12
         2019. Why don't you take a close look at this and let me
         know if it looks familiar to you.
13
14
              A [Reviewing.]
                  Is this article familiar to you?
15
16
              A
                  No.
              Q You don't recall reading it around this time?
 17
                   No.
18
              A
                  It says that -- just to quote a couple of passages,
  19
         it says that: "Mr. Giuliani said he plans to travel to Kiev,
20
         the Ukrainian capital" -- and by the way, this is dated May
  21
  22
         9th.
              A Right.
  23
              Q -- "in the coming days and wants to meet with the
  24
         nation's president-elect to urge him to pursue inquiries that
  25
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| 1 | allies of the White House contend could yield new information |
|----|---|
| 2 | about two matters of intense interest to Mr. Trump. One is |
| 3 | the origin of the special counsel's investigation into |
| 4 | Russia's interference in the 2016 election. The other is the |
| 5 | involvement of former Vice President Joseph R. Biden, Jr.'s |
| 6 | son in a gas company owned by a Ukrainian oligarch." |
| 7 | Then below there's a quote from Mr. Giuliani which says: |
| 8 | "We're not meddling in an election, we're meddling in an |
| 9 | investigation, which we have a right to do." |
| 10 | He then continues and says: "And this isn't foreign |
| 11 | policy I'm asking them to do an investigation that they're |
| 12 | doing already and that other people are telling them to stop. |
| 13 | And I'm going to give them reasons why they shouldn't stop it |
| 14 | because the information will be very, very helpful to my |
| 15 | client, and may turn out to be helpful to my government." |
| 16 | Do you know who he's referring to when he says "my |
| 17 | client"? |
| 18 | A No idea. |
| 19 | Q You have no idea? |
| 20 | A I mean, I assume it's the President if he's the |
| 21 | President's lawyer, but I have no idea. |
| 22 | Q You knew he was the President's lawyer? |
| 23 | A I haven't seen this article until you |
| 24 | Q That's not what I asked. You knew he was the |
| 25 | President's lawyer? |

- A I knew he was the President's lawyer. - 1 2 On the next page, it says that: "He said his efforts in Ukraine have the full support of Mr. Trump. He 3 declined to say specifically whether he had briefed him on 4 the planned meeting with Mr. Zelensky, but added, quote, 'He 5 basically knows what I'm doing, sure, as his lawyer,'" 6 7 unquote. So you were aware, of course, that Mr. Giuliani was Mr. 8 9 Trump's personal lawyer, right? Based on press reports, yes. The President has 10 never told me: Mr. Giuliani is my lawyer. 11 Q Okay. 12 A Okay? 13 Have you ever --14 0 And Mr. Giuliani has never told me he was the 15 16 President's lawyer directly. Right. But Mr. Giuliani has a habit of speaking a 17 18 lot in the media --19 A Right.
- Q -- and saying repeatedly that he's the President's
 lawyer. You've seen -- even if you haven't had a direct
 conversation, you're aware that --
 - 23 A I'm generally aware that that's what he's been 24 saying, correct.
 - Q Okay. And so you didn't read this article, you

1 said. Is that right? 2 Correct. 3 After Mr. Trump -- and were you aware of any other 4 public statements that Mr. Giuliani had been saying about 5 Ukraine --6 A No. 7 -- in connection to any of these investigations? Q 8 No. A 9 So just so we're clear, Ukraine took on a significant part of your portfolio. Is that right? 10 11 No. As I said, I have 28 countries that I'm 12 dealing with in the EU. I'm dealing with Venezuela. I'm dealing with Iran. I'm dealing with Georgia. Ukraine was a 13 14 small piece of it. But I wanted to stay engaged with Ukraine 15 because I thought it was important. 16 Q All right. I won't characterize it. How would you 17 characterize your role in Ukraine policy for the State Department? 18 As helpful support to those who are charged with 19 20 dealing with it on a full-time basis. 21 Okay. And as someone who's trying to be helpfully 22 supportive, would you say that it's part of your role to understand what is going on with U.S. policy and the 23 24 public -- in the public media about Ukraine?

A Probably, but I can't read everything. I can't

| 1 | read everything. I've got, as I said, I have 28 countries. |
|----|---|
| 2 | Q I think in your opening statement you said that |
| 3 | Ukraine was central to your ambassadorial responsibilities, |
| 4 | right? |
| 5 | A No, I think I said let me refer to my statement. |
| 6 | Q You can go to page 3. It's the fifth line from the |
| 7 | bottom. |
| 8 | A "While a small part of my overall portfolio, it was |
| 9 | nevertheless central to my ambassadorial responsibilities." |
| 10 | Yeah. |
| 11 | Q And so, given that it's a central role for your |
| 12 | ambassador responsibilities, you didn't think it was |
| 13 | important to understand what the United States media was |
| 14 | saying about Ukraine? |
| 15 | A As I said, my objective was to get President |
| 16 | Zelensky a meeting at the White House. That was my |
| 17 | objective. |
| 18 | Q That wasn't my question. My question was, did you |
| 19 | think it was part of your central responsibilities over |
| 20 | Ukraine to be aware of what press reports in the United |
| 21 | States media were saying about Ukraine policy? |
| 22 | A I think it was more the job of the Charge or the |
| 23 | Ambassador to Ukraine and the Special Envoy. You had two |
| 24 | full-time people on Ukraine |

Q Okay. So what was -- so your only objective was to

| 1 | get a meeting. | You didn't | care | about | what | other | people | were |
|---|----------------|------------|------|-------|------|-------|--------|------|
| 2 | saying? | | | | | | | |

A My objective was to get a meeting, because I thought that that would begin to solidify the relationship between Ukraine and the United States, which would then help me bring the EU to the table, because my number one responsibility is our relationship with the European Union.

Q All right. So let's assume that you didn't know anything about what Rudy Giuliani was saying before May 23rd, when you had the meeting at the White House. After President Trump suggested that you and Ambassador Volker and Secretary Perry speak to Rudy Giuliani about his concerns in Ukraine, did you do anything to figure out what those concerns were?

A No. I let the others work on it and I went back and worked on other things, because Volker and Perry were the ones who reached out to Giuliani.

Q Okay. That wasn't my question. My question is not whether you reached out to Mr. Giuliani. My question is whether you took it upon yourself in any way to figure out what Rudy Giuliani's concerns about Ukraine were.

A I got the information through Ambassador Volker, and he said that Mr. Giuliani was concerned about corruption, which we were also concerned about. So it didn't particularly raise any interesting flags with me. It was consistent with what our concern was.

| 1 | Q So you didn't do a Google search for Rudy Giuliani |
|----|---|
| 2 | Ukraine? |
| 3 | A No. |
| 4 | Q You didn't look at Rudy Giuliani's Twitter feed? |
| 5 | A No. I never followed Rudy Giuliani. |
| 6 | Q What's that? |
| 7 | A I never followed Rudy Giuliani. |
| 8 | Q Whether you followed him or not, you never looked |
| 9 | to see what he was saying on Twitter? |
| 10 | A No. |
| 11 | Q You never looked at one of his numerous television |
| 12 | appearances where he addressed Ukraine? |
| 13 | A I don't recall. I honestly don't recall. I |
| 14 | wasn't we had our meeting. They went off to deal with |
| 15 | Giuliani. I went back to doing my thing. |
| 16 | Q Okay. I understand you went back to doing your |
| 17 | thing and I understand that you may not have been the point |
| 18 | person with Mr. Giuliani, but it seems pretty incredible that |
| 19 | given that the President directed you guys, the three of you, |
| 20 | to address Mr. Giuliani's concerns, that you did nothing to |
| 21 | figure out what those concerns are. Is that your testimony? |
| 22 | MR. LUSKIN: No, it's not his testimony. |
| 23 | BY MR. GOLDMAN: |
| 24 | Q Well, I'm asking the question. Is that accurate? |

Repeat your statement again.

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| T. | Q You testified that President Trump you testified |
|-----|---|
| 2 | in your opening statement that President Trump directed you |
| 3 | and Secretary Perry and Ambassador Volker at the meeting in |
| 4 | the White House on May 23rd to consult with I don't |
| 5 | remember the exact language, we can find it but to consult |
| 6 | with Mr. Rudy Giuliani about his concerns related to Ukraine. |
| 7 | A That wasn't my testimony. My testimony was he |
| 8 | said: Talk to Rudy. |
| 9 | Q Let's find it. |
| 10 | THE CHAIRMAN: If I could follow up while counsel is |
| 11. | looking for that reference, I just want to make sure that I |
| 12 | understand the testimony. You've said that Secretary Pompeo |
| 13 | gave you this responsibility for Ukraine, not the President |
| 14 | but Secretary Pompeo, correct? |
| 15 | AMBASSADOR SONDLAND: Correct. And Ambassador Bolton. |
| 16 | THE CHAIRMAN: And you said that the President asked you |
| 17 | to make sure that you satisfied Mr. Giuliani's concerns about |
| 18 | Ukraine, or to reach out to Giuliani in the context of your |
| 19 | work with Ukraine, or a call or meeting between the two |
| 20 | Presidents. |
| 21 | AMBASSADOR SONDLAND: No. What the President said was |
| 22 | the President was railing about Ukraine in the meeting at the |

White House, and he was going on and on about his

dissatisfaction with Ukraine. He didn't even want to deal

with it anymore. And he basically waved and said: Go talk

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1 to Rudy, he knows all about Ukraine.

2 THE CHAIRMAN: Okay. So the President directs you to talk to Rudy Giuliani. And you have this responsibility of The President directs you to talk to Rudy Giuliani. Ukraine. And it's your testimony here today that you never looked at any of his TV appearances, you never read any of the 6 7 articles, you never saw any of the media that Rudy Giuliani did in which Rudy Giuliani talked about his interest and the President's interest in an investigation into the Bidens and this energy company that Joe Biden's son worked for. You 10 never saw any of that?

> AMBASSADOR SONDLAND: Not then. Very much later, but not then.

THE CHAIRMAN: So it's your testimony, I think, from your opening statement and what you said just now, that up until the moment you read the call record in September you were completely oblivious to Rudy Giuliani's interest in Burisma because it involved the Bidens?

AMBASSADOR SONDLAND: I became aware of his interest in Burisma sometime in the intervening period, but I never made the connection between Burisma and the Bidens until the very end. That is my testimony. I heard the word "Burisma," but I didn't understand that Biden and Burisma were connected.

THE CHAIRMAN: You just thought that Mr. Giuliani or the President were interested in Burisma because they were

| 1 | interested in a particular energy company having nothing to |
|----|--|
| 2 | do with the Bidens? |
| 3 | AMBASSADOR SONDLAND: Well, Naftogaz was also mentioned, |
| 4 | and that was another company that was mentioned. |
| 5 | MR. GOLDMAN: Sorry, who mentioned Naftogaz? |
| 6 | AMBASSADOR SONDLAND: I think that Naftogaz has been on |
| 7 | the table since I started working on Ukraine. People are |
| 8 | always talking about the problems with Naftogaz. |
| 9 | THE CHAIRMAN: Well, but Mr. Giuliani was talking about |
| 10 | Burisma and the Bidens. And it's your testimony today you |
| 11 | had no idea of any Biden connection to Burisma, it came as a |
| 12 | complete revelation when you read the call record in |
| 13 | September? |
| 14 | AMBASSADOR SONDLAND: I don't recall when I finally |
| 15 | when the light finally went on that Burisma and the Bidens |
| 16 | were connected, but certainly not early on at all. I can't |
| 17 | tell you the day that finally I said, oh, Burisma equals |
| 18 | Biden. I have no idea when that was. |
| 19 | THE CHAIRMAN: But I think you suggested in your opening |
| 20 | statement that you didn't know until you read the call |
| 21 | record, and it was an epiphany that the President wasn't |
| 22 | simply interested in this energy company which, by the |
| 23 | way, he doesn't mention in the call record but he was |
| 24 | really interested in an investigation involving the Bidens. |
| 25 | AMPASSADOR SONDIANDI No I think I said that I didn't |

| I | know what was in the call until I saw the call record. I had |
|----|---|
| 2 | no idea that he had brought up the Bidens in the call until I |
| 3 | saw the call report. |
| 4 | THE CHAIRMAN: But I think you were also suggesting that |
| 5 | until you read that call record and correct me if I'm |
| 6 | wrong until you read that call record, you never put two |
| 7 | and two together that actually Burisma involved the Bidens, |
| 8 | correct? |
| 9 | AMBASSADOR SONDLAND: I don't recall when I finally put |
| 10 | it together. I don't recall what the date was or the place |
| 11 | was or the time was. I don't recall. |
| 12 | THE CHAIRMAN: But when you were interacting with the |
| 13 | Ukrainians and seeking an investigation involving Burisma, |
| 14 | did you know then that the real interest was the Bidens? |
| 15 | AMBASSADOR SONDLAND: I was seeking a press statement so |
| 16 | that we could get the meeting for Zelensky to the White |
| 17 | House. That's all I was seeking. I wasn't seeking any |
| 18 | investigation. |
| 19 | THE CHAIRMAN: And my question is, at the time you were |
| 20 | seeking that, did you know of the connection between the |
| 21 | Bidens and Burisma? |
| 22 | AMBASSADOR SONDLAND: No. Because I would not I |
| 23 | would not endorse investigating the Bidens. I would not |
| 24 | endorse investigating |
| 25 | THE CHAIRMAN: So you completely missed all the Giuliani |

| 1 | media appearances and all the public debate about the |
|----|---|
| 2 | President's interest and Giuliani's interest in the Bidens, |
| 3 | you missed all of that? |
| 4 | AMBASSADOR SONDLAND: Yeah. It wasn't of concern to me. |
| 5 | MR. GOLDMAN: At some point you did make the connection, |
| 6 | though, right? |
| 7 | AMBASSADOR SONDLAND: Yeah. |
| 8 | MR. GOLDMAN: And now, in retrospect, you understand |
| 9 | that that's what Rudy Giuliani was advocating for? |
| 10 | AMBASSADOR SONDLAND: Yeah, I do. |
| 11 | THE CHAIRMAN: Can I ask you this then. Had you known |
| 12 | at the time that the interest in an investigation involving |
| 13 | Burisma was really an interest in investigating the Bidens, |
| 14 | would you have pressed the Ukrainians to do that |
| 15 | investigation? |
| 16 | AMBASSADOR SONDLAND: No. |
| 17 | THE CHAIRMAN: Your answer was no? |
| 18 | AMBASSADOR SONDLAND: No. |
| 19 | [Majority Exhibit No. 4 |
| 20 | Was marked for identification.] |
| 21 | BY MR. GOLDMAN: |
| 22 | Q I just want to enter for the record exhibit 4, |
| 23 | which is some tweets. These are some tweets from Rudy |
| 24 | Giuliani. There's one on March 22nd where Rudy Giuliani says |
| 25 | that should pay attention to somebody for an analysis of some |

| ĵ> | real collusion between Hillary, Kerry, and Biden people |
|----|--|
| 2 | colluding with Ukrainian operatives to make money and affect |
| 3 | 2016 election. |
| 4 | April 23rd, quote: "Now Ukraine is investigating |
| 5 | Hillary campaign and DNC conspiracy with foreign operatives |
| 6 | including Ukrainian and others to affect 2016 election." |
| 7 | May 2nd, quote: "Biden conflicts are too apparent to be |
| 8 | ignored and should be investigated quickly and |
| 9 | expeditiously." |
| 10 | May 10th, quote: "Explain to me why Biden shouldn't be |
| 11 | investigated if his son got millions from a Russian loving |
| 12 | crook Ukrainian oligarch while he was VP and point man in |
| 13 | Ukraine." It goes on. |
| 14 | Are you aware of any evidence that Ukraine was involved |
| 15 | in any way in the 2016 election? |
| 16 | A I have no independent basis to know that, no. |
| 17 | Q What did President Trump, other than directing you |
| 18 | three to speak to Mr. Giuliani about his, Mr. Giuliani's, |
| 19 | concerns related to Ukraine, what else did President Trump |
| 20 | say at that May 23rd Oval Office meeting about Ukraine? |
| 21 | A He sort of went on and on about how Ukraine |
| 22 | is a disaster and they're bad people. And we were actually |
| 23 | quite discouraged with the meeting, because we were quite |
| 24 | excited about the new President, the new administration, the |

new team, and we were excited to share our findings with him,

- and he didn't want to hear about it. And he sort of cut the 2 meeting short. 3 Q Did he mention anything about Ukraine's involvement 4 in the 2016 election? 5 I think he said: They tried to take me down. He 6 kept saying that over and over. 7 In connection to the 2016 election? 8 Probably, yeah. 9 That was what your understanding was? 10 That was my understanding, yeah. 11 What was the upshot from that meeting other than 12 him telling you to go speak to Giuliani? 13 I think, as my statement said, it was sort of a bad 14 meeting, inconclusive. We didn't get a clear signal from him 15 that he would invite Zelensky to the White House, that he 16 would call Zelensky. It was just talk to Rudy and I'm busy. 17 And, you know, we had come all the way to brief him about it 18 and it was sort of disappointing. Q So I think you said in your opening statement that 19 you understood that in order to arrange this meeting with the 20 21 White House you had to somehow satisfy Mr. Giuliani's 22 concerns. Was that your takeaway?
 - 23 A That was the takeaway, yeah.
 - Q And so did -- you said you weren't the point person with Mr. Giuliani, but did Secretary Perry or Ambassador

| 1 | Volker reach out to Mr. Giuliani after that meeting? |
|----|--|
| 2 | A I believe they did. I believe Secretary Perry was |
| 3 | the first one, because he knew him well. |
| 4 | Q How long after that meeting, do you know? |
| 5 | A I don't know. |
| 6 | Q Did you get a summary of what they discussed? |
| 7 | A I just knew in general that they were talking, but |
| 8 | again, I was preoccupied with other matters. I sort of |
| 9 | flitted in and flitted out of the Ukraine file as the need, |
| 10 | you know, arose. |
| 11 | Q Did you read Secretary Perry's summary in The Wall |
| 12 | Street Journal yesterday? |
| 13 | A Yeah, I did, I think. Yeah. |
| 14 | Q And was he in that article, he said that Mr. |
| 15 | Giuliani specifically mentioned three concerns, that he |
| 16 | blames Ukraine for something related to the I think he |
| 17 | meant the Steele dossier; he said Ukraine had Hillary |
| 18 | Clinton's email server; and made up evidence and Ukraine |
| 19 | made up evidence to use against Paul Manafort. |
| 20 | A I saw that in the article. |
| 21 | Q You saw that in the article. Did that refresh you |
| 22 | recollection as to what Secretary Perry relayed to you about |
| 23 | his conversation with Rudy Giuliani? |
| 24 | A I believe that the best of my recollection is that |

through Ambassador Volker or through Perry -- I don't

A Yes.

```
1
         remember where I got the information -- was that Rudy had
  2
         some bad issues with Ukraine, and until Rudy was satisfied
         the President wasn't going to change his mind.
   3
  4
                   Did he explain to you what those concerns were
  5
         related to Ukraine?
  6
                   Probably the things in the article. I don't recall
         exactly. There were so many conversations going on by so
  7
         many people at the time, it was unbelievable.
  8
 9
             Q Okay. But, Ambassador Sondland, this is not a
         trivial matter. You said that you were directed -- you said
  10
11
         you wanted a White House meeting with President Zelensky,
  12
         correct?
                  Correct.
13
              A
14
                   Because you supported President Zelensky?
              Q
  15
             Α
                   Correct.
                   And when you broached that topic with the
 16
         President, he said that, effectively, in order to get that,
17
  18
         you need to assuage Rudy Giuliani's concerns.
  19
              So Secretary Perry spoke to Rudy Giuliani?
  20
             A
                   Yes.
  21
                   Is that a yes?
             Q
  22
             A
                   Oh, I'm sorry. Yes. Thank you.
                   So Secretary Perry spoke to Rudy Giuliani about his
  23
         concerns, right?
  24
```

| 1 | Q And you then had a conversation with Secretary |
|----|---|
| 2 | Perry about his conversation with Rudy Giuliani about Rudy |
| 3 | Giuliani's concerns, correct? |
| 4 | A Well, when I say there were a lot of conversations, |
| 5 | there were conversations going on between Secretary Perry and |
| 6 | Ambassador Volker, between Ambassador Volker and me, between |
| 7 | me and Secretary Perry, and sometimes the three of us. And |
| 8 | they were handling the initial outreach and issues with |
| 9 | Giuliani. |
| 10 | Q I totally understand that. What I'm trying to |
| 11 | understand is what information came back to you from either |
| 12 | Ambassador Volker or Secretary Perry about Mr. Giuliani's |
| 13 | concerns? |
| 14 | A That he was concerned about corruption. |
| 15 | Q That he was concerned broadly about corruption? |
| 16 | A Broadly about corruption. Never heard anything but |
| 17 | the word "corruption" initially. |
| 18 | Q From Secretary Perry? |
| 19 | A From one of them. I don't recall who. |
| 20 | Q Okay. |
| 21 | A Because, again, I haven't spoken to Giuliani until |
| 22 | August of some time. |
| 23 | Q So you're then |
| 24 | A So I'm getting it second- or thirdhand. |
| 25 | Q I understand that. |
| | |

| 1 | A Yean. |
|----|---|
| 2 | Q We're just trying to figure out what and when you |
| 3 | understood about Rudy Giuliani's concerns which the President |
| 4 | directed you to address. |
| 5 | So it would seem to me and correct me if I'm wrong |
| 6 | that if the President of the United States directs you to do |
| 7 | something in order to get something that you want to get done |
| 8 | for policy reasons, that you might want to figure out what |
| 9 | those concerns are. And so I'm trying to understand to what |
| 10 | extent you learned what those concerns are? |
| 11 | A The "you" is the collective you. It's the three of |
| 12 | us. |
| 13 | Q I understand that. You're the one testifying here |
| 14 | today, so we are asking what your understanding is. |
| 15 | A I wasn't on first in that conversation. |
| 16 | Q That's not the question. I'm not saying that you |
| 17 | got it directly from Rudy Giuliani. I'm asking you whether |
| 18 | you understood from either Secretary Perry or Ambassador |
| 19 | Volker what the concerns that the President directed you to |
| 20 | address of Mr. Giuliani were, what those concerns were. |
| 21 | A I told you, corruption. That's all I heard. |
| 22 | Q That's all you heard? |
| 23 | A That's all I heard. |
| 24 | Q So when Secretary Perry describes these |
| 25 | MR. LUSKIN: Excuse me. |
| | |

| 1 | [Discussion off the record.] |
|----|--|
| 2 | AMBASSADOR SONDLAND: I'm sorry, go ahead. |
| 3 | BY MR. GOLDMAN: |
| 4 | Q So when Secretary Perry describes these three |
| 5 | things to The Wall Street Journal, you're saying that he did |
| 6 | not relay with any specificity to you, one of the three |
| 7 | people that the President asked to look into this? |
| 8 | A My counsel has clarified. I didn't understand your |
| 9 | question. |
| 10 | It started with corruption, Then it was Burisma and |
| 11 | 2016 election. And then at some point in the continuum, late |
| 12 | in the game, I connected Burisma with Biden. |
| 13 | Q Okay. So when did you connect when did you |
| 14 | learn about Burisma and 2016? |
| 15 | A I believe that was somewhere in the middle. In |
| 16 | other words, well after the May 23rd meeting, but sometime |
| 17 | probably in July-August, where it start they kept putting |
| 18 | more conditions on this meeting, and that's when I began to |
| 19 | learn it. |
| 20 | Q All right. Right. I guess the question is, who is |
| 21 | "they" that put these conditions on |
| 22 | A It must have been Giuliani, because I wasn't |
| 23 | talking to the President about it. So I was hearing this all |
| 24 | from Volker and Perry and Perry's chief of staff, who was |
| 25 | heavily involved in this whole |
| | |

| 1 | Q And who's Perry's chief of Starr? |
|----|---|
| 2 | A Brian McCormack. |
| 3 | Q And did you ever have conversations with Mick |
| 4 | Mulvaney about this meeting? |
| 5 | A I don't believe I did. |
| 6 | Q All right. After that May 23rd meeting, did the |
| 7 | President ultimately send a letter to President Zelensky? |
| 8 | A Yeah. That was the funny part, is that he was |
| 9 | railing about the problems with Ukraine in our meeting, but I |
| 10 | think shortly after that he sent essentially an unconditional |
| 11 | invitation to President Zelensky to come visit him at the |
| 12 | White House, subject only to scheduling. |
| 13 | Q Did you have any role in drafting that letter? |
| 14 | A None. I got a copy of it after it was sent. I was |
| 15 | pleased to see it, though. |
| 16 | Q And you didn't have any discussions with anyone |
| 17 | about pushing for that letter? |
| 18 | A I wanted the letter to be sent, but I didn't |
| 19 | negotiate it. I just said, let's get a letter out. |
| 20 | Q Who did you say that to? |
| 21 | A I don't remember. |
| 22 | Q Someone at the White House? |
| 23 | A Probably Volker or Perry. |
| 24 | Q Do you know someone named Kash Patel? |
| 25 | A Who? |
| | |

```
Q Kash Patel.
  1
 2
            A
                  I don't recall the name.
             THE CHAIRMAN: Can I just for clarification. So you had
  3
 4
         no hand in drafting, editing the invitation to the Ukraine
         President for a visit?
 5
             AMBASSADOR SONDLAND: Not to the best of my
 6
 7
         recollection, no.
             THE CHAIRMAN: Made no proposed changes to that in any
8
 9
         way?
10
             AMBASSADOR SONDLAND: No, I don't recall that. I recall
         seeing it after it had already gone out for the first time.
11
12
             BY MR. GOLDMAN:
13
                  Was a draft of that letter presented to the
14
         President at the May 23rd meeting?
                  I didn't present it. I don't know if anyone else
15
16
         did.
         Q I didn't ask --
17
18
            A I don't know.
19
            Q You don't remember --
 20
            A I don't remember.
            Q -- a letter being discussed?
  21
            A I don't remember, no. I do remember, once the
  22
        letter came out, then it was -- everyone was fervently trying
23
        to negotiate a date, which we never were able to nail down.
24
```

I don't know if it was sent by mail or how it was delivered.

| 1 | Q Do you recall having a conference call around June |
|----|---|
| 2 | 28th with Ambassador Volker, Ambassador Taylor, and Secretary |
| 3 | Perry, and after you spoke to them you may have patched in |
| 4 | President Zelensky? |
| 5 | A I'm not saying it didn't occur. I don't remember |
| 6 | the call, though. |
| 7 | Q You wouldn't remember having a conversation with |
| 8 | President Zelensky? |
| 9 | A I've had several conversations with him, and I |
| 10 | speak with a lot of foreign leaders from a lot of countries. |
| 11 | It wasn't something that I can remember. |
| 12 | Q So you don't remember that you whether you |
| 13 | encouraged President Zelensky to initiate any investigations |
| 14 | in order to get the White House meeting on that conference |
| 15 | call? |
| 16 | A I think the only discussion that I had in |
| 17 | negotiating a public statement was to get a Burisma, 2016 |
| 18 | this was the language that was being proposed by Giuliani. |
| 19 | Q This is in August, right? |
| 20 | A I think so. Again, I don't remember, because there |
| 21 | were so many things flying around, but when they kept |
| 22 | adding the initial draft of a press release had no |
| 23 | conditions. It just said corruption, per se. |
| 24 | Q But we're not talking about August, right? And at |
| 25 | that point, you were discussing some sort of statement that |
| | |

| L | President Zelensky would issue? |
|----|--|
| 2 | A That he would issue, and then it got shelved. It |
| 3 | never happened. |
| 4 | Q Okay. And Mr. Giuliani was involved in the |
| 5 | drafting of that statement? |
| 6 | A I think Mr. Giuliani was the one giving the input |
| 7 | as to what the President wanted in the statement. |
| 8 | Q And what did Mr. Giuliani add that the President |
| 9 | wanted? |
| 10 | A He wanted Burisma and 2016 election mentioned in |
| 11 | the statement. And I don't believe the Ukrainians were |
| 12 | prepared to do that. |
| 13 | MR. GOLDMAN: I believe our time is up, so we'll yield |
| 14 | to the minority. |
| 15 | MR. CASTOR: I'm going to make an exhibit of the May |
| 16 | 29th letter. |
| 17 | THE CHAIRMAN: Would you like a short break before? |
| 18 | Yes, why don't we take a 5- or 10-minute break. |
| 19 | [Recess.] |
| 20 | THE CHAIRMAN: All right. Let's go back on the record |
| 21 | One hour to the minority. |
| 22 | [Minority Exhibit No. 5 |
| 23 | Was marked for identification.] |
| 24 | MR. CASTOR: I'm going to mark exhibit 5. It's the |
| | |

letter May 29th from the President.

| 1 | Do you guys need a copy? |
|----|---|
| 2 | MR. GOLDMAN: No, we have copies. |
| 3 | BY MR. CASTOR: |
| 4 | Q Before I get into this letter, there was some |
| 5 | frustration about whether you had seen that New York Times |
| 6 | article. I mean, there's a lot of media nowadays. You know, |
| 7 | have you seen every article, every story that references Rudy |
| 8 | Giuliani since you began your post? |
| 9 | A No. I mean, I have so many cables and other things |
| 10 | to read, I just don't have time. |
| 11 | Q And you're not watching TV, U.S. TV at night when |
| 12 | you're in Brussels? |
| 13 | A Sometimes. |
| 14 | Q Okay. So have you seen Rudy Giuliani on you |
| 15 | know, discuss these issues on TV? |
| 16 | A I watch HBO. |
| 17 | Q Okay. |
| 18 | Did you see the John Solomon Hill article at the end of |
| 19 | March where Giuliani was where Lutsenko and so forth was |
| 20 | discussed? |
| 21 | A I think someone forwarded it to me, but I don't |
| 22 | remember the contents. |
| 23 | Q This May 29th letter, could you walk us through |
| 24 | what happened between the May 23rd meeting with the President |
| 25 | and then how we got to this letter, to the extent you've got |

- A The letter was a little confounding to me, because

 it was completely inconsistent with the President's attitude

 at the May 23rd meeting, and then all of a sudden this letter

 comes out.
- 6 Q So you didn't have a role in drafting or editing 7 it?
- A I don't remember having any role other than wanting
 the letter to happen. But, actually, I remember getting the
 letter as it was forwarded to me on the White -- on the State

 Department email.
- Q Was there a draft at the May 23rd meeting that was shown to the President?
 - A We never had any paperwork that I remember at the
 May 23rd meeting. It was just an oral meeting. Yeah.
- 16 Q So you don't remember the President looking at a 17 draft letter?
 - 18 A Not in front of me.
 - 19 Q Or giving feedback about a draft letter?
 - A No, no. He didn't seem to want to do anything with
 Ukraine at the May 23rd meeting.
 - Q Okay. The penultimate paragraph, the last sentence talks about a White House meeting.
 - 24 A Right.
 - 25 Q So when you saw this letter, you were --

| t | A I was happy. We have a meeting. |
|----|---|
| 2 | Q Did you have any conversations with any of the |
| 3 | relevant players on the staff level about how this letter |
| 4 | came to be? |
| 5 | A No. All I did was I think tried to get my team at |
| 6 | the mission and I don't remember who I would have |
| 7 | tasked to start working on getting the meeting scheduled. |
| 8 | Q And stepping back to the May 23rd meeting, how did |
| 9 | that come to get scheduled? |
| 10 | A I think that either Rick Perry or I reached out to |
| 11 | someone at the NSC saying: Doesn't the President want a |
| 12 | briefing about the inauguration? And I think I think it |
| 13 | was Perry, if I recall correctly, that got it nailed down. |
| 14 | Q Through NSC? |
| 15 | A Probably. They do most of the scheduling. Yeah. |
| 16 | Q And you were invited to participate? |
| 17 | A I was yeah, the whole delegation was, although I |
| 18 | don't think Mr. Vindman joined us in the meeting. |
| 19 | Q Why not? |
| 20 | A I don't know. He wasn't in the room. |
| 21 | Q Okay. Who was in the room, to the best of your |
| 22 | recollection? |
| 23 | A Volker, Perry, myself, Ron Johnson. And then I |
| 24 | don't recall if it was Bolton, Mulvaney. There were several |
| 25 | people coming and going. The delegation was seated in front |

| 1 | of the President's desk, and people were sitting behind us on |
|----|---|
| 2 | the couch and people kept coming in and out. So I don't |
| 3 | remember who all was |
| 4 | Q It might be good if you just walk us through from |
| 5 | beginning to end what you do remember from that meeting, what |
| 6 | time of the day it was, how long it lasted, just whatever you |
| 7 | can remember. |
| 8 | A I mean, all I remember was we were all really |
| 9 | excited about how optimistic we were about the future of |
| 10 | Ukraine after having met with Zelensky and some of his team |
| 11 | in Kyiv. And we wanted to share that excitement with the |
| 12 | President, and he didn't want to hear about it. So I was |
| 13 | pretty frustrated. I was kind of pissed, actually. |
| 14 | Q What time of the day was the meeting? |
| 15 | A I don't remember. I don't know. |
| 16 | Q And how long did it last? |
| 17 | A Pretty short. Fifteen minutes, 20 minutes maybe. |
| 18 | Q Who from the NSC was there? |
| 19 | A Bolton might have been there. I just don't |
| 20 | remember. I know Vindman wasn't there, because I asked |

But somebody said he's not coming to the meeting. I don't know why.

Q Was Vindman cut out of Ukraine policy at any point in time or do you think he may have just had a conflict?

where's Vindman, because I had seen him in the White House.

```
1
                   I have no idea. I have no idea.
   2
              Q Your total communications with the President
   3
         involving these issues have been limited, correct?
              A Very.
   4
                   So we had the May 23rd meeting. We had the
   5
         September 9th telephone call. Have there been other --
 6
   7
              A I think I talked to him just before I left for Kyiv
   8
         on the 20 -- when was the Kyiv meeting, on the 25th or 6th --
   9
                   26th.
              Q
  10
                   -- of May? I mean of --
11
              Q
                   July.
  12
                   -- July.
              A
13
                   Right.
              Q
14
                   I think I called him and said: I'm headed to Kyiv
  15
         to meet with President Zelensky and Ambassador Volker. Is
16
         there anything you want me to share? And he just -- he
 17
         didn't want to discuss it. No, go. I don't why you're
18
         going.
19
              You know, he was -- he'd just been down on Ukraine. It
         was like a nonsubstantive call.
  20
21
             Q Okay. So on the July 25th call, he didn't ask you
  22
         to talk about Burisma --
 23
             Α
                  No.
  24
             Q -- 2016 --
             A No.
  25
```

mentioned, yeah.

| 1 | Q the Bidens, anything? |
|----|---|
| 2 | A No. Really a short call. |
| .3 | Q Okay. So we have the that's three meetings or |
| 4 | calls you can remember directly with the President on these |
| 5 | issues? |
| 6 | A I think that's right. I think that's right. |
| 7 | Q At the May 23rd meeting, when the President said go |
| 8 | talk to what did he say, go talk to Rudy or |
| 9 | A He didn't even say go talk. He just said: Talk to |
| 10 | Rudy. It was sort of like I don't want to talk about this. |
| 11 | Q So did you take that as I mean, it's been |
| 12 | described variously as an order or an instruction. Was he |
| 13 | giving an order or an instruction or was he just trying to |
| 14 | A My impression was that if we never called Rudy and |
| 15 | just left it alone that nothing would happen with Ukraine, in |
| 16 | terms of all of the things we wanted to have happen. So I |
| 17 | didn't take it as an order as much as an indication that if |
| 18 | he was going to have his mind changed, that was the path. |
| 19 | That's how I interpreted talk to Rudy. |
| 20 | Q Okay. And during that meeting, the President never |
| 21 | mentioned any of these controversial topics, such as opening |
| 22 | investigations? |
| 23 | A He mentioned that they tried to take me down, and |
| 24 | he mentioned the 2016 election. That's the only thing he |
| | |

| T | Q Okay. And he didn't mention that he had an |
|----|--|
| 2 | interest, a personal interest in Ukraine opening |
| 3 | investigations? |
| 4 | A At the meeting, no, I don't believe he did. I |
| 5 | don't recall him mentioning that he wanted something done. |
| 6 | He didn't want to talk about it at all. |
| 7 | Q And at that point in time did you have any |
| 8 | knowledge that that's what Rudy Giuliani was pushing for? |
| 9 | A No, because you mean during the meeting? |
| 10 | Q During the meeting. Well, you know, subsequent, |
| 1) | when the President said go talk to Rudy Giuliani, did you |
| 12 | know at that point in time, from Ambassador Volker or some |
| 13 | other people, that Rudy Giuliani was pushing investigations, |
| 14 | allegedly? |
| 15 | A Not as of the time of the meeting, no, I didn't. |
| 16 | I don't remember. I don't remember that. All I remember was |
| 17 | being incredibly frustrated that we couldn't have a dialogue |
| 18 | with the President about our findings. |
| 19 | Q Did you know if Mr. Giuliani had an agenda at that |
| 20 | point? |
| 21 | A I didn't. |
| 22 | Q So go talk to Rudy, you didn't know what you were |
| 23 | going to hear at that point? |
| 24 | A Correct. |

Q When did you first get an inkling of what Mr.

| 4 | 74144 | | datamastad | 1 22 |
|---|----------|-----|------------|------|
| 1 | Glutiani | was | interested | 1110 |

A You know, this whole thing was sort of a continuum, starting at the May 23rd meeting, ending up at the end of the line when the transcript of the call came out. And as I said to counsel, it started as talk to Rudy, then others talk to Rudy. Corruption was mentioned.

Then, as time went on -- and, again, I can't nail down the dates -- then let's get the Ukrainians to give a statement about corruption. And then, no, corruption isn't enough, we need to talk about the 2016 election and the Burisma investigations.

And it was always described to me as ongoing investigations that had been stopped by the previous administration and they wanted them started up again. That's how it was always described.

And then finally at some point I made the Biden-Burisma connection, and then the transcript was released. So I can't tell you on that continuum when, what dates, but that's kind of what happened.

Q Okay. Do you know if anybody on the U.S. side of things had communications with the Ukrainians about opening a meritless investigation for political purposes?

A I don't recall ever hearing that, no.

```
[11:46 a.m.]
  1
                   BY MR. CASTOR:
  2
              Q Okay. So to the extent U.S. officials were
   3
  4
         communicating with Ukrainian officials, like who would that
        have been?
  5
 6
                   It would have been the Charge. It would have been
         Ambassador Volker. It would have been Mr. Giuliani, I think
  7
  8
         had some direct communication.
 9
                  Well, he wasn't a U.S. official.
              A Okay: So you're not -- okay. And then I was
 10
11
         involved during the negotiations of the press statement.
12
            Q Okay. So you never had communications with
 13
        Ukrainian officials about opening any investigations?
 14
             A No. My communications with Ukrainian officials had
 15
         to do with the press statement.
 16
           Q Okay.
17
            A Had to do with the language of the press statement.
                   Okay. And to your knowledge, did Ambassador Volker
  18
              Q
  19
         have any communications about opening actual investigations?
  20
              A I don't -- I don't recall ever hearing about him
  21
         say that.
  22
            Q So he never related that to you?
                  No, not to me that, I remember.
  23
            Α
24
                   So what Mr. Volker's involvement in this similar to
              Q
  25
         yours in that it was zeroed in on a statement?
```

| 1 | A Well, first of all, his involvement was this is |
|----|---|
| 2 | with 100 percent of his portfolio. He was responsible for |
| 3 | Ukraine along with the Ambassador to Ukraine. So he was |
| 4 | working on Ukraine, I assume, 5 days a week, 8, 10 hours a |
| 5 | day. So I don't know what he was doing day in and day out on |
| 6 | Ukraine. I was again popping in and out trying to help when |
| 7 | I could. |
| 8 | Q Okay. In your discussions with Mr. Volker, did you |
| 9 | know if he had a belief that Mr. Giuliani was amplifying a |
| 10 | negative narrative, that he believed Mr. Giuliani's views |
| 11 | were inaccurate? |
| 12 | A Yeah, I don't understand that question. What do |
| 13 | you mean by that? |
| 14 | Q In your communications with Mr. Volker |
| 15 | A Right. |
| 16 | Q did he communicate to you |
| 17 | A Yes. |
| 18 | Q that he did not believe Giuliani's views of |
| 19 | these issues was legitimate? |
| 20 | A I think I can speculate here. |
| 21 | Q Okay. |
| 22 | A I think he was frustrated by any impediment to |
| 23 | getting the meeting for Zelensky, particularly since the |
| 24 | President had essentially unconditionally invited Zelensky to |
| 25 | come to the White House in that in this invitation, |

- I subject only to scheduling, so why are we talking about other
- 2 -- putting more ornaments on the tree. That's my
- 3 speculation.
- 4 Q Was Ambassador Volker enthusiastic about
- 5 communicating with Mr. Giuliani?
- 6 A I don't think so.
 - 7 Q Okay. So Mr. Giuliani's involvement here was a
 - 8 negative. Is that fair to say?
 - 9 A Well, I think I've said in my statement that we
- 10 would have all preferred to have the State Department handle
- 11 this whole matter and not involve people outside of the State
- 12 Department, because you don't know what they're doing.
 - 13 Q But did you ever commiserate with Ambassador
- 14 Volker, we've got to talk to Rudy?
 - 15 A I may have.
- 16 Q And do you know if he related something similar to,
- 17 we have to talk to Rudy?
- 18 A I think that was the -- I think that was the
- 19 general impression of anyone who had to deal with Mayor
 - 20 Giuliani on this matter because it's not consistent with the
- 21 way business is normally done.
 - Q Okay. So nobody was enthusiastic about partnering
 - 23 with Rudy Giuliani on this issue?
- 24 A Not that I can recall.
 - Q Okay. And to the extent Mr. Giuliani was pushing

| 1 | some sort of investigation into Ukraine, yourself, Ambassador |
|----|---|
| 2 | Volker, and other U.S. officials were not party to that? |
| 3 | A Sounds right. |
| 4 | Q You were looking towards a statement? |
| 5 | A We just wanted a statement to get the meeting. |
| 6 | Q And the statement was something along the lines to |
| 7 | demonstrate that the Ukrainians were trying to turn the |
| 8 | corner on corruption. |
| 9 | A Correct. |
| 10 | Q And that wasn't good enough at first and apparently |
| 11 | it had to involve the Burisma and the further detail of |
| 12 | Burisma in 2016. |
| 13 | A Correct. |
| 14 | Q In your discussions with the Ukrainians did you get |
| 15 | a sense that they felt in your own personal knowledge |
| 16 | did you get a sense that they felt that they would actually |
| 17 | going to be opening up any investigations or were they simply |
| 18 | just trying to get you a statement? |
| 19 | A I would be speculating. They didn't seem offended |
| 20 | by the ask, but I think they wanted their meeting at the |
| 21 | White House. |
| | |

Q Okay. And the idea that Ukraine has some struggles with corruption is not a novel concept, right?

A No. As I said in my statement, that was raised by the Ukrainians to me 4 days after I became an ambassador in

```
mid-'18, that they have a -- they said: We have a corruption
 2
         problem.
                   And President Zelensky was elected overwhelmingly
  3
 4
         and he campaigned on cleaning things up, right?
 5
                   That was one of his, as I understand it, one of his
 6
         campaign platforms.
 7
             Q And U.S. officials were encouraged by that. Is
 8
         that correct?
 9
              A I certainly was.
 10
                  And Ambassador Volker was?
11
                  Yes.
              A
  12
              Q
                   And Secretary Perry was?
             A I believe he was.
13
14
              Q
                   And Ambassador Taylor?
 15
                   I don't think I ever discussed it with Ambassador
             A
16
         Taylor.
 17
             Q
                   Okay.
 18
                   But I would imagine he would have been. I'm
              A
 19
         speculating.
              Q But in your communications with Ambassador Taylor,
 20
 21
         did he seem to you that he was pro-Zelensky, that he was
 22
         encouraged by his election and --
 23
              A Yeah, he seemed to like Zelensky, and he sent me a
 24
         photo of he and Zelensky together standing on a balcony at a
```

meeting together and they seemed to be having a nice

| | conversation. |
|----|---|
| 2 | Q And is Zelensky's interest in cleaning things up |
| 3 | genuine, to your knowledge? |
| 4 | A That was our impression when we met with him right |
| 5 | after the inauguration. |
| 6 | Q And one of the problems in the Ukraine of course is |
| 7 | the oligarchs have a lot of power, they have a lot of |
| 8 | government perks that were provided to them either under |
| 9 | suspicious circumstances. Is that not correct? |
| 10 | A That's my understanding. |
| 11 | Q And the owner of Burisma is a former, you know, |
| 12 | ecology minister. And are you familiar with the allegations |
| 13 | that he gave himself some licenses? |
| 14 | A I just am generally aware that Burisma's considered |
| 15 | a potentially corrupt company. I don't know the specifics. |
| 16 | Q And you're aware that it has been under |
| 17 | investigation at various points for corruption? |
| 18 | A That's what I understood. |
| 19 | Q And the president the president of Burisma, this |
| 20 | Zlochevsky fellow, is has been under investigation? |
| 21 | A I don't know that person, but I'll take your word |
| 22 | for it. |
| 23 | Q Okay. And so when the discussion turned to Burisma |
| 24 | as an example of corruption, that didn't surprise you or that |
| 25 | didn't catch you off guard? |

| 1 | A No. It was a new element added. It was another |
|----|---|
| 2 | obstacle to getting the meeting I wanted. But it didn't |
| 3 | surprise me. |
| 4 | Q Did you know of any other companies that were |
| 5 | considered corrupt or needed to be part of the |
| 6 | A As I mentioned in my earlier testimony, Naftogaz |
| 7 | comes up at every conversation. |
| 8 | Q Okay. So Burisma and Naftogaz, they were two |
| 9 | representative samples of corruption in Ukraine? |
| 10 | A Corruption and lack of transparency. |
| 11 | Q Okay. |
| 12 | A Yeah. |
| 13 | Q When the Biden element was introduced, what was |
| 14 | your understanding of what exactly did people want Ukraine |
| 15 | to investigate the Bidens for? |
| 16 | A I don't know. |
| 17 | Q Okay. |
| 18 | A I honestly don't know. |
| 19 | Q And I say the Bidens, but were they referring |
| 20 | mostly to Hunter Biden or don't you know? |
| 21 | A I didn't even know who Hunter Biden was until I |
| 22 | started reading about him in the media. I knew of Beau Biden |
| 23 | because of his, you know, untimely passing. But I didn't |
| 24 | I really you know, I'm not a follower of the Biden family |
| 25 | other than I had worked with the Vice President at one point, |

```
his office, on a project.
I
  2
              THE CHAIRMAN: If I could just for clarification, are
         you asking what the Ukrainians wanted the Bidens investigated
  3
         for or what the President and Giuliani wanted the Bidens
4
5
         investigated for?
              MR. CASTOR: I'm just asking the witness.
6
              THE CHAIRMAN: I know, but what's your question? Are
  7
         you asking --
8
              MR. CASTOR: If the witness doesn't understand a
9
10
         question he can ask me or the witness' counsel can ask me.
              THE CHAIRMAN: Could we have the question read back?
11
              [The reporter read back the record as requested.]
12
              THE CHAIRMAN: I just want to make sure the witness
  13
          understood who was referred to by the people.
 14
              AMBASSADOR SONDLAND: I did not understand that. Can
  15
         you clarify the question?
  16
                   BY MR. CASTOR:
  17
                   The Giuliani element?
  18
              Q
                   Can you restate the whole question, please?
 19
              Q When you first learned that there was a component
  20
          involving the Bidens --
  21
                   Yes.
  22
               Q -- and that some element led by or simply Rudy
  23
          Giuliani, did you have an understanding of what exactly
  24
          Giuliani was pushing in relation to the Bidens?
  25
```

No. I did not. 1 A 2 Q And did you ever come to understand what that was? 3 Only very recently. Α 4 And even recently, what is your understanding of 5 exactly what Rudy Giuliani was advocating for? 6 Not coming from Giuliani, but coming from media 7 reports, now that it's all out, something about Hunter Biden 8 being paid exorbitant board fees for service on a board. 9 Q Okay. 10 That was my understanding. A 11 And that's the sum total of the allegations, as you 12 understand them, regarding the Bidens? 13 A Based on what I've read in the press, yeah. 14 Did you know whether the Vice President Biden 15 during his tenure had involvement with Ukraine policy? A Again, I learned recently that he apparently was 16 17 asked to or had asked that a special prosecutor be dismissed. 18 Again, that revelation came out --19 Q Okay. 20 -- literally in the last --21 So during his tenure as Vice President he took a number of trips to Ukraine. Did you know that? 22 23 I did. A 24 Okay. And he took an interest in Ukraine policy. 25 And you learned that just recently?

```
1
             A I just learned that recently and I learned that
2
         Hunter Biden had traveled with him on Air Force Two.
                   Okay. Closing out the May 23rd meeting, you don't
3
         really know how it was scheduled. You said that you thought
4
         that the National Security Council staff likely put it
5
         together.
6
             A [Nonverbal response.]
 7
8
              MR. GOLDMAN: Sorry, you have to say yes or no.
              AMBASSADOR SONDLAND: Oh, I'm sorry. Correct, I don't
 9
         know how exactly how it was scheduled.
10
                   BY MR. CASTOR:
 11
                   How did you get invited to the meeting?
 12
                  Well, the purpose of the meeting was to have the
13
         delegation brief the President about their trip. And I was
14
         on the delegation.
15
 16
           Q
                   Okay.
                   Yeah.
17
              A
                   So, like, who invited you? Was it somebody in
18
             Q
19
         the --
                   I probably just got an email saying the meeting is
  20
         scheduled -- they don't issue engraved invitations, they just
  21
         send an email.
  22
                   And have you told us, to the best of your memory,
  23
              Q
         everything about that meeting?
  24
```

To the best of my memory. It was a disappointing

A

```
1
         meeting.
   2
              Q And then the May 29th letter comes and you can't --
         you have no idea what happened in the intervening days?
   3
   4
              A No, because it was inconsistent with the meeting.
   5
                   Okay. And you never learned what happened in those
 6
         intervening days?
   7
              A Well, we had been pushing for a letter and the
   8
         letter came out. And I don't know if it was our pushing, if
  9
         it was the meeting, if the President reconsidered, I have no
  10
         idea.
11
                   But you never had any -- you didn't call Dr. Hill
         or Lieutenant Colonel Vindman or --
12
13
              A I don't recall any communication before the letter
14
         came out.
  15
                   Okay. You were just happy to see it.
16
                  I was happy to see it.
              A
17
             Q Your September 9th telephone call with the
         President --
18
 19
              A
                  Yes.
                   -- there were some text exchanges that have been
  20
 21
         produced. And you reference in your statement that you
         decided to telephone the President. Is that correct?
  22
  23
             Α
                   I did.
  24
                  Okay. Could you tell us everything you can
         remember about that?
  25
```

```
A I remember getting a fairly shocking text from
  1
         Ambassador Taylor where he had alleged in his text that aid
 2
         was being withheld from Ukraine in return for a political --
 3
         I'm trying to remember how he phrased it -- for political
  4
         purposes. And --
   5
                   Let me stop you right there.
  6
              0
              MR. LUSKIN: Let him finish his answer.
   7
              AMBASSADOR SONDLAND: I'm finished with my answer.
 8
                   BY MR. CASTOR:
 9
              O Okay. Because there's been a discussion about this
10
          White House meeting and whether there had to be a statement.
  11
          But to your knowledge was there any discussion that aid would
 12
13
          be withheld?
                   I never heard about aid being withheld until it had
14
          actually been withheld and someone notified me: By the way,
15
          the aid has been withheld.
  16
                   Okay. But, to the best of your knowledge, do you
  17
  18
          know about any preconditions on the aid?
              A
                   No.
 19
                   Okay.
  20
               Q
                   I don't.
  21
              A
                   So it was U.S. policy to provide financial
  22
          assistance to Ukraine and also lethal defensive weaponry,
  23
  24
          right?
```

Correct.

A

```
1
              Q And that was a stepped up commitment by the United
   2
          States --
   3
                   Correct.
              A
   4
              Q
                   -- to help Ukraine?
   5
              A
                   Correct.
   6
                   And you're not aware of any -- any allegation --
   7
          I'm sorry, you're not aware of any fact that that aid was
         held up for any reason, such as investigations?
   8
   9
              A I was aware that the aid was held up once it had
         been held up, that someone -- I either received an email
  10
  11
         or --
  12
                  But you don't know --
              A You don't know why.
 13
  14
              MR. MANLEY: Let him finish his answer.
  15
              MR. LUSKIN: Let him answer, please.
16
              AMBASSADOR SONDLAND: I don't know why.
 17
                 BY MR. CASTOR:
  18
                   Okay. So when you telephoned the President, tell
         us what happened.
19
  20
                   Well, from the time that the aid was held up
21
         until I telephoned the President there were a lot of rumors
  22
         swirling around as to why the aid had been held up, including
  23
         they wanted a review, they wanted Europe to do more. There
         were all kinds of rumors.
 24
```

And I know in my few previous conversations with the

| 1 | President he's not big on small talk so I would have one shot |
|----|---|
| 2 | to ask him. And rather than asking him, "Are you doing X |
| 3 | because of X or because of Y or because of Z?" I asked him |
| 4 | one open-ended question: What do you want from Ukraine? |
| 5 | And as I recall, he was in a very bad mood. It was a |
| 6 | very quick conversation. He said: I want nothing. I want |
| 7 | no quid pro quo. I want Zelensky to do the right thing. |
| 8 | And I said: What does that mean? |
| 9 | And he said: I want him to do what he ran on. |
| 10 | And that was the end of the conversation. I wouldn't |
| 11 | say he hung up me, but it was almost like he hung up on me. |
| 12 | Q Okay. And then you resumed your communication with |
| 13 | Ambassador Taylor? |
| 14 | A Yeah. I had gotten as far as I could. I had asked |
| 15 | the boss what he wanted. He wouldn't tell me, other than: I |
| 16 | want nothing. And I sent the note back to Ambassador Taylor |
| 17 | once I reached him and suggested that he call Secretary |
| 18 | Pompeo. |
| 19 | Q So the President didn't tell you what to write in a |
| 20 | text? |
| 21 | A The President didn't know I was sending a text, |
| 22 | because he didn't know that the question came from Ambassador |
| 23 | Taylor. |
| 24 | Q Okay. When you sent the text back to Ambassador |
| 25 | Taylor, how did he did he respond? |

```
1
                  When I said, you should call Secretary Pompeo or
        his assistant, he said: I agree. And then I didn't follow
   3
        up --
              Q Did you ever close the loop with Ambassador Taylor?
   4
                  I don't recall.
   5
                  Okay. Did --
              Q
 6
              A I believe the aid was released shortly thereafter.
   7
         I'm not sure it was necessary.
   8
   9
              When was the text sent, what date?
              Q September 9th.
  10
11
            MR. LUSKIN: September.
12
            MR. CASTOR: September.
13
              AMBASSADOR SONDLAND: September 9th.
              And I think the aid was released a day or two after.
14
  15
                  BY MR. CASTOR:
16
                  The 11th.
              Q
 17
              A Yeah.
              Q Let me be clear, you've never closed the loop with
18
         Ambassador Taylor, like, "I called the President and this is
19
  20
         what he said"?
              A We've had conversations, but I think my text spoke
21
  22
         for itself.
  23
              Q Okay.
              A And I don't know that he ever followed up with the
  24
```

Secretary or not. I have no idea.

19

20

21

22

24

25

23

| 1 | | Q | Your | text | speaks | for | itself, | but | your | recounting | of |
|---|-----|-------|---------|-------|--------|-----|----------|-----|------|------------|----|
| 2 | the | conve | ersatio | on is | nretty | def | initive. | | | | |

- 3 A That's what I remember.
- Q Right. And so -- but you didn't relate the
 conversation with the President to Ambassador Taylor at any
 point?
- 7 A I don't believe I did, no.
- Q Okay. I want to step back to the July 10th meeting
 with Ambassador Bolton.
- 10 A Uh-huh.
- 11 Q How was that scheduled?
- 12 A I think the Ukrainians through the mission in -- or
 13 through the embassy in Kyiv, set up the meeting through the
 14 Ambassador, through Taylor, would have been the normal -- you
 15 know, that they're coming to the U.S. and they want a White
 16 House meeting. I'm speculating. And it would have been set
 17 up that way.

And then once we would have been notified, somehow I would have been notified by my staff that there was a meeting going on, and I think the -- I think the idea was Secretary Perry again took the lead and said: It might be a good idea for all of us to sit in for continuity since we've been talking to them. And we were all included. We got a -- I think we got a note from Ambassador Bolton's assistant saying you're all included in the meeting and we met.

| 1 | Q Do you remember who was in the meeting? |
|----|--|
| 2 | A Myself, Perry, Volker, I think Yermak. I think |
| 3 | Prystaiko was there, the Foreign Minister, and I think |
| 4 | Danylyuk was there, the National Security Adviser. |
| 5 | Q Any other U.S. folks? |
| 6 | A There may have been others taking notes. I don't |
| 7 | I don't recall. |
| 8 | Q Lieutenant Colonel Vindman, was he there? |
| 9 | A Was he there? He wasn't in the delegation meeting |
| 10 | He might have been there. I don't know. I don't remember. |
| 11 | Q How about Dr. Hill? |
| 12 | A I believe she was there. |
| 13 | Q And what do you remember from that meeting? |
| 14 | A You know, it wasn't really my meeting to run. I |
| 15 | sat and listened. And I had a some kind of a briefing |
| 16 | prior to it and there were a number of subjects being |
| 17 | covered, energy, potential White House meeting, all kinds of |
| 18 | things. And Ambassador Bolton pretty much ran the meeting. |
| 19 | Q Do you remember how long the meeting lasted? |
| 20 | A I want to say 30 minutes, my guess. |
| 21 | Q And do you remember saying anything during the |
| 22 | meeting? |
| 23 | A I may have chimed in on a point or two, but I |
| 24 | remember it being a very friendly meeting. |
| 25 | Q Okay. Did you bring up the prospect of |

| | 1 | investigations that okraintans need to conduct: |
|-----|----|---|
| | 2 | A Not to the best of my knowledge. |
| | 3 | Q Do you remember how the meeting ended? |
| | 4 | A I think his time was up, Ambassador Bolton's time |
| | 5 | was up. And then I think we moved to we moved the meeting |
| | 6 | downstairs without Ambassador Bolton. |
| | 7 | Q Where did you move the meeting to? |
| | 8 | A I believe it was in the Ward Room at the White |
| | 9 | House. |
| 1 | 0 | Q Do you know who reserved that room? |
| 1 | 1 | A No. |
| 1 | 2 | Q Not you? |
| 1 | 3 | A No. I have no ability to reserve the Ward Room. |
| 1 | 4 | Q Okay. And who was in the followup meeting? |
| 1 | 5 | A I think Dr. Hill, Perry, Volker, myself, Vindman. |
| 1 | 6 | I don't recall who else. |
| - 1 | 7 | Q So you leave the Ambassador's office |
| 1 | 8 | A I think we went out and took a big picture and then |
| 1 | 9 | went down to the Ward Room. |
| 2 | 20 | Q Okay. And was Dr. Hill with you the entire time? |
| 2 | 21 | A I don't know if she was she wasn't in the |
| 2 | 22 | picture, so maybe she left and came back. I don't remember. |
| 2 | 23 | Q Okay. Did Dr. Hill say anything at the Ward Room |
| 2 | 24 | component of this meeting? |
| 2 | 25 | A I think we were talking back and forth about, you |
| | | |

- 1 know, should there be a call prior to the parliamentary
- 2 elections or not. And there was a difference of opinion
- 3 between Brian McCormack, Secretary Perry, Volker, myself,
- 4 Vindman, and Fiona. Everyone sort of had a different take on
- 5 it. And it was sort of a, you know, typical discussion where
- 6 not everyone is in 100 percent agreement. We were sort of
- 7 going back and forth.
- Q Okay. What were the two positions, to either do
- 9 the call before or after the parliamentary --
- 10 A Well, I think were three positions. One was do it
- !! before, one was do it after, and the third was don't do it at
- 12 all, there's no reason for one. And I don't remember whose
 - position that was. It might have been Vindman's.
 - 14 Q Don't do the call?
 - 15 A Don't do the call, there's nothing to talk about.
 - 16 Q Do you remember Dr. Hill's position?
 - 17 A I don't. She might have been the -- she might have
- 18 been on the don't do the call, but I don't remember.
 - 19 Q Okay. Do you remember if Dr. Hill was in favor of
 - the 7/10 meeting?
 - 21 A The 7/10 meeting, I believe, had already been
 - 22 scheduled. I don't know if she was in favor of it or not.
 - Q Okay.
- 24 A The only action I think our group took was to make
 - 25 sure that we were included.

| 1 | Q Did you ever have any heated discussions with Dr. |
|----|--|
| 2 | Hill? |
| 3 | A No, not that I remember. Never had I don't ever |
| 4 | remember having a heated discussion with Dr. Hill. |
| 5 | Q Okay. And how often did you talk to her? |
| 6 | A You know, maybe once or twice a month. I remember |
| 7 | we were in Jackson Hole, Wyoming, and I had texted her, and |
| 8 | she coincidentally happened to be there. We met for coffee. |
| 9 | I think her family was there and my wife and I, had a nice |
| 10 | drink or coffee or something. And she sent me a nice note |
| 11 | about Ukraine in February when we went to the Odessa thing, |
| 12 | that that was great and it worked really well and thanks for |
| 13 | helping. Our relationship has always been very cordial. |
| 14 | Q So she never expressed dismay about the scheduling |
| 15 | of the 7/10 meeting? |
| 16 | A Not to me, that I recall. |
| 17 | Q And she never expressed to you dismay about how the |
| 18 | meeting what occurred in the meeting in Ambassador |
| 19 | Bolton's office? |
| 20 | A Not to not to my recollection. |
| 21 | Q And when you decamped to the Ward Room she didn't |
| 22 | express any dismay about what was discussed? |
| 23 | A No. It was a typical policy discussion where |
| 24 | people disagree on policy. |
| 25 | Q Was she in the Ward Room meeting the whole time or |

```
1
        did she leave early?
2
                  I don't -- I don't remember.
             Q
                  Okay.
 3
                  It wasn't even -- it wasn't even like a sit-down
 4
5
        meeting. We were all standing up. We were just looking for
 6
        a place to talk.
7
             Q Okay. And do you remember how long that lasted?
            A A few minutes.
 8
9
            Q
                  Okay. So much shorter than --
           A 10, 10 minutes maybe, 15 minutes. It wasn't a --
10
1.1
        it wasn't a long meeting.
                  Okay. So you never even sat down?
 12
             Q
                 I don't think so.
13
 14
                 So the folks that were in the Ward Room was the
        same bunch that was in Ambassador Bolton's office minus
 15
 16
        Ambassador --
17
           Α
                  I don't believe the Ukrainians were there.
                  Oh, they were not? Okay.
 18
             Q
                  I don't think so. I'm trying to remember.
19
            Α
           Q
 20
                  Okay.
                  I don't recall --
 21
            Α
 22
            Q
                  Okay.
                  -- if the Ukrainians were there --
 23
            Α
 24
             Q
                  Okay.
 25
            A
                 -- or if a couple of them came. You know, we
```

- were -- we were sort of on the move. It wasn't a formally
 set meeting that I remember. It was sort of like let's find
 a place to talk --
- 4 Q Okay.
- 5 A -- once Bolton had had to leave.
- Q Okay. And Dr. Hill never, even after that meeting,
 never expressed any discomfort or dismay?
- A No. I communicated with her on another subject a

 9 week or 2 later and it was just great. I mean, again, I've

 10 never had an unpleasant conversation with her that I can

 11 remember, of any kind.
- 12 Q How frequently did you speak with Lieutenant
 13 Colonel Vindman?
- A Really only about the Odessa -- I'm sorry, about
 the inaugural trip, because he was on the delegation. And
 then I think a few times thereafter. And then he sort of
 dropped away.
 - Q Okay. So he never expressed any dismay about any of these?
 - A No, not that I remember. Again, I don't remember anybody being upset, dismayed, alarmed, concerned at any point in this whole -- in this whole process about -- about the July 10th meeting.
 - Q Okay. The next key event is the telephone call on July 25th.

| 1 | A Correct. |
|----|---|
| 2 | Q Do you remember anything about how that call was |
| 3 | scheduled? |
| 4 | A No. I remember it was the NSC and this was what |
| 5 | was so funny about it, the NSC had originally scheduled. |
| 6 | after I read all of this stuff in the press about how they |
| 7 | were alarmed and didn't want to call didn't want to have a |
| 8 | call, they had actually scheduled a call for July 20th. |
| 9 | And there was a whole there was a whole string from |
| 10 | the scheduling office at the NSC that the call was set and |
| 11 | they were going to do a test call. And then somehow at the |
| 12 | last minute someone on that stream said no call on the 20th. |
| 13 | it's too close to the election. |
| 14 | And we were disappointed because I think Volker or |
| 15 | someone had communicated to the Ukrainians that there would |
| 16 | be a call on the 20th, and I think they were getting Zelensky |
| 17 | ready for it, and he was having to drive in to a phone. I |
| 18 | don't remember all the details, but our credibility was |
| 19 | sinking quickly because the call got pulled down at the last |
| 20 | minute, and then the call never really occurred, I believe, |
| 21 | until the 25th, so 5 days later. |
| 22 | Q So first the call was scheduled before the |
| 23 | election? |
| 24 | A Yes. |

Then the call was scheduled after the election?

1 Correct. Α But you had no role in scheduling the call or 2 3 advocating to --A I had a role in -- I was constantly pushing folks 4 at the White House, probably Vindman, probably Hill, probably 5 6 others, let's get a call. 7 But did they respond to you, like, okay we'll do it 8 We're working on it. It was always the same, we're 9 10 working on it. Q Okay. Did you get a readout from the call? 11 A No. What I got was I got a summary from one of my 12 staff I think a day or two later, and the summary was very 13 sort of innocuous. It was, you know, had a good call, talked 14 15 about closer relations. That was it. I never got a transcript until it was released. 16 Did you hear Ambassador Volker or Ambassador Taylor 17 or anybody else talk about the call? 18 19 A No. They didn't give you any --20 Q No one said the call was anything but, quote, "a 21 A good call." That was it. 22 Q Okay. So you didn't know anything else other than 23 24 that?

A No. I was happy to hear they had a good call.

| 1 | Q Did you hear from the okraintans, because you meet |
|----|---|
| 2 | the very next day? Did you hear from them about the call? |
| 3 | A I think they were everyone was happy about the |
| 4 | call. |
| 5 | Q Okay. And that was the extent of your |
| 6 | information |
| 7 | A Correct. |
| 8 | Q even after the end of the very next day, your |
| 9 | meetings with the Ukrainians? |
| 10 | A Correct. Everyone said it was a good call. |
| 11 | Q Did you have any discussions with Ambassador Volker |
| 12 | during your trip about the call? Did he give you any |
| 13 | additional information? |
| 14 | A I don't know that Ambassador Volker was on the |
| 15 | call. |
| 16 | Q Okay. Okay. But did he get a readout from |
| 17 | anybody? |
| 18 | A I think he got the same I'm speculating he |
| 19 | got the same summary that I did. |
| 20 | Q Okay. When did you first realize that there might |
| 21 | me some controversy with regard to the call? |
| 22 | A When the transcript was released. |
| 23 | Q Okay. And you were surprised? |
| 24 | A Quite. |
| 25 | Q And could you tell us how you learned that the |

```
transcript was coming? Did you get an advanced copy?
  1
            A I don't think I did get an advanced copy. I think
 2
         I saw it when everyone saw it for the first time.
 3
             Q Prior to the transcript release, I think the news
  4
         of the complaint had surfaced. Do you remember when you
 5
         first heard that somebody had raised a complaint?
 6
           A I believe that was when, as I testified earlier,
  7
         when someone from the White House called and said: Your name
8
         is mentioned in the complaint.
9
10
            Q Okay.
              A Along with Ambassador Volker.
11
12
              Q Okay.
             A So that would have been just before the complaint
13
14
         was made public.
                  Okay. When did you first read the transcript?
15
              Q
                  Of the call?
16
              A
              0
                  Of the call. Yeah.
17
                  Probably when it became public.
18
              A
                  Okay. So you just read it on the internet like
 19
              Q
20
         everybody else?
                  I think so. I think -- or maybe someone on my
  21
         staff stuck it on my desk. I don't know.
  22
            Q Okay. But you were in New York at the time, right?
  23
              A Yeah. So my control officer might have put it in
 24
```

my folder. I don't remember. I remember reading it pretty

25

1 much contemporaneously with everyone else. 2 Q Okay. And what was your reaction to the 3 transcript? 4 A Well, it wasn't consistent with what, you know, I 5 had understood the ask was. 6 Were you surprised that 2016 was mentioned or --Not 2016, because, as I said, during this continuum 7 8 2016 and Burisma had been mentioned. As I recall the 9 transcript, it specifically mentioned the Bidens, and I had 10 never heard the Bidens mentioned specifically until, you know 11 -- and obviously it had occurred long before because that call was made on July 25th. 12 13 And did you realize there was going to be a lot of 14 questions about that part of the transcript? 15 A Yeah, because before the transcript was even out, 16 you know, all of the press was making a big hullabaloo about 17 it. Q Okay. And did you speak with anybody such as 18 Ambassador Volker or any other people? 19 I don't -- I don't remember. I mean it -- no, I 20 Α 21 don't remember if I did or didn't. 22 Okay. So you hear the news reports, and then you Q 23 get a copy of it, and then the White House calls you, and

that's pretty much the sum total of the --

A I think so, yeah.

- I Q Okay.
- 2 A They wanted me to come in and I said: I need to
- 3 talk to my counsel.
- 4 Q Okay.
- 5 A And I never came in.
- Q The President's deep-rooted view, skeptical view of
 Ukraine and their anti-corruption system, what do you, to the
 extent you know, what was the basis for his -- basis for his
 views?
- 10 A You mean aside from his, you know, comment about
 11 they tried to take me down?
- 12 Q Yes.
- 13 A Just a general?
 - 14 Q Yes.
 - I think generally he was frustrated that they would 15 always promise things and never deliver. That's one of the 16 reasons he was so adamant about seeing something put out by 17 President Zelensky either in the form of a press release or 18 an interview on network television or something where 19 President Zelensky would publicly commit to whatever he was 20 going to commit to. I think that was my understanding from 21 Volker as dictated by Giuliani. He wanted somebody to go on 22 the record. 23
 - Q The President was an advocate for the U.S. military
 aid and additional aid. Is that correct?

| 1 | A I don't know. |
|----|--|
| 2 | Q Okay. Did you ever have any discussions with |
| .3 | National Security Council staff about the 7/18 hold? On July |
| 4 | 18th, that's when the aid was held up. |
| 5 | A I don't believe I talked to the NSC staff. I |
| 6 | believe I was told by Ambassador Taylor through a text that |
| 7 | there was a hold. He had participated in a SVTC and he had |
| 8 | found out about a hold. And that was frustrating to me |
| 9 | because it just put another obstacle in the way of getting a |
| 10 | meeting. |
| 11 | Q What facts or what firsthand accounts can you |
| 12 | provide about the aid holdup? |
| 13 | A None. |
| 14 | Q Okay. |
| 15 | A Other than I was aware of it, I didn't know why I |
| 16 | kept getting different answers from different people. |
| 17 | Q Okay. |
| 18 | A There was never any clear any clear articulation |
| 19 | by anyone of, is there even a hold, is it a review, is it an |
| 20 | audit, is it the Europeans? I could never get a straight |
| 21 | answer out of anyone. |
| 22 | Q So you never tried to contact OMB or National |
| 23 | Security Council to find out more? |
| 24 | A I think I I think I made a couple of calls. I |
| | |

may have asked a couple of my folks in the mission. And I

- just -- it just kept getting to be a dead end. I just could
 not get a straight answer.
 - Q So you didn't lobby anybody to lift the aid, you were just trying to find out had what was going on?
- A Yeah, I was trying to find out what was going on.

 And I think there was an email that went around saying we

 can't, you know, cut off aid under any circumstances. And I

 think I had added to it, I agree, you know, because I thought

 it was -- it was not a good idea for any reason to cut that

 aid off.
- 11 Q So you were not an actor in that set of facts?
- 12 A If I was, it was unwitting. I don't remember
 13 having any role whatsoever in that.
- 14 MR. CASTOR: Mr. Jordan, we've got about 15 minutes
 15 left. Does it make sense to?
- 16 Mr. Nunes.
- 17 MR. NUNES: Thank you, Ambassador.
- I just want to go back to something Mr. Castor referred
 to about the skepticism the President has with Ukraine. I
 don't know how closely you followed what this committee went
 through in the last 3 years, but also the Mueller
 investigation, special counsel. A lot of it was centered on
 a product called the Steele dossier. You've heard of that, I
 assume.
- 25 AMBASSADOR SONDLAND: I have.

| 1 | MR. NUNES: Were you aware that the origins of the |
|----|--|
| 2 | Steele dossier were from Ukraine, many of the origins in the |
| 3 | original Steele dossier were from Ukraine, the politicians |
| 4 | within Ukraine? |
| 5 | THE CHAIRMAN: I would just posit that this the ranking |
| 6 | member's view. We cannot accept that as an actual or factua |
| 7 | representation. So if you're asking |
| 8 | MR. NUNES: I don't want to get into a tit for tat with |
| 9 | you, but what's factual? The Steele dossier didn't origin - |
| 10 | parts of it didn't originate in Ukraine? |
| 11 | THE CHAIRMAN: You can certainly ask the witness whethe |
| 12 | he's aware of any allegations. |
| 13 | MR. NUNES: I'll ask the witness whatever I'd like to |
| 14 | ask the witness. |
| 15 | THE CHAIRMAN: Yes. And the witness will not assume |
| 16 | that the predicate of my colleague's question is an accurate |
| 17 | recitation of the fact. |
| 18 | MR. MEADOWS: But, Mr. Chairman, with all due respect, |
| 19 | you lead the witness all the time, all the time, Mr. |
| 20 | Chairman. Come on. It is our hour, let him ask the |
| 21 | questions. |
| 22 | THE CHAIRMAN: I understand that. I want to make sure |
| 23 | the witness understands, though, that |
| 24 | MR. MEADOWS: Would you mind if we clarified your |
| 25 | questions when it's your hour? |

| 1 | THE CHAIRMAN: When you're chairing a committee, should |
|------|---|
| 2 | that day ever come, you're more than welcome to do so. |
| 3 | MR. MEADOWS: To my knowledge, this is an equal 1 hour |
| 4 | versus 1 hour. |
| 5 | THE CHAIRMAN: Yes, it is. |
| 6 | MR. MEADOWS: And to my knowledge, you may be a |
| 7 | chairman, but this is not a committee hearing. It's a |
| 8 | deposition. |
| 9 | THE CHAIRMAN: I thank you for your input, |
| 10 | Representative Meadows. |
| - 11 | And you may continue, you may respond, Mr. Sondland, if |
| 12 | you wish, to the question. |
| 13 | MR. NUNES: So let me just restate the question for you. |
| 14 | The Democrats disagree that the Steele dossier, I'm assuming, |
| 15 | has anything to do with Ukraine or originations in Ukraine. |
| 16 | However, in the Steele dossier itself it does source |
| 17 | information from Ukraine. Were you aware of that, |
| 18 | Ambassador? |
| 19 | AMBASSADOR SONDLAND: Only recently, based on media |
| 20 | reports. |
| 21 | MR. NUNES: Okay. So you can under let me ask you |
| 22 | another thing. Are you aware of who paid for the dossier? |
| 23 | AMBASSADOR SONDLAND: I'm not. |
| 24 | MR. NUNES: Would it surprise you to learn that the |
| 25 | Clinton campaign and the Democrat National Committee paid for |

| 1 | the dossier? |
|----|--|
| 2 | AMBASSADOR SONDLAND: I don't know anything about it. |
| 3 | MR. NUNES: And the dossier was was gleaned from |
| 4 | foreign sources. It was from a former MI6 spy that was paid |
| 5 | by through a contractor to get information, dirt, |
| 6 | opposition research, what have you, from Ukrainians and |
| 7 | Russians and others. |
| 8 | AMBASSADOR SONDLAND: I don't I don't know anything |
| 9 | about that, Congressman. I'm sorry. |
| 10 | MR. NUNES: So this the dossier, you do remember it |
| 11 | was fed, I think you would recall this, it was fed to the |
| 12 | FBI? |
| 13 | AMBASSADOR SONDLAND: Again, I haven't been following |
| 14 | the Steele dossier, I mean other than just generally knowing |
| 15 | about its existence. |
| 16 | MR. NUNES: Sure. But you know that it led to Special |
| 17 | Counsel Bob Mueller and it went on for |
| 18 | AMBASSADOR SONDLAND: I assume that was one of the |
| 19 | MR. NUNES: for a year and a half. |
| 20 | So the point of this is, is that when the President says |
| 21 | take they tried to take me down, there were politicians |
| 22 | that were quoted as spreading this dirt onto the Trump |
| 23 | campaign. Could that be what the President was referring to |
| 24 | when he said they tried to take me down? |
| 25 | AMBASSADOR SONDLAND: I don't know what he meant. He |

```
kept repeating it, though, they tried to take me down, they
 1
         tried to take me down. He was not a fan of Ukraine, per se.
  2
              MR. NUNES: And you can understand why, from his
  3
         perspective, if --
  4
              AMBASSADOR SONDLAND: I understand what you're saying.
  5
              MR. NUNES: I'm sure he read the Steele dossier many,
 6
         many times.
  7
              That's all I have, Mr. Castor.
 8
              MR. JORDAN: Ambassador, tell me what you thought of
 9
         President Zelensky.
10
              AMBASSADOR SONDLAND: Well, one of the --
  11
              MR. JORDAN: And now as the leader of Ukraine.
 12
13
              AMBASSADOR SONDLAND: One of the reasons I was pushing
          so hard for the meeting after the inauguration, I thought
14
          that he and President Trump would get along very well. He's
15
          very articulate, he's funny, he's charming, and he's pretty
  16
          smart, and he's got a lot of energy. And I thought the two
  17
         gentlemen would have good chemistry together and that good
  18
         things would happen between the U.S. and Ukraine.
19
              MR. JORDAN: You thought they'd hit it off.
  20
             AMBASSADOR SONDLAND: I did.
  21
              MR. JORDAN: And your focus -- and you weren't the only
  22
          one. We've heard testimony. It's in her opening statement,
  23
          Ambassador -- former Ambassador to Ukraine, she thought the
  24
          same thing. Ambassador Volker thought that. It seemed like
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I everyone thought you get these two guys together, they're going to hit it off. And that was your focus. Is that accurate? Is that fair? AMBASSADOR SONDLAND: Yes, it is. 4 5 MR. JORDAN: And the Ukrainian people thought this guy was the real deal. 6 AMBASSADOR SONDLAND: Yeah, I think he won by a fairly 7 8 healthy margin. 9 MR. JORDAN: 73 percent. I don't know if anyone in the 10 room's won with that margin. 11 So your whole goal was to get these two together and that was your focus. And you thought, if you could, that was 12 good for the country, good for our country and good for 13 14 theirs. AMBASSADOR SONDLAND: Correct. 15 MR. JORDAN: Okay. 16 17 The gentleman from New York. MR. ZELDIN: Mr. Ambassador, earlier referenced 18 Ambassador Taylor, and later you were answering questions 19 with regards to your effort to find out why there was a hold 20 21 on aid. Did Ambassador Taylor ever mention to you a --22 anything about a quid pro quo prior to that text that you responded to? 23 24 AMBASSADOR SONDLAND: To which text do you refer?

MR. ZELDIN: Do you recall receiving a text from

Ambassador Taylor suggesting that there was a linkage between 1 U.S. aid to Ukraine and opening an investigation into the 2 3 Bidens? AMBASSADOR SONDLAND: I don't know that that's what the 4 5 text said. I recall --MR. ZELDIN: What do you recall? 6 AMBASSADOR SONDLAND: I recall there was some kind of a 7 text that aid was connected to some political agenda of the 8 President's. That's what Ambassador Taylor articulated and 9 10 that's what prompted my phone call to President Trump to ask 11 him what he wanted. MR. ZELDIN: And in your conversation with President 12 Trump he was -- he was clear to you that there was no quid 13 14 pro quo, correct? AMBASSADOR SONDLAND: Again, I didn't -- I didn't frame 15 the question about the aid and the link. I did not frame the 16 question that way. I asked the question open ended: What do 17 18 you want? MR. ZELDIN: But the President was clear about in his 19 response to you, what was he clear --20 AMBASSADOR SONDLAND: He said: I want nothing. 21 want to give them anything and I don't want anything from 22 them. I want Zelensky to do the right thing. That's what he 23 -- and he kept repeating no quid pro quo over and over again. 24

MR. ZELDIN: And then you told Ambassador Taylor that?

| 1 | AMBASSADOR SONDLAND: Then I sent him the text that |
|----|--|
| 2 | said: No quid pro quo. Please call the Secretary if you |
| 3 | have any further concerns. |
| 4 | MR. ZELDIN: Do you know what source of information |
| 5 | prompted Ambassador Taylor to send you that text? |
| 6 | AMBASSADOR SONDLAND: I don't. I was quite shocked when |
| 7 | I got it, though. |
| 8 | MR. ZELDIN: You're not are you aware at all of any |
| 9 | firsthand knowledge Ambassador Taylor had to inform him of |
| 10 | what led him to send that text? |
| 11 | AMBASSADOR SONDLAND: I don't know where he got it and I |
| 12 | don't recall him telling me how he heard it. I just got the |
| 13 | text. |
| 14 | MR. ZELDIN: Is it possible that he are you familiar |
| 15 | with a Politico story that came out around that time? |
| 16 | AMBASSADOR SONDLAND: No. |
| 17 | MR. ZELDIN: Then you had a conversation with Ambassador |
| 18 | Taylor? |
| 19 | AMBASSADOR SONDLAND: After I sent my text back to him? |
| 20 | I don't believe I did. I think I testified earlier that I |
| 21 | sent the text, I suggested he call the Secretary. He said he |
| 22 | agreed. I don't know if he ever called the Secretary |
| 23 | because, as I said, the hold was lifted within a day or two |
| 24 | after that text. |
| | |

MR. ZELDIN: At no time -- at no time you received any

| 1 | information that there was a linkage between a hold on aid |
|----|--|
| 2 | and opening an investigation into the Bidens? |
| 3 | AMBASSADOR SONDLAND: You mean prior to his text? |
| 4 | MR. ZELDIN: At any time, I'm asking you. |
| 5 | AMBASSADOR SONDLAND: I don't recall. |
| 6 | MR. ZELDIN: You don't have at no time did you |
| 7 | receive any information that there was a linkage between a |
| 8 | hold on aid to Ukraine and opening an investigation into the |
| 9 | Bidens? |
| 10 | AMBASSADOR SONDLAND: I recall hearing multiple reasons |
| 11 | why the aid was being held from various people. I never |
| 12 | heard that it was being held specifically to investigate the |
| 13 | Bidens. I never heard the word "Biden" mentioned with aid. |
| 14 | MR. ZELDIN: And you're not aware of Ambassador Taylor |
| 15 | ever receiving any firsthand information that would back up |
| 16 | that allegation either? |
| 17 | AMBASSADOR SONDLAND: I can't testify to what Ambassado |
| 18 | Taylor received. I don't know. |
| 19 | MR. ZELDIN: You're just you're not aware. |
| 20 | AMBASSADOR SONDLAND: I'm not aware. |
| 21 | MR. ZELDIN: And if I understand correctly, President |
| 22 | Trump did in fact meet with President Zelensky at the U.N. |
| 23 | General Assembly, correct? |
| 24 | AMBASSADOR SONDLAND: That's correct. |

MR. ZELDIN: And you were present at that meeting?

| 1 | AMBASSADOR SONDLAND: I was, along with many others. |
|------|---|
| 2 | MR. ZELDIN: And has President Trump and President |
| 3 | Zelensky hit it off in their engagements where you have been |
| 4 | present? |
| 5 | AMBASSADOR SONDLAND: I think that was the only |
| 6 | engagement where they were together that I was present. |
| 7 | MR. ZELDIN: So the meeting a meeting between |
| 8 | President Trump and President Zelensky did in fact take place |
| 9 | in September? |
| 10 | AMBASSADOR SONDLAND: Correct. |
| - 11 | MR. MCCAUL: Thank you. |
| 12 | Thank you, Ambassador, for being here today. I'm |
| 13 | ranking member on the Foreign Affairs Committee. |
| 14 | I just had a couple of questions about the freeze on the |
| 15 | foreign assistance. You stated you learned about that |
| 16 | through Bill Taylor. Is that correct? |
| 17 | AMBASSADOR SONDLAND: Correct. |
| 18 | MR. MCCAUL: What about Ambassador Volker? |
| 19 | AMBASSADOR SONDLAND: I'm sure we discussed it as well |
| 20 | once I I think I first learned it from Taylor where he had |
| 21 | participated in some SVTC video conference and he was told |
| 22 | that there was a hold put on. He didn't know why. And then |
| 23 | we probably talked about it. But again, I'm speculating. I |
| 24 | don't remember exactly. |
| 25 | MR. MCCAUL: And then what was your response to that? |

| 1 | AMBASSADOR SONDLAND: I didn't think much of it when it |
|----|---|
| 2 | was initially put on other than I was just frustrated because |
| 3 | it was one more obstacle to my meeting that I was trying to |
| 4 | get scheduled. |
| 5 | MR. MCCAUL: Right. Did you have any conversations with |
| 6 | President Zelensky about that? |
| 7 | AMBASSADOR SONDLAND: I don't remember discussing that |
| 8 | with President Zelensky. |
| 9 | MR. MCCAUL: Do you know if President Zelensky had any |
| 10 | knowledge about that? |
| 11 | AMBASSADOR SONDLAND: I don't. I don't know if he did |
| 12 | or didn't. |
| 13 | MR. MCCAUL: Would it surprise you that Ambassador |
| 14 | Volker testified that he had no knowledge about that freeze |
| 15 | on the foreign assistance? |
| 16 | AMBASSADOR SONDLAND: I don't know if he got the same |
| 17 | text from Ambassador Taylor that I did, which was the text |
| 18 | after the SVTC. I can't remember if that was a group text or |
| 19 | just directly to me. |
| 20 | MR. MCCAUL: Right. And so from all testimony we've |
| 21 | heard, including yours today, President Zelensky had no idea |
| 22 | about the hold on this foreign |
| 23 | AMBASSADOR SONDLAND: I don't know when he became aware |
| 24 | of the hold. |

MR. MCCAUL: Right.

| 1 | AMBASSADOR SONDLAND: I don't know when he |
|----|--|
| 2 | MR. MCCAUL: And that's probably why you said there was |
| 3 | no quid pro quo. How could there be if he didn't if the |
| 4 | other the person who had received that for which, |
| 5 | translated from Latin, would be had no knowledge |
| 6 | AMBASSADOR SONDLAND: Right. |
| 7 | MR. MCCAUL: about the foreign assistance, correct? |
| 8 | AMBASSADOR SONDLAND: Can you restate your question? |
| 9 | I'm sorry. |
| 10 | MR. MCCAUL: In other words, that's probably why you |
| 11 | said there was no quid pro quo, because if the person that |
| 12 | would be receiving something had no knowledge that the |
| 13 | foreign assistance is being held up. |
| 14 | AMBASSADOR SONDLAND: I would assume that by September, |
| 15 | just before the hold was lifted, when I was getting this |
| 16 | alarming text from Ambassador Taylor, that at that point I |
| 17 | would assume that Zelensky would have known that there was a |
| 18 | hold. I don't know that he knew about the hold when the hold |
| 19 | was put on. |
| 20 | MR. MCCAUL: Right. But he to your knowledge, you |
| 21 | had no conversation with him about this. |
| 22 | AMBASSADOR SONDLAND: I don't recall any conversation |
| 23 | about this. |
| 24 | MR. MCCAUL: And your speculation is he may have learned |
| 25 | later, correct? But that's speculation. |

Yes, thank you.

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AMBASSADOR SONDLAND: Yeah, it's totally speculation.
   1
 2
              MR. MCCAUL: And that would have been certainly after
         the July 25th phone call.
 3
              AMBASSADOR SONDLAND: I'm speculating.
  4
 5
              MR. MCCAUL: And that's all speculation.
              AMBASSADOR SONDLAND: All speculation.
  6
              MR. MCCAUL: Okay. I yield back.
  7
              Let me ask you one more thing. So you're an ambassador.
8
         Just real quickly. Don't you have a legal obligation to
  9
         certify anti-corruption before foreign assistance is given to
10
         a foreign country?
 11
              AMBASSADOR SONDLAND: But I'm not the ambassador to
12
         Ukraine.
  13
              MR. MCCAUL: Correct. But isn't that the practice of
14
         the State Department?
15
              AMBASSADOR SONDLAND: I am not aware. I'm not a
  16
         bilateral ambassador. I wouldn't make those certifications
  17
         with respect to the European Union.
  18
              MR. MCCAUL: Well, I guess it wouldn't surprise you that
  19
          that is the policy and obligation under the appropriation
  20
  21
          that was --
              AMBASSADOR SONDLAND: I don't have any -- I don't have
  22
          any knowledge of that.
23
24
              MR. MCCAUL: There is a legal requirement.
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AMBASSADOR SONDLAND: I don't have any knowledge.
  1
             THE CHAIRMAN: The time of the minority has expired.
 2
  3
           Why don't we take a 30 minutes break for lunch, and
         we'll resume, let's say, at 1:10 p.m.
  4
             Counsel has asked for 45 minutes, so let's resume
  5
         then -- what would that be? Let's resume at 1:20.
   6
           [Recess.]
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1 [1:25 p.m.] THE CHAIRMAN: All right. Should we go back on the 2 record? Okay. Back on the record. Ambassador Sondland, 3 4 during our lunch break Chief of Staff Mulvaney gave a rather 5 remarkable press conference. Did you have an opportunity to 6 watch it? 7 AMBASSADOR SONDLAND: No, I did not see it. I haven't 8 been receiving any news. 9 THE CHAIRMAN: Well, we're getting a transcript of it and we may make reference to it later when we do. But I want 10 11 to go back to something you said in your opening statement. 12 You said withholding foreign aid in order to pressure a 13 foreign government to take such steps -- well, let me begin 14 the paragraph on page 17. Let me state clearly, you said, "inviting a foreign 15 16 government to undertake investigations for the purpose of 17 influencing an upcoming U.S. election would be wrong. 18 Withholding foreign aid in order to pressure foreign government to take such steps would be wrong. I did not and 19 20 would not ever participate in such undertakings. 21 opinion, security aid to Ukraine was in our vital national 22 interest and should not have been delayed for any reason." 23 You stand by that testimony?

THE CHAIRMAN: During Mr. Mulvaney's press conference,

AMBASSADOR SONDLAND: I do.

```
he acknowledged, for the first time, that the military aid
1
2
         was being withheld, at least in part, over a desire to get
         Ukraine to investigate the DNC. I take it you were not aware
 3
4
         of that?
              MR. CASTOR: Do you have a copy of the transcript, Mr.
 5
6
         Chairman, to pass around?
  7
              THE CHAIRMAN: We don't have the transcript, but we hope
         to have one soon. So we'll have exact language, but it was
8
         words to that effect. I take it that --
9
              MR. JORDAN: We'd like to see that before you proceed.
10
              THE CHAIRMAN: Well, I would like to see that as well.
11
         But my question, Ambassador Sondland, is if the Chief of
12
         Staff Mulvaney acknowledged that military aid was being
13
 14
         withheld in any part to secure Ukraine's investigation of the
         DNC, I take it that's not something that you were aware of
  15
 16
         until now?
              MR. ZELDIN: Mr. Chair, what exactly did Mick Mulvaney
  17
  18
         say?
              THE CHAIRMAN: Counsel, I'm not going to entertain any
  19
  20
         other interruptions.
              MR. ZELDIN: You're asking the question, Mr. Ambassador.
  21
              AMBASSADOR SONDLAND: I heard the question.
  22
              THE CHAIRMAN: Okay. Please respond to the question.
  23
              MR. ZELDIN: I don't know if the witness would like to
  24
```

read the transcript.

25

| t | THE CHAIRMAN: Mr. Zeldin, no further interruptions, |
|----|--|
| 2 | please. The witness is instructed to answer the question. |
| 3 | AMBASSADOR SONDLAND: I'm sorry, Chairman, would you |
| 4 | repeat the question one more time? |
| 5 | THE CHAIRMAN: If the Chief of Staff acknowledged today |
| 6 | that the military aid was being withheld in part over desire |
| 7 | to get Ukraine to investigate the DNC, do I understand your |
| 8 | testimony that this would be the first you would be learning |
| 9 | of that? |
| 10 | AMBASSADOR SONDLAND: Well, that's speculative. You're |
| 11 | saying if he said that, would it be the first time I have |
| 12 | learned about it? |
| 13 | THE CHAIRMAN: Yes. |
| 14 | AMBASSADOR SONDLAND: Yes, it is. |
| 15 | THE CHAIRMAN: And would you ever have countenance, the |
| 16 | withholding of aid, to secure Ukraine's commitment to |
| 17 | investigate the DNC? |
| 18 | AMBASSADOR SONDLAND: I believe I testified, or my |
| 19 | statement indicates, I would not have withheld aid for any |
| 20 | reason. |
| 21 | THE CHAIRMAN: And you, in particular, wouldn't withhold |
| 22 | aid to secure help in a U.S. election, correct? |
| 23 | AMBASSADOR SONDLAND: For any reason. |
| 24 | THE CHAIRMAN: Well, I'm asking about this particular |
| 25 | reason. Would you ever countenance withholding aid from |

| 1 | Ukraine to secure an investigation of the DNC that might be |
|----|--|
| 2 | in the President's interest in the 2016 election in the |
| 3 | 2020 election? |
| 4 | AMBASSADOR SONDLAND: I would not. |
| 5 | MR. ZELDIN: Mr. Chair, this entire line of questioning |
| 6 | why don't you just wait for the transcript? |
| 7 | THE CHAIRMAN: Mr. Zeldin Mr. Zeldin, you're not |
| 8 | recognized. |
| 9 | MR. MEADOWS: But, Mr. Chairman, you clarified on the |
| 10 | other, and let's make sure we clarify it. You said 2020 |
| 11 | election. That's not necessarily accurate. |
| 12 | THE CHAIRMAN: Mr |
| 13 | MR. MEADOWS: You've characterized it in a way that is |
| 14 | not necessarily consistent with what I just heard. |
| 15 | THE CHAIRMAN: Mr. Meadows, I think the witness |
| 16 | understood my question. |
| 17 | MR. MEADOWS: Well, he didn't understand the 2020 part |
| 18 | that you added in at the last part. He made a comment that |
| 19 | he wasn't aware of it. |
| 20 | THE CHAIRMAN: I appreciate your representing what the |
| 21 | witness understood or not, but the witness can speak for |
| 22 | himself. Let me move on to another question, Ambassador. |
| 23 | I think you said in answer to my colleague's questions |
| 24 | that you really wanted the President of the United States to |

meet with the President of Ukraine and thought it was the

the door on the 23rd.

| 1 | interest of both countries. Is that right? |
|----|---|
| 2 | AMBASSADOR SONDLAND: Correct. |
| 3 | THE CHAIRMAN: But it became clear to you in your |
| 4 | conversation with the President that that meeting wasn't |
| 5 | going to take place unless the President's lawyer's interests |
| 6 | or concerns were met. Is that right? |
| 7 | AMBASSADOR SONDLAND: When the President suggested that |
| 8 | we speak to Mayor Giuliani, that was, I believe, on May 23rd, |
| 9 | and only a few days later, he did, in fact, issue an |
| 10 | unconditional invitation. So at that point, we thought |
| 11 | whatever the logjam was, it had been broken. |
| 12 | THE CHAIRMAN: Well, I think you testified earlier, |
| 13 | didn't you, Mr. Sondland, that when the President told you to |
| 14 | talk to Mr. Giuliani, you understood that unless the |
| 15 | President's lawyer's interests were satisfied, there was |
| 16 | going to be no meeting? |
| 17 | AMBASSADOR SONDLAND: But then the invitation was |
| 18 | issued. |
| 19 | THE CHAIRMAN: We'll get to one thing at a time. Before |
| 20 | the invitation was extended, you understood from the |
| 21 | President that unless Mr. Giuliani's interests or concerns |
| 22 | were met there was going to be no meeting. Isn't that |
| 23 | correct? |
| 24 | AMBASSADOR SONDLAND: I understood that walking out of |
| | |

25

| 1 | THE CHAIRMAN: Now, one of the other things that and |
|----|---|
| 2 | we should have a transcript, I hope soon, Mr. Mulvaney |
| 3 | expressed during the conference just now, was that letter |
| 4 | invitation was a courtesy, and that scheduling may or may not |
| .5 | allow it, but they extend that courtesy of a kind of an open |
| 6 | generic invitation to many world leaders. Do you disagree |
| 7 | with that? |
| 8 | AMBASSADOR SONDLAND: I wasn't aware of that. |
| 9 | THE CHAIRMAN: You weren't aware that the Chief of Staff |
| 10 | of the President took a different view of how committed the |
| 11 | President was in that letter to an actual meeting? |
| 12 | AMBASSADOR SONDLAND: I'm sorry. Repeat the question |
| 13 | again, please. |
| 14 | THE CHAIRMAN: The question is, Mr. Mulvaney just |
| 15 | expressed that the letter invitation was essentially a |
| 16 | courtesy, and the same courtesy that is extended to other |
| 17 | world leaders, it wasn't a binding commitment to a meeting. |
| 18 | AMBASSADOR SONDLAND: Well, when I saw the letter I took |
| 19 | it seriously. But then we never got a meeting scheduled and |
| 20 | we kept working on trying to get a meeting scheduled and |
| 21 | could never get it nailed down. |
| 22 | THE CHAIRMAN: You testified also that the President |
| 23 | expressed a concern to you that the Ukrainians would promise |

but not deliver, and that the President wanted Ukrainians on

the record. Is that right?

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|-----------------|--------------|--------|------|
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| AMBASSADOR | JUNULAND. | i ulu. | 100. |

THE CHAIRMAN: And in this context, the "promise but not deliver," and on the record, that involved getting a commitment from Ukraine to conduct these investigations that the President and his lawyer wanted? Is that correct?

AMBASSADOR SONDLAND: I believe that what Mayor Giuliani passed on, or I believe what I heard from Ambassador Volker, likely coming from Mayor Giuliani, because the President never made that statement directly to me or to anyone, to the best of my knowledge, was that whatever the Ukrainians were going to promise in any context, he wanted it public.

THE CHAIRMAN: You also mentioned that in going through the chronology with the minority counsel, that over time, you learned more and more about what the President and his lawyer truly wanted from Ukraine. And there was an evolution from generic interest in fighting corruption to an interest in Burisma, to finally the realization that what they were interested in was investigation of the Bidens. Is that a fair summary?

AMBASSADOR SONDLAND: Yes.

THE CHAIRMAN: And I think you suggested that you learned about the connection to the Bidens, that the interest in Burisma wasn't generic. In fact, it was because of the Bidens, at some point before the telephone call transcript was released. Is that accurate?

| 1 | AMBASSADOR SONDLAND: I don't recall exactly when I |
|----|--|
| 2 | learned that. I don't know the date. |
| 3 | THE CHAIRMAN: Well, let me ask you this: Do you recall |
| 4 | how you learned that the President and his lawyer's interest |
| 5 | in Burisma was not a generic interest in the company or in |
| 6 | corruption, but was, in fact, an interest in the Bidens. Do |
| 7 | you remember how you learned that? |
| 8 | AMBASSADOR SONDLAND: I don't recall what made the light |
| 9 | go on during that continuum, no. |
| 10 | THE CHAIRMAN: Well, when the light did go on, because |
| 11 | you've said that you didn't think that meetings or other |
| 12 | government action should be conditioned on helping a |
| 13 | political campaign, when the light did go on, did you take |
| 14 | any steps to say, Hey, we have to stop this conditioning of |
| 15 | this meeting because this is not appropriate? |
| 16 | AMBASSADOR SONDLAND: I believe when the light went on, |
| 17 | the phone call had already occurred, and meetings were being |
| 18 | discussed, but, again, never scheduled. So it became |
| 19 | irrelevant. |
| 20 | THE CHAIRMAN: And you can't tell us how the light came |
| 21 | on? That is, how you came to learn that Burisma was really |
| 22 | the Bidens? |
| 23 | AMBASSADOR SONDLAND: I can't. I don't recall. |
| 24 | THE CHAIRMAN: Mr. Goldman. |
| 25 | MR. GOLDMAN: Thank you. |

| I. | BY MR. GOLDMAN: |
|-----|---|
| 2 | Q You understood that you said you were happy to |
| 3 | see that May 29th letter of invitation, right? |
| 4 | A Yes. |
| 5 | Q And how many countries are in the EU? |
| 6 | A 28, soon to be 27. |
| 7 | Q And you've seen these types of invitations to the |
| - 8 | White House without specific dates related to other |
| 9 | countries, too, right? |
| 10 | A No, those letters would go to the bilateral |
| 11 | ambassadors of those countries, not to me. |
| 12 | Q So you don't even see them? |
| 13 | A No. |
| 14 | Q But you did see them for Ukraine? |
| 15 | A Yes, because someone sent it to me because they |
| 16 | knew I was helping on the file. |
| 17 | Q Okay. Because it was a central part of your |
| 18 | ambassadorship, right? |
| 19 | A Because I was helping on the file. |
| 20 | Q Those are your words, central part of your |
| 21 | ambassadorship, not mine. That's what you said in your |
| 22 | opening statement. Are you staying that's not the case now? |
| 23 | MR. LUSKIN: We've gone over this ground. We read that |
| 24 | portion |
| 25 | MR. GOLDMAN: Mr. Luskin, I didn't expect a dispute |

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about this, it was in his opening statement. I just want to
         understand if it's now not a part of his -- the central part
2
         of his ambassadorship.
 3
              AMBASSADOR SONDLAND: I stand by my previous testimony.
   4
                   BY MR. GOLDMAN:
 5
                   Okay. You hosted an Independence Day celebration
 6
 7
         in Brussels on June 4th of this year. Is that right?
8
              A I did.
                   And Secretary Perry came?
              Q
 9
                   Yes.
10
              A
                   Ulrich Brechbuhl came?
11
              0
12
              A
                   Correct.
                   Was Secretary Pompeo there?
              0
13
14
             Α
                   He was not.
                   But President Zelensky came as well, right?
15
              Q
                   President Zelensky came.
  16
              A
                   Did you personally invite President Zelensky?
              0
  17
                   I invited a number of leaders.
              A
  18
                   Including President Zelensky?
  19
              Q
  20
              A
                   Including President Zelensky.
                   And did you have any substantive conversations with
  21
  22
         President Zelensky at that gathering?
                   I think it was all social. There were several
  23
         people at the dinner. It was a very casual social evening.
  24
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It wasn't designed to do business, it was designed for people

to get to know one another. 2 Did he mention the White House meeting to you? A I don't recall him mentioning that. I don't -- I 3 4 didn't even sit next to him, he sat across the table from he and it was a big table. 5 6 Q So you didn't speak to him one-on-one at all? 7 I spoke to him, but I don't recall talking about the White House meeting there. 8 9 Q By that point you knew that President Zelensky 10 desperately wanted a White House meeting, right? 11 Oh, I think President Zelensky wanted a White House 12 meeting from the day he was inaugurated. Q Right. Because that's a very important sign for 13 14 legitimacy in Ukraine. Is that right? 15 Every country that I encounter wants a White House 16 meeting. 17 Q Particularly, if you're sort of a new leader, it 18 helps to cement your legitimacy to have a White House meeting, right? 19 A Among other things, yes. 20 21 And you know from your engagement in Ukraine that 22 Ukraine is very dependent on the United States, right? 23 A They are. 24 And we discussed a little bit the security assistance that the United States provides, that's part of 25

- 1 it. Is that right?
- 2 A I think they're dependent on us for a number of
 - 3 things.
 - 4 Q Such as what?
 - A Well, first of all, moral support. That's the most
- 6 important. Clearly, some defense issues, some security
 - 7 issues, Western capital. All kind of things.
 - 8 Q Now, we're going to sort of try to move through the
 - 9 summer months to the best of your recollection. And, you
 - 10 know, just to be very clear, Ambassador Sondland, you have
- 11 made it very clear today that your -- at least to us as we
- 12 perceive it -- that your objective was to promote Ukraine --
- democracy in Ukraine, and the Zelensky presidency, which you
- 14 thought was a very positive step for the country. And I
- 15 think we all recognize and appreciate that. And, obviously,
- 16 you've been caught up in some events that are the subject of
- 17 this investigation, but I don't think anyone doubts your good
- 18 faith desire to help Ukraine.
- 19 What we're trying to understand is the factual
- 20 development, the evolution of what happened really from that
- 21 May 23rd meeting, you know, up until today. So, you know, to
- the best of your ability, we appreciate anything that you can
- 23 remember.
- 24 Did you have any conversations with Secretary Perry in
- 25 Brussels around that Independence Day celebration related to

| Ukrai | ine? |
|-------|------|

- A I don't recall any. And, counsel, the dinner was
 really a social dinner. The subject of the dinner was not
 Ukraine and was not President Zelensky. The Prime Minister
 of Romania was there. The President of Poland was there.
 Jay Leno was there. Mr. Kushner was there. There were a lot
 of celebrities, guests, and it was a very sort of
 light-hearted evening. It was not a business dinner.
- 9 Q Did President Zelensky, as a comedian, get along 10 well with Jay Leno?
 - A He was honored to meet him. Apparently, Jay Leno was his hero.
 - Q So fully understanding that this was not the purpose of the meeting, I'm just wondering if you had any conversations with Secretary Perry what would have been, I guess, 2 weeks after the White House meeting where you were -- you and Secretary Perry and Ambassador Volker, were given more responsibility over Ukraine. Do you recall?

A I don't, because again, I probably -- I don't believe I sat next to Secretary Perry at the dinner. I may have said hello, chatted. Everyone was making small talk. The biggest thing, frankly, that came out of the meeting from a business standpoint was that the President of Poland and President Zelensky seemed to really hit it off, and they began working on some Poland-Ukraine issues together, which I

| I was very pleased that that happene | d. |
|--------------------------------------|----|
|--------------------------------------|----|

Q And just to be clear, you know, we're trying to stay on message here, or on focus. We understand there's a lot of other things that go into Ukraine policy. So when we try to narrow down the focus, the point is not at all to say that this is the only thing you were talking about, and we understand you had a wide-ranging portfolio.

So without necessarily putting a date on it, do you remember whether you had a conversation -- the conversation that you referenced with Secretary Perry about his conversation with Rudy Giuliani after that May 23rd meeting. Do you remember if that was before or after that May 29th letter?

A All I can recall, Counsel, is that when the three of us agreed that we needed to somehow contact Mr. Giuliani in order to move the process forward, that Secretary Perry volunteered to make the first outreach, because he was the most familiar with Rudy. I think when he ran for -- when Rudy ran for President --

Q Sorry to interrupt you. Do you remember when that was?

A I don't. I know that I think we all agreed that he would make the outreach. And then he and Volker, as I testified before lunch, kind of took it from there.

[Majority Exhibit No. 6

| 1 | was marked for identification. |
|----|---|
| 2 | BY MR. GOLDMAN: |
| 3 | Q Okay. Now, I'm going to give you what's marked as |
| 4 | exhibit 6, which is a number of text messages, and I'll point |
| 5 | you to the specific pages. Can we give the minority a copy? |
| 6 | So let's go to Bates number 26, if we could. I don't think |
| 7 | we have it here. Okay. We must be missing this one. |
| 8 | There's a text message, perhaps you're not on it, |
| 9 | between Ambassador Volker and Ambassador Taylor, that refers |
| 10 | to a call that you had with Secretary Perry and Ambassador |
| 11 | Bolton on June 10th. Is that the call that you reference |
| 12 | where you spoke with Ambassador Bolton and Secretary Perry |
| 13 | about Ukraine matters? |
| 14 | A I believe so, but where is this? |
| 15 | MR. LUSKIN: Can you refer us to |
| 16 | MR. GOLDMAN: You know, I apologize, we don't have it in |
| 17 | here. |
| 18 | BY MR. GOLDMAN: |
| 19 | Q But it doesn't necessarily matter because you |
| 20 | already did testify that in June you had a call. |
| 21 | A We had a conference call. Yeah. |
| 22 | Q A conference call. Describe what was discussed on |
| 23 | that conference call? |
| 24 | A To the best of my recollection, I believe Secretary |
| 25 | Perry laid out for Ambassador Bolton the notion that the |

three of us would assist Ambassador Taylor on Ukraine and be 1 2 there to support as the, you know, relationship was moving forward, I think Giuliani was mentioned. I can't remember 3 exactly that, you know, the President had wanted us to 4 somehow involve Giuliani in the discussions. 5 Again, I'm speculating Bolton might have said, you know, 6 7 whatever, he wasn't a fan of involving other people. As I testified, I wasn't either. And the end result of the call 8 was, we all felt, and I assume this includes Ambassador 9 Bolton as well, we all felt very comfortable with the 10 strategy moving forward, that we would all help on Ukraine, 11 to be defined. 12 Q Did you and Ambassador Volker and Secretary Perry 13 ever develop a nickname for the three of you? 14 I think you're referring to the three amigos. 15 Yeah, who coined that? 16 I think we were all in Kyiv together, and someone 17 walked up to us, and said, you look like the three amigos, we 18 were all standing together, and I think that's where it came 19 20 from. You kind of liked that nickname, right? 21 0 I don't --22 A MR. LUSKIN: We've all heard worse. 23 THE CHAIRMAN: I can attest to that. 24

BY MR. GOLDMAN:

| 1 | Q So on was there any discussion of a White House |
|----|---|
| 2 | meeting on that conference call that you recall with |
| 3 | Ambassador Bolton? |
| 4 | A That would have been on July June 10th. I think |
| 5 | the notion of a White House meeting was probably raised every |
| 6 | time we had a conversation with anybody about Ukraine, |
| 7 | because we were, you know, this was after this supposed |
| 8 | boilerplate invitation was issued, as you kind of described |
| 9 | it. And, again, I took it as a serious invitation, you |
| 10 | described it as sort of a boilerplate invitation. We were |
| 11 | trying to get a meeting scheduled, back to my original |
| 12 | testimony, which I thought was important, for the two |
| 13 | Presidents to meet. |
| 14 | Q And I didn't characterize it, and I think but |
| 15 | you would agree that there was no date on that invitation? |
| 16 | A No, but that's, I would assume, typical when, you |
| 17 | know, you don't you have to coordinate a date. |
| 18 | Q Right. |
| 19 | A Two busy people. |
| 20 | Q And you had said you were surprised to see that |
| 21 | letter coming out of that May 23rd meeting? |
| 22 | A I was surprised given the conversation on May 23rd. |
| 23 | Yes. |
| 24 | Q Right. Understood. Now, did you, in the middle of |
| 25 | June, have a Ukraine coordination meeting in Secretary |
| | |

25

Perry's office in Washington? 1 A We might have. I've been to Secretary Perry's 2 office on a number of occasions for a number of matters 3 related to Ukraine and unrelated to Ukraine because we work 4 very closely on European energy together. 5 Uh-huh. And you don't remember anything about that 6 Q 7 meeting? A I don't. I would have to see some stuff to refresh 8 9 my memory. Q Now, at this point had you -- so let's say we're 10 now in mid-June. Are you aware of what Rudy Giuliani's views 11 12 on Ukraine are at this point? A I'm only aware of what I hear through Volker, 13 14 primarily, because I'm not talking to Giuliani. Q Did you, after the May 23rd meeting, did you pay a 15 little bit more attention to any public statements that Rudy 16 Giuliani might have made? 17 A No, I have not been following Mr. Giuliani in the 18 press. I know you were excoriating me about that earlier, 19 20 but I'm not. If you go to page 5 of Exhibit 3, the tweets. 21 MR. LUSKIN: We don't have those exhibits up here. 22 MR. GOLDMAN: The tweets? If you don't have it, we can 23

get it. Oh, here. All right.

MR. LUSKIN: Which page?

| 1 | MR. GOLDMAN: Page 5. It's a tweet on June 21st of this |
|----|---|
| 2 | year by Rudy Giuliani where I'll just read it for the |
| 3 | record. He says: New Pres of Ukraine still silent on |
| 4 | investigation of Ukrainian interference in 2016 election, and |
| 5 | alleged Biden bribery of President Pres Poroshenko. Time |
| 6 | for leadership and investigate both if you want to purge how |
| 7 | Ukraine was abused by Hillary and Obama people. |
| 8 | So this is one example of Rudy Giuliani speaking out. |
| 9 | Were you aware of these views by this time? |
| 10 | A No. |
| 11 | Q So, again, not to belabor the point, but this is |
| 12 | now after you were directed by President Trump to assume some |
| 13 | leadership with Volker and Perry for Ukraine policy, and to |
| 14 | consult with Rudy Giuliani. Is that right? |
| 15 | A That's not right. If it were up to President |
| 16 | Trump, we would have all walked out of there and done nothing |
| 17 | on Ukraine. He wasn't interested in Ukraine. He said, talk |
| 18 | to Rudy. And as I testified earlier, first, Secretary Perry |
| 19 | I believe, reached out to Giuliani, and secondly, Volker then |
| 20 | took it from there. |
| 21 | Q In your opening statement, you said, on the bottom |
| 22 | of page 7, that "President Trump directed those of us present |
| 23 | at the meeting to talk to Mr. Giuliani, his personal |
| 24 | attorney, about his concerns. It was apparent to all of us |

that the key to changing the President's mind on Ukraine was

| 1 | Mr. Giuliani." Is that that was your testimony earlier |
|----|--|
| 2 | today. Do you stand by that? |
| 3 | A Hold on just a second. I stand by that statement. |
| 4 | Q Okay. And you did given what you testified |
| 5 | earlier today, you did want to change the President's mind |
| 6 | about Ukraine, right? |
| 7 | A We wanted the President to meet with President |
| 8 | Zelensky. |
| 9 | Q Right. And so, well, you just said the key to |
| 10 | changing the President's mind on Ukraine. So when you say |
| 11 | "changing the President's mind on Ukraine," I take it what |
| 12 | you're saying is you wanted him to be open to President |
| 13 | Zelensky, and to agree to meet with him. Is that right? |
| 14 | A That's right. |
| 15 | Q Okay. And the key to that meeting, as you |
| 16 | testified, is Mr. Giuliani? |
| 17 | A That's correct. |
| 18 | Q But you didn't make any extra efforts to figure out |
| 19 | what Mr. Giuliani's concerns, as referenced by the President |
| 20 | in the May 23rd meeting, might have been? |
| 21 | MR. LUSKIN: That's not his testimony. |
| 22 | MR. GOLDMAN: I'm asking a question. |
| 23 | AMBASSADOR SONDLAND: My testimony was that Ambassador |
| 24 | Volker and Secretary Perry took the lead with Mr. Giuliani. |

BY MR. GOLDMAN:

| 1 | Q Understood. But did you make any efforts to |
|----|--|
| 2 | ascertain what Mr. Giuliani's concerns were after this |
| 3 | May 23rd meeting? |
| 4 | A I don't recall making any efforts. I can't say for |
| 5 | 100 percent certain, but I don't recall that I did anything |
| 6 | other than wait for Perry and Volker to get back. |
| 7 | Q How frequently in the weeks after that meeting did |
| 8 | you speak with let's just do it one at a time, Ambassador |
| 9 | Volker about Mr. Giuliani? |
| 10 | A I don't remember. |
| ΪĴ | Q Did you speak to him at all about Mr. Giuliani in |
| 12 | the month of June? |
| 13 | A I think he generally kept me informed that he was |
| 14 | trying to get to the bottom of what Mr. Giuliani wanted, and |
| 15 | I never heard anything definitive until later. |
| 16 | Q When later? |
| 17 | A I don't remember the day. I told you it was sort |
| 18 | of a continuum. |
| 19 | Q We'll try to pin a time on it as we refresh your |
| 20 | recollection. And is that similar to the conversations you |
| 21 | had with Secretary Perry? |
| 22 | A I think I was spending more of my time with |
| 23 | Secretary Perry on unrelated matters unrelated to Ukraine. |
| 24 | Q Secretary Perry was focused on some of the energy |
| 25 | considerations in Ukraine, right? |

A Uh-huh.

```
He was focused on energy considerations all over
 1
 2
         Europe, yeah.
                  And that's a very significant issue in Ukraine,
 3
 4
         energy --
                  It is.
 5
             A
                  -- right?
 6
             Q
             A Yes.
 7
                  And so Naftogaz, for example, is the state-run
8
         energy company, correct?
 9
            A Yes.
10
             Q So that was a focus of Secretary Perry's, right?
- 11
             A One of many.
12
                  But you never heard Rudy Giuliani express any
             Q
13
         concerns about Naftogaz, did you?
14
              MR. LUSKIN: Are you talking about in the period of
15
16
         June?
              MR. GOLDMAN: I'm talking about at all.
17
            AMBASSADOR SONDLAND: I don't recall.
18
                  BY MR. GOLDMAN:
  19
              Q So if you can turn to page 36 -- if we have that
20
         one, yes, we do -- of the text messages. So if you look at
  21
         6/26/19 at 3:48 p.m., Ambassador Taylor writes -- and this is
  22
         a group that, at the top, you see that you created a group,
  23
  24
         Gordon and Bill.
```

| 1 | Q But this is kurt volker's text messages. So it's |
|----|---|
| 2 | you, Volker and Bill Taylor. Is that right? |
| 3 | A Must be, yeah. |
| 4 | Q Okay. So Bill Taylor writes: Gordon, you might |
| 5 | not have seen the message from George Kent on the high side |
| 6 | that tells us that senior levels at the White House said that |
| 7 | that the visit is not happening any time soon. Very |
| 8 | discouraging. Any chance you can turn this around? If not, |
| 9 | I don't think a senior call with the Ukrainians on Friday, as |
| 10 | your staff is suggesting, makes sense. Your thoughts. |
| it | And then two lines on down, you write back: This is |
| 12 | Vindman, and is being fixed. Do you recall this is |
| 13 | June 26th, what you meant by or what you did after receiving |
| 14 | this in order to fix it? |
| 15 | A I don't recall exactly, but I do recall that |
| 16 | Lieutenant Colonel Vindman was against a call per se. He was |
| 17 | never specific about why. And I'm speculating, I might have |
| 18 | called Dr. Hill, I might have called the State Department and |
| 19 | asked for someone to look into the matter, but I don't |
| 20 | remember exactly. |
| 21 | Q Okay. And if you go to 42 at the top, you just |
| 22 | say: "Please call. Urgent. Thanks." This is a text |
| 23 | exchange with Kurt Volker. This is around a possible |
| 24 | conference call that you had with Ambassador Volker, |
| 25 | Ambassador Taylor, and Secretary Perry, that I asked you |

```
1
         about earlier. Do you recall that conference call, again,
 2
         where you --
              MR. LUSKIN: Around the --
 3
              MR. GOLDMAN: Around the time, yeah. Sorry.
  4
             AMBASSADOR SONDLAND: Oh, you mean the one with
 5
6
         Ambassador Bolton?
  7
                  BY MR. GOLDMAN:
                  No, this is later in the month.
8
              Q
             A This is -- oh, I'm sorry, that's July 10th. Okay.
 9
 10
             Q
                  No, it's at the top. It's June 28.
                  Oh, June 28th.
             A
JI
             Q I'm trying to refresh your recollection as to
12
         whether or not you remember anything more about a conference
 13
         call that you might have had with the Ambassador Volker.
 14
         Ambassador Taylor, and Secretary Perry on June 28th?
 15
              A I don't. I do not recall.
  16
              Q And whether you would have patched in President
 17
         Zelensky?
 18
              A I might have, but I don't -- again, I don't
 19
 20
         remember the contents of that call.
              Q Are you aware of a Ukraine-related conference in
  21
         Toronto at the beginning of July?
  22
              A Is that the one that Ambassador Volker attended? I
  23
         think he attended something in Toronto.
  24
                  Do you know if George Kent attended?
```

Q

25

```
T
                   I don't. I don't know.
   2
                   Did you have any conversations -- do you know
   3
          whether Ambassador Volker met with President Zelensky there?
  4
                   I believe he reported back that they had a meeting,
   5
         yes.
 6
              Q
                   What did he report back to you?
   7
                   I think he reported that it was a good meeting.
              A
   8
                   Did you speak to him before that?
              Q
 9
                   Well, I spoke to him before he went to Toronto at
 10
          some point, I don't know when.
11
              Q Did you know when he intended to speak to President
  12
         Zelensky about?
 13
                   I think they were just going to get together and
14
         keep the relationship going.
  15
                   Well, you said at every meeting you discussed the
16
         White House visit?
 17
             A
                   Always.
18
             Q
                   Right.
19
              A I'm sure they talked about that, too, because the
  20
         Ukrainians would bring it up.
21
                   And did you know by this point whether or not there
  22
         was any discussion with the Ukrainians, whether it's
         President Zelensky or his senior officials, about any
 23
  24
         conditions for a White House meeting by the early July?
  25
             A Early July. So let's see -- so I'm looking here at
```

| 1 | the texts. |
|----|--|
| 2 | Q So they are a little out of order because |
| 3 | A This is now when Giuliani and Yermak met in Madrid |
| 4 | Q No, no. Don't look at the texts because it's not |
| 5 | related I didn't ask you to look at the text. I'm just |
| 6 | asking about this July 2nd or 3rd meeting in Toronto between |
| 7 | Volker and Zelensky, and whether you, by that point, whether |
| 8 | you recall having any conversations with Ambassador Volker, |
| 9 | or others, but specifically Ambassador Volker, about any |
| 10 | conditions for the White House meeting? |
| 11 | A Well, at some point, and again, I don't remember |
| 12 | the timeframe. At some point this press statement was a |
| 13 | condition of the White House meeting. |
| 14 | Q Right. That was in August, and we'll get to that. |
| 15 | But I'm just trying to understand the time line, because you |
| 16 | have said that you remember, at some point, the |
| 17 | investigations became linked to the White House meeting. Is |
| 18 | that correct? |
| 19 | A The press statement, yeah, the press statement was |
| 20 | linked to the White House meeting. And the press |
| 21 | statement included the most laden press statement was the |
| 22 | one that mentioned the 2016 and the Burisma investigations |
| 23 | continuum |

24 Q Okay.

25

A You know, but there were many versions of it.

that was in relation to?

```
1
              Q And other than the press statement, you don't
          remember whether -- is it your testimony here today that
   2
         prior to the press statement, and I want to be very clear
   3
   4
          about this.
   5
              A
                  Okay.
   6
              Q That prior to the press statement you had no
         awareness that the White House visit was conditioned at all
   7
   8
         on whether or not Ukraine pursued any investigations?
   9
                   I don't recall that at all. Again, I viewed an
  10
         unconditional invitation, so I thought we were done. We
  11
         couldn't get a meeting scheduled. Then the press statement,
12
         which was an innocuous press statement that said, pursuing
  13
         corruption. Then the press statement began to have ornaments
 14
         hung on it. That was the continuum as I recall it.
  15
              Q All right. Let's keep going through the texts. Go
16
         back to page 36.
17
              A Which page? I'm sorry.
18
                  Page 36. If you look near the bottom, starting
19
         with 7/7 at 2:15.
  20
                   7/7. Okay.
 21
                  Sorry, the 2:34.
              Q
  22
              A Yeah.
  23
                   Ambassador Volker writes: "Gordon, maybe we can
  24
         talk E. Mulvaney on Monday by phone, Kurt." Do you know what
```

I'm speculating it might have been trying to get 1 A Mulvaney to help with the meeting. 2 Which meeting? 0 3 The Zelensky White House meeting. 4 A Okay. And what did you recall speaking? 5 0 Or a call. I mean, again, I don't remember exactly 6 A what -- I think we were, you know, we were trying to push at 7 every possible place we could push to get this done, because 8 we were losing credibility with the Ukrainians. I understand, and it's clear --10 0 After the invitation came out, because they took it 11 A 12 seriously. Right. And now we're 6 weeks later --13 0 14 A Yes. And there's been no date set. 15 No. There hadn't even been a phone call. The 16 phone call never occurred until July 25th. 17 Q And explain the importance of the phone call at 18 this point? 19 A With every country that I deal with, every country 20 with which I deal, direct calls from the President of the 21 United States to the leader of the country and Oval visits 22 are always valued, especially with, as you described it, a 23 new fledgling President, who just got elected, wants to 24

establish legitimacy. So having President Trump call him,

even if it was for no purpose other than to say hello, was 1 valued. But then they go to the press, they say, I just 2 spoke to the President of the United States, and it gives 3 4 them legitimacy. And the Oval is the sine qua non. Right, And so whether it was on this date or 5 otherwise, obviously, you reference a conversation with 6 Mulvaney. Did you have a conversation with Mr. Mulvaney 7 about a White House visit for President Zelensky? 8 9 A I don't recall. All I can tell you is Mulvaney was almost impossible to get a hold of. He rarely responded to 10 emails and almost never returned phone calls. 11 12 So why would Ambassador Volker be asking you to 13 talk about Mulvaney? 14 Because he figured I'd have a better chance of 15 getting him than he would. 16 You don't have a recollection of --We may have connected. I don't recall. 17 18 0 You don't recall? I don't recall. 19 20 And you don't recall the substance of any conversation with Mr. Mulvaney that you may have had about a 21 22 White House visit? I don't know the date, but I'm sure at some point, 23 I had a phone conversation, or I may have run into 24

Mr. Mulvaney in the White House, having been there for

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23

17

| 1 | another reason, and asking, you know, why don't we have the |
|---|---|
| 2 | meeting yet? Why don't we have the phone call? And I don't |
| 3 | think I got a definitive answer, other than, we're working on |
| 4 | it. |

- Q He didn't tell you at any point that the President 6 needs these investigations in order to have a White House visit?
 - That was never linked. That was only specifically brought into the press statement for a brief period of time through Mr. Giuliani when we were negotiating a press statement.
 - So if another witness were to testify that you relayed the substance of a conversation that you had with Mr. Mulvaney, where you indicated that you had an agreement on a White House visit as long as you got an investigation in early July, are you saying that that witness would not be telling the truth?
 - That I do not recall at all.
 - And if there was a memorialization of that witness' perspective and corroborates their testimony, are you saying that that testimony would be inaccurate?
 - I'm saying I don't have any recollection about an investigation. The only thing that I have testified to is that the two items were to be mentioned in the press statement at one point during the press statement

1 negotiations, which were conducted between Volker, Giuliani, 2 and, as I said, I gave input. 3 Q Can you go to page 37, please. Let me go to 4 July 21st at 1:45 a.m. And I'll read it, Bill Taylor writes: 5 "Gordon, one thing Kurt and I talked about yesterday was Sasha Danylyuk's point that President Zelensky is sensitive 6 7 about Ukraine being taken seriously, not merely as an instrument in Washington domestic reelection politics." And 8 you respond. "Absolutely, but we need to get to conversation 9 started and the relationship built irrespective of the 10 pretext. I am worried about the alternative." 11 12 Now, let me ask you something. What do you think 13 President Zelensky's sensitivity about being an instrument in Washington domestic reelection politics, as relayed to you on 14 15 July 21st, references? 16 Well, I think President Zelensky, as a general 17 prospect, did not want to get involved in U.S. election politics, which makes sense. 18 19 Of course. What do you think he's referencing? 20 I don't know what he's referencing. 21 Q You have no idea, as you sit here, what he might be 22 referencing? 23 When I said irrespective of the pretext, I wanted to keep the conversation going because at this point, we had 24

already almost lost all credibility with the Ukrainians.

| 1 | Q Right. And isn't the pretext the investigations |
|----|---|
| 2 | that the President wanted? |
| 3 | A I think the pretext was the it was never the |
| 4 | investigations, I heard it was the press statement. I've |
| 5 | always said this was about a press statement. |
| 6 | Q I understand what you've said, Ambassador Sondland. |
| 7 | And I don't know whether you reviewed these text messages |
| 8 | before or not, but your testimony today that the press |
| 9 | statement was the first that you heard about the |
| 10 | investigation is entirely inconsistent with the text messages |
| 11 | that you were on. So why I'm showing you these text messages |
| 12 | is that it may refresh your recollection that you actually |
| 13 | did have conversations about this before the press statement. |
| 14 | And I will ask you once again, what could President Zelensky |
| 15 | possibly mean when he references Washington domestic |
| 16 | reelection politics? |
| 17 | A I can't speculate what Bill Taylor was doing. I |
| 18 | wanted to keep the conversation going. |
| 19 | MR. LUSKIN: Can we have a minute? |
| 20 | MR. GOLDMAN: Yeah. |
| 21 | AMBASSADOR SONDLAND: So repeat your question again, |
| 22 | please. |
| 23 | BY MR. GOLDMAN: |
| 24 | Q Let me take a step back. You said you've been |
| 25 | focused on the press statement, and ultimately, what |

6

7

8

9

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14

15

- 1 Mr. Giuliani wanted in that press statement was a specific 2 mention of the investigations into Burisma and the 2016 3 elections. Is that right? 4 A That's what I understood through Volker because.
 - A That's what I understood through Volker because, remember, I hadn't met Giuliani at this point.
 - Q Right, and we'll get to that. But you understand that the press statement was something tangible, but what -- the substance that they wanted were these investigations?
 - A What I understood was that breaking the logjam with getting the President to finally approve a White House visit was a public utterance by Zelensky, either through the press statement or through an interview or some other public means, that he was going to pursue transparency, corruption, and so on. It was later that the Burisma and the 2016 were added, by, apparently, Mr. Giuliani.
 - 16 Q To the press statement itself?
 - 17 A To the press statement itself.
- Q Okay. So we can agree, you will agree, I think,
 that Mr. Giuliani -- the condition -- by the time of the
 press statement discussion, the condition for a White House
 meeting was a press statement that included the initiation of
 these investigations?
- A That was, I believe, the most -- if I may use the world "egregious," version of the press statement, which was then never delivered.

| 1 | Q I understand it wasn't delivered. But that |
|----|---|
| 2 | addition was provided by Mr. Giuliani? |
| 3 | A It must have been because that's the only source it |
| 4 | could have come from. |
| 5 | MR. LUSKIN: Just for clarification, I think what he's |
| 6 | trying to say is the press statement was iterative, and that |
| 7 | he doesn't recall at what point during that interview process |
| 8 | the specific references to investigations, including Burisma |
| 9 | and 2016, were added to the |
| 10 | MR. GOLDMAN: We'll get to that. Well get to that. |
| 11 | BY MR. GOLDMAN: |
| 12 | Q But my last question, because our time is up, is |
| 13 | did you or did you not know before the discussion about this |
| 14 | press statement whether Mr. Giuliani, as the representative |
| 15 | of the President, per the President's instructions, |
| 16 | conditioned a White House meeting on investigations related |
| 17 | to domestic reelection politics? |
| 18 | A That was Mr. Taylor's characterization. My only |
| 19 | recollection is that the White House visit was conditioned on |
| 20 | the press statement involving the 2016 and Burisma. That was |
| 21 | the only condition. |
| 22 | MR. GOLDMAN: I think our time is up. We'll yield to |
| 23 | the minority. |
| 24 | BY MR. CASTOR: |
| 25 | Q And there's a difference between a press statement |

Q

Okay.

and actual investigations, correct? 1 2 A Thank you. That's what I'm -- the point I'm trying 3 to make, not very eloquently. 4 Q So if anybody was trying to get the Ukrainians to 5 make this statement, that's different from getting the 6 Ukrainians to make this statement and initiate an 7 investigation. Is that correct? 8 That would be my assumption, yes. They are two 9 different things. 10 Were any other vehicles for this anti-corruption, 11 you know, the priority they had on anti-corruption discussed, 12 other than a statement? Excuse me. 13 A Explain your question. 14 Like was there another way to do this? Could they 15 have maybe given an interview? 16 A Yes, exactly. One of the other alternatives, I 17 believe suggested by Mr. Giuliani through either Ambassador 18 Volker or Secretary Perry, was just go on TV and say what 19 you're going to do. 20 Okay. And from Giuliani or Volker, did you hear at 21 any point in time that they really wanted an investigations 22 or they just wanted the statement so they could move forward with the White House meeting? 23 24 A I really don't know.

| 1 | A I was told shortly after the inauguration by |
|----|---|
| 2 | someone in Zelensky's team is that he was going to open up |
| 3 | all of the things that were shut down under Poroshenko, and |
| 4 | as the person put it, let the light shine in or something to |
| 5 | that effect. |
| 6 | Q He had issues with Lutsenko, who is the prosecutor |
| 7 | general, correct? |
| 8 | A Who had issues with Lutsenko? |
| 9 | Q The new President, Zelensky. |
| 10 | A I believe he considered him part of Poroshenko's |
| 11 | team. Right. Yes. |
| 12 | Q And so opening up many of the matters that Lutsenko |
| 13 | had been looking into, that was far broader than just these |
| 14 | two narrow issues, correct? |
| 15 | A I'm speculating, but I think that's true. |
| 16 | Q In July 26th, when you were meeting with President |
| 17 | Zelensky, did the topic of aid come up and the delay or the |
| 18 | hold on the aid? |
| 19 | A I don't believe it did. I don't recall that. That |
| 20 | would have been a pretty touchy subject, and I don't remember |
| 21 | that being brought up. |
| 22 | Q And to the best of your knowledge, when did |
| 23 | Ukrainians realize that the aid was being held up? |
| 24 | A I don't know. But as I understood it from |
| 25 | Ambassador Volker, or Ambassador Taylor, it was quite a while |

| 1. | between when the aid was instructed to be held up, and when |
|----|--|
| 2 | the Ukrainians actually discovered it had been held up. |
| 3 | Q Okay. And at some point, it became a news story, |
| 4 | do you remember that? |
| 5 | A At some point. |
| 6 | Q Okay. So I'm going to make as exhibit are we up |
| 7 | to 6? Seven. Lucky number 7. Do you guys have it? Do you |
| 8 | want it? |
| 9 | A Okay. |
| 10 | [Minority Exhibit No. 7 |
| 11 | was marked for identification.] |
| 12 | BY MR. CASTOR: |
| 13 | Q I should probably put a sticker on it. |
| 14 | A This was on August 29th? |
| 15 | Q This is on August 28th, a Politico story with the |
| 16 | headline: Trump holds up Ukraine military aid meant to |
| 17 | confront Russia. Do you know if the holdup in the aid was |
| 18 | reported prior to this? |
| 19 | A I don't know when I learned about it. I didn't see |
| 20 | this article until just now. |
| 21 | Q Do you know if did Volker communicate to you at |
| 22 | some point that the Ukrainians learned about |
| 23 | A I think the first time I heard that the aid was |
| 24 | being held up was when Taylor, I believe, sent a text saying |
| | |

he had heard that aid was going to be held up. And I don't

- 1 recall the date of that text.
- Q I think it's in a text pack, a text package, which
 - 3 is exhibit 6. I think it's the last page, if I'm correct.
- 4 A Okay.
- 5 Q So on September 8th at 12:37 p.m. Taylor -- do you
- 6 need more time to read it or are you with me?
 - 7 A I'm sorry. Go ahead.
- 8 Q Are you with me on --
- 9 A What is it that you want me to read?
- 10 Q I'm referring you to these texts.
- 11 A What page are they on?
- 12 Q Fifty-three. The last page of the pack, I think I
- 13 said.
- 14 A Okay. These are September.
 - 15 Q Right.
- 16 A Okay, Got it. Okay.
 - 17 Q Okay. So at 12:37 p.m. Bill Taylor texted: The
 - 18 nightmare is they give the interview and don't get the
 - 19 security assistance. The Russians love it. And then, you
 - 20 know, you request that they initiate, you know, a call. And
 - 21 then Bill Taylor says at 12:31, the message to the
 - 22 Ukrainians, and of course, the Russians, we send with the
 - 23 decision on security assistance is key, with the hold we
 - 24 already shaken their faith in us.
 - MR. LUSKIN: Where is the already shaken the faith --

```
1
              MR. CASTOR: 12:31.
   2
              AMBASSADOR SONDLAND: Got it. Got it. Okay.
  3
            MR. GOLDMAN: Sorry, what page are you on?
   4
              MR. CASTOR: The last page of the pack, 53.
              AMBASSADOR SONDLAND: Okay. Got it.
   5
   6
                   BY MR. CASTOR:
   7
             Q Okay. And then Bill Taylor says, counting on you
  8
         to be right about this.
 9
             A Got it. Right.
  10
                   Is this the time when Ambassador Taylor becomes
  11
         zeroed in on the question?
  12
              A I mean, I believe what this --
              MR. LUSKIN: Wait, can you clarify what question you're
 13
          talking about here.
 14
  15
              MR. CASTOR: The hold in the aid.
16
            AMBASSADOR SONDLAND: The hold in the aid. Yeah, I
17
         mean, I think we knew that the aid was held up earlier than
  18
          that, sometime in July.
19
                   BY MR. CASTOR:
  20
                   You knew the aid was held up?
              Q
21
                   Right.
                   The Ambassador knew the aid was held up, but at
  22
              Q
  23
         some point the Ukrainians became aware that the aid was held
24
         up?
  25
             Α
                   Right.
```

| 1 | Q And then Ambassador Taylor became aware, and I |
|----|--|
| 2 | think he communicated that, as I understand. At some point |
| 3 | the Ambassador communicated |
| 4 | A I think the Ambassador communicated that the aid |
| 5 | was held up in July, but he didn't know why. |
| 6 | Q Correct. But at some point, the Ambassador learned |
| 7 | the Ukrainians learned. |
| 8 | A I see. Okay. |
| 9 | MR. GOLDMAN: Is that a question? Sorry. |
| 10 | MR. CASTOR: What's that? |
| 11 | MR. GOLDMAN: Is that a question? |
| 12 | MR. CASTOR: This is the backdrop of what we're |
| 13 | discussing here. |
| 14 | MR. GOLDMAN: Well, do you know that? You just made a |
| 15 | statement and he said okay. |
| 16 | BY MR. CASTOR: |
| 17 | Q Well, we started this out by saying, when you met |
| 18 | on July 26th with President Zelensky, the aid had been on |
| 19 | hold for a couple week by that point in time. You testified, |
| 20 | correct me if I'm wrong, that it didn't appear that the |
| 21 | Ukrainians knew the aid was being held at that point, |
| 22 | correct? |
| 23 | A I wasn't aware that they knew. |
| 24 | Q Okay. And then I asked you, when did they become |
| 25 | aware to the best of your knowledge, and I think you said |

25

Q Okay.

1 that Ambassador Taylor notified you? Ambassador Taylor notified me. I don't know if the 2 Ukrainians were aware of it at that point. 3 4 Oh, okay. My question is, when did you learn that 5 the Ukrainians learned? Is that fair? I mean, is that --6 A No, that's --7 Q Sorry. 8 A I understand the question. The question is when 9 did I learn that the Ukrainians learned? 10 Q Yes. A I don't recall exactly when I learned that the 11 Ukrainians learned. 12 Q I think we can all agree by the time there was a 13 Politico report --14 15 A Everyone --Q -- everyone would have known? 16 17 Α Yeah. Getting back to Taylor's concerns on the 9th, which 18 you know, he references in the interview. Do you know what 19 interview he was referencing? 20 21 A I think this was the press statement had now morphed into some kind of an interview that President 22 Zelensky would give to a TV station. 23

A And that that would replace the press statement.

```
Q Okay. And do you know where that interview would
 1
         have occurred?
 2
            A I don't.
3
 4
             Q Or on what network?
            A I don't know, but something President Trump would
 5
         obviously see.
6
 7
             0
                 Okay.
             A FOX. On Tucker.
8
             MR. BITAR: I want to make sure the reporters got all
 9
        that.
10
             MR. MCDERMOTT: Let the record reflect there's lots of
 11
         laughing in the room.
12
            MR. CASTOR: But not by Mr. Castor.
13
             BY MR. CASTOR:
14
15
            Q The 12:34 a.m. text.
  16
             A Yes.
            Q Where Taylor says: Counting on you to be right
 17
         about this interview, Gordon?
18
19
             A Yes.
  20
                  Do you remember, had you been -- had you been
         advocating to the Ambassador like, look, we'll go from the
21
         statement to the interview and we'll be all good?
  22
             A I think what that refers to, and I'm trying to
23
         recall as best I can, that someone had to move first before
24
         the other moved. So the question was, would the White House
  25
```

```
invitation be forthcoming before the interview or after the
        interview? And I think what I was saying there was, give the
2
         interview, and I'm sure the White House will then respond
 3
        with an invitation. And I think what Ambassador Taylor was
4
         saying was, are you sure? And I'm saying, no, I'm not sure.
5
 6
         I just assume.
 7
            Q Okay.
            A I don't know if I'm right.
 8
9
 10
11
12
13
14
 15
16
17
18
19
  20
 21
  22
  23
  24
  25
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```
[2:25 p.m.]
 1
                   BY MR. CASTOR:
  2
             Q And then Taylor at 12:47 --
  3
             A 12:47.
   4
                   -- says: "I think it's crazy to withhold security
  5
         assistance for help with a political campaign."
 6
 7
              So just a couple texts ago it was a discussion of the
 8
         interview.
   9
             A That was the alarming text.
                   Okay. And so is that why you -- did you feel that
10
         maybe there was a disconnect?
 11
                   No. That is -- that is the first time that I
  12
         speculated that now this aid was actually being held up in
13
         order to do this political thing, and that's when I called
14
         President Trump and got the answer I got.
15
                   And you got the definitive answer from him that he
  16
         didn't want anything?
17
18
              A
                   I got what he told me, yes.
                   He wanted nothing, I think is --
19
              Q
                   I want nothing.
  20
              A
                   Okay. And then it seems to me, and maybe I missed
  21
              Q
         this, but it seems to me then there isn't a clear next
  22
         communication with you and the Ambassador. You send this
  23
         relatively long text and it sort of sounds like it's
 24
         well-thought-out. Did that end it?
  25
```

Okay.

| 1 | A Well no. What ended it was I said: I suggest |
|----|--|
| 2 | you call the Secretary |
| 3 | Q Right. |
| 4 | A because this is your portfolio. Call the |
| 5 | Secretary. And he said: I agree. And I never heard |
| 6 | anything further. |
| 7 | Q Do you know if he called the Secretary? |
| 8 | A I don't. |
| 9 | Q And then it became moot, because the aid was |
| 10 | lifted? |
| 11 | A Correct. |
| 12 | Q Okay. Subsequent to that difficult period, did you |
| 13 | ever have any communications with the Ambassador about what |
| 14 | happened there? |
| 15 | A I my best recollection is that once the aid hold |
| 16 | was lifted we were out of the woods and we were back to |
| 17 | what's it going to take to get the White House meeting. |
| 18 | Q Okay. Between the 9th and all this news breaking, |
| 19 | which happened around the 22nd or 23rd of September, did you |
| 20 | have any further discussions with the Ambassador about a |
| 21 | statement or a news interview? |
| 22 | A I think I believe and, again, best of my |
| 23 | recollection, was that was when the meeting morphed into the |
| 24 | United Nations meeting. |

25

| 1 | A So I was disappointed, because I thought the White |
|-----|--|
| 2 | House meeting would have been far more impactful and |
| 3 | important for President Zelensky, but the decision was made |
| 4 | above my pay grade to do this at the United Nations sometime |
| 5 | in late September. |
| 6 | Q Okay. And that took the place of the White House |
| 7 | meeting? |
| 8 | A Well, there still has as you recall, the two |
| 9 | Presidents joked at that meeting: You invited me to the |
| 10 | White House, I still don't have a date. This was President |
| 11 | Zelensky saying to President Trump. |
| 12. | Q Right. |
| 13 | A Which was in the media. The press was in the room |
| 14 | at the time. President Trump said, I'm working on it, and |
| 15 | smiled, was the end of that. There still hasn't been an Oval |
| 16 | meeting, to the best of my knowledge. |
| 17 | Q Right. I think we would know. |
| 18 | Have you had, since this story broke, have you had any |
| 19 | communications with Ambassador Taylor about this topic? |
| 20 | A I don't recall talking to Ambassador Taylor after |
| 21 | the I got the phone call from the White House about the |
| 22 | whistleblower complaint. I'm not I won't swear to it, but |
| 23 | I don't believe I've had any communications with him. |
| | |

Q I want to turn to the text pack again, the Bates

number 37, and refer you to July 21st at 1:45 a.m.

| 1 | Bill Taylor writes: "Gordon, one thing Kurt and I |
|----|---|
| 2 | talked about yesterday was Danylyuk's point Zelensky is |
| 3 | sensitive about Ukraine being taken seriously, not merely as |
| 4 | an instrument in Washington politics." |
| 5 | And then your response is what I want to ask you about, |
| 6 | 7/21 at 4:45 a.m.: "Absolutely. But we need to get the |
| 7 | conversation started and the relationship built, irrespective |
| 8 | of pretext." |
| 9 | A Uh-huh. |
| 10 | Q "I'm worried about the alternative." |
| 11 | Could you just tell us what you meant by pretext? |
| 12 | A Well, the pretext being the agreed-upon interview |
| 13 | or the agreed-upon press statement. We just need to get by |
| 14 | it so that the two can meet, because, again, it was back to |
| 15 | once they meet, all of this will be fixed. |
| 16 | Q Okay, |
| 17 | A So let's not argue over the form of what the |
| 18 | condition is as long as it's you know, the press statement |
| 19 | or the interview, let's just get it done so they can meet. |
| 20 | That was my point. |
| 21 | Q Okay. And then you said: "I'm worried about the |
| 22 | alternative." |
| 23 | A The alternative is no engagement and lack of |
| 24 | credibility with the Ukrainians, because now it's 2 months |

past when the invitation. Again, they took that invitation

- 1 very seriously. Even though we may throw those around like
- 2 candy, they didn't read it as that. They read a personal
- 3 letter from the President of the United States saying: I'm
- 4 inviting you to the White House, let's set a date. And the
- 5 call hadn't even occurred yet. So --
- 6 Q Then Taylor says: "So the call tomorrow can be a
- 7 positive step."
- 8 A That, I believe, was when the call was set for the
 - 9 20th, which was then taken down.
- 10 Q Okay. I see. Okay.
 - Among the U.S. officials communicating with the Ukraine
 - on a regular basis, whether that be yourself or Ambassador
 - 13 Volker or Secretary Perry, Ambassador Taylor, who on these
- 14 issues was doing most of the talking for the United States?
 - 15 A Taylor, number one, and then Volker, number two.
 - 16 Q On these issues, about the statement and the White
 - 17 House meeting?
 - 18 A I assume that all of the -- and I think this was
- 19 Ambassador Volker's habit, that whenever he communicated with
 - 20 the Ukrainians he did it in coordination with Ambassador
 - 21 Taylor, since he's the ambassador on the ground.
 - 22 Q Do you think the Ukrainians trusted Ambassador
- 23 Volker?
 - 24 A I believe they did.
 - 25 Q And he had developed a rapport with some of them,

such as Yermak? A Yes, I think they liked him. 2 Q And he was doing an effective job? 3 4 A From my perspective, he was. Q And he's someone that's acted with integrity, as 5 6 far as you know? Yes. 7 A 8 Both personal and professional? 9 A Yes. 10 And you have acted with integrity, both personal and professional, with these matters? 11 I have. 12 A And in the best interests of the United States? 13 14 Α I have. And to the extent that non-U.S. Government actors 15 such as Mr. Giuliani inserted themselves into this, you've 16 17 tried to do your best to push for the best outcome for the 18 United States? 19 Correct, which I thought was a meeting between the 20 Presidents. 21 And Mr. Volker was doing the same thing? Q 22 Correct. Α 23 And Ambassador Taylor was doing the same thing? Q 24 A Yes. 25 Do you know if Ambassador Taylor ever tried to talk Q

to the Secretary about getting Giuliani out of this mix? 1 2 Α I don't know. O Okay. Did you ever ask the Ambassador or did 3 4 Ambassador --5 A I didn't. The only time I suggested that Mr. Taylor talk to the Secretary was in my text to him. 6 O Because Rudy Giuliani has a good rapport with the 7 President, but so does the Secretary. 8 A Correct. 9 Q And so going to the Secretary about this, was that 10 ever considered an alternative? Maybe the Secretary should 11 12 talk to the President and say, "Let us handle this"? It would have been an alternative. I don't know if 13 it ever occurred. 14 Q Okay. It never --15 A I don't know if it ever occurred. 16 How frequently did you talk with -- or do you talk 17 with the Secretary? 18 I communicate with him fairly regularly, either 19 20 through Lisa Kenna or directly. Okay. And by fairly regularly, is that weekly or 0 21 monthly? 22 Probably weekly. Α 23 Okay. And he's usually responsive to your --

Either directly or through Lisa, yeah.

Q

A

24

| 1 | Q Okay. And Ambassador Taytor has a pretty good |
|----|--|
| 2 | ability |
| 3 | A I don't know. He certainly could get through to |
| 4 | the Secretary if he needed to, but I don't know what their |
| 5 | Q In the wake of Ambassador Yovanovitch being called |
| 6 | home, were you a part of the discussion about having |
| 7 | Ambassador Taylor go out to be the Charge? |
| 8 | A I didn't know Ambassador Taylor until he was there. |
| 9 | Q Okay. So you were not part of the discussion of |
| 10 | A Not that I remember. |
| 11 | Q What can you tell us about the when you first |
| 12 | learned that there was an effort afoot to remove Ambassador |
| 13 | Yovanovitch or recall her early? |
| 14 | A What's the question? When did I learn it? |
| 15 | Q Yeah, when did you learn that there was a movement |
| 16 | to oust her? |
| 17 | A I don't remember. I just remember that there were |
| 18 | a lot of rumors swirling around in my mission that she was |
| 19 | being given a hard time and |
| 20 | Q Okay. |
| 21 | A Yeah. |
| 22 | Q Was that after March of 2019 or before? |
| 23 | A Well, it was probably the first time I really |
| 24 | met Ambassador Yovanovitch was when I went to Odessa, which |
| 25 | would have been in February of '19. So it probably was after |

| 1) | that. |
|----|--|
| 2 | Q Okay. And before the removal of or the recall of |
| 3 | the Ambassador, did anyone consult you, given your role with |
| 4 | Ukraine? |
| 5 | A No. |
| 6 | Q Do you know if anyone consulted Ambassador Volker? |
| 7 | A I don't know. |
| 8 | Q Did you have any communication with Ambassador |
| 9 | Volker about Ambassador Yovanovitch's situation? |
| 10 | A I think Ambassador Volker anecdotally said he's |
| 11 | very supportive of Ambassador Yovanovitch and, you know, |
| 12 | liked her. |
| 13 | Q Okay. So he was disappointed, too, as far as you |
| 14 | know, that she was recalled? |
| 15 | A I mean, if he never expressed disappointment to |
| 16 | me, but if he said he liked her and was supportive of her, I |
| 17 | assume he would have been disappointed. |
| 18 | Q Okay. I think you testified this morning about a |
| 19 | conversation did you have any conversations with |
| 20 | Ambassador Yovanovitch while she was going through this, the |
| 21 | period between March and her recall, which was about |
| 22 | A You know, counsel mentioned that I did. I don't |
| 23 | recall it. I could have, but I don't remember it. I seem to |
| 24 | be the one people call when they have career problems. I |

don't know why.

1 Did Ambassador --I do a lot of counseling with a lot of people, both 2 in the public and private sector, about their careers. 3 4 Okay. Did Ambassador Yovanovitch lean on you for 5 career counseling? 6 We may have -- I don't remember. I honestly don't 7 remember the conversation. I'm not denying it occurred. I 8 just don't remember. 9 Okay. So to the best of your recollection, you 10 never --11 It wasn't, you know, a momentous enough A conversation that I would have remembered it. 12 13 Q Okay. You never encouraged her, to the best of 14 your recollection, to tweet or something to that effect. 15 support of the President? 16 A Again, I don't -- would I swear 100 percent I 17 didn't, no, but I don't -- I just don't remember it. That's all we're asking you, is your best 18 19 recollection as you sit here today. 20 A Yeah, I don't -- I don't -- I don't remember it. I 21 think I was writing reviews for all my employees at the time, 22 so I was a little preoccupied. 23 Turning back to the question of whether any 24 Ukrainian official ever told you about the suggestion that 25 they need to investigate Biden, did that ever occur?

| 1 | A No. I believe, again, to the best of my |
|----|---|
| 2 | recollection. I go back to the only thing that I recall was |
| 3 | the press statement or a live interview of some kind. And, |
| 4 | as you described it earlier, if the implication was an |
| 5 | investigation, that that would actually happen, I wasn't |
| 6 | aware of that. I was aware that Giuliani apparently wanted |
| 7 | Burisma and 2016 mentioned in one of those formats. That's |
| 8 | what I remember. |
| 9 | Q I'd like to go through what you can remember of |
| 10 | your communications with Giuliani. |
| 11 | A Okay. |
| 12 | Q You said the first one occurred in August? |
| 13 | A Yeah. I believe I was introduced to him |
| 14 | electronically by Ambassador Volker around the very beginning |
| 15 | of August, August 1st or 2nd or something like that. |
| 16 | Q And you raised the prospect of potentially getting |
| 17 | together, but that never occurred? |
| 18 | A Yeah. I think Ambassador Volker, you know, |
| 19 | introduced us like, this is Gordon Sondland, our Ambassador |
| 20 | to the EU, he's helping me on Ukraine, something to that |
| 21 | effect. And Giuliani texted back: Great, would love to meet |
| 22 | some time. And I think I threw out a couple of dates that I |
| 23 | was in Washington or we just never connected. I think we |
| 24 | tried once or twice to meet personally, and it never |
| 25 | happened. |

1 Q Did you ever talk on the phone? 2 A Yes. I think I participated in one or two conference calls with Volker and Giuliani, and then I think I 3 4 may have had one or two direct calls with him, and that was 5 it. 6 Q And do you remember the dates of those calls? Well, they would have been likely in August. 7 A 8 Okay. So potential of five? Q 9 A Something like that. 10 Five calls? 0 11 A Something like that. Okay. And do you recall the specifics of any of 12 Q the calls? 13 14 All I can recall is the gist of every call was what 15 was going to go in the press statement. 16 Q Okay. 17 A It was solely relating to negotiating the press 18 statement, where, you know, Volker had taken the lead on it, 19 and then I poked my nose into it to see if I could broker 20 some kind of a compromise so we could get moving on the White 21 House visit. Q And do you recall what words Rudy Giuliani used on 22 those calls? 23 24 Again, he kept repeating Burisma and 2016 election.

He never mentioned Biden to me on any call that I was on.

| 1 | Q Okay. If at all possible, I'd like to break down |
|-----|--|
| 2 | each of the calls to the extent you can remember them. Is |
| 3 | that something you can do, or do they all mush together? |
| 4 | A They all mush together, because they were like |
| 5 | Groundhog Day. They were the same subject matter in each |
| 6 | call. |
| 7 | Q Okay. And did these calls last a long time or were |
| 8 | they short? |
| 9 | A A couple of minutes. |
| 10 | Q All of them? |
| 11. | A Yeah. Well, maybe I don't know about the |
| 12 | conference calls, but the individual calls were a couple of |
| 13 | minutes at the most. |
| 14 | Q Okay. And who was leading the discussion? |
| 15 | A Volker. |
| 16 | Q Okay. And maybe just describe what you can of any |
| 17 | parts of these calls that you can remember. |
| 18 | A I think Volker was trying to get to the bottom of |
| 19 | what was it that the President wanted to see from the |
| 20 | Ukrainians in order to get the White House visit scheduled. |
| 21 | And I think Giuliani kept saying it needs to be some kind of |
| 22 | a public utterance. |
| 23 | I do recall that after he met with Yermak, apparently, |
| 24 | in Madrid, he was far more sanguine about Ukraine than prior |
| 25 | to that meeting. Volker reported back to me that Giuliani |

25

Q

A

Right.

```
was happy with that meeting. But I don't know what they
  1
 2
         talked about.
  3
                   When was the meeting with Yermak in Madrid? Was it
  4
         the beginning of August?
 5
              A I don't know. I'd have to look it up.
  6
              MR. NOBLE: Steve, I believe that was August 2nd.
                 BY MR. CASTOR:
 7
                   Beginning of August, 2nd of August?
  8
              Q
  9
                   In Madrid?
              A
              Q
                  Yes.
 10
 11
                   Yeah.
             A
 12
                   Okay. And did you get a readout from that meeting?
              Q
         Was anybody with Giuliani?
 13
                   I don't know. All I do know is that Volker
14
         reported back that Rudy and Yermak had a great meeting and it
 15
16
         looks like things are turning around.
 17
              Q
                   Okay.
              A That's what I heard.
 18
19
              Q Okay. So then these calls that you describe, the
         four or five, happened subsequent to that meeting?
 20
             A Yeah, because I don't -- I didn't meet Giuliani
 21
 22
         until at least August 1, maybe August 2 or 3, by text. By
 23
         text.
```

By text and then telephone?

Q

Right.

| Ĭ | Q And I know I asked you this before and I'll ask it |
|----|---|
| 2 | again. Do you remember any words that Rudy Giuliani said |
| 3 | other than Burisma and 2016? Did he use the name Bidens? |
| 4 | A I never heard Biden. |
| 5 | Q Okay. You never heard Rudy Giuliani mention the |
| 6 | word "Biden"? |
| 7 | A I never heard him mention Biden. I'm not saying he |
| 8 | didn't use it. I never heard him say it. |
| 9 | Q Okay. So in the you used the word "evolution," |
| 10 | I think, of this story. |
| 11 | A Continuum, yeah. |
| 12 | Q Continuum. In the early part of August, the Bidens |
| 13 | hadn't entered the timeline yet, in your mind? |
| 14 | A I don't think so. I don't think the Bidens had |
| 15 | entered the timeline while we were negotiating the press |
| 16 | statement. |
| 17 | Q Okay. |
| 18 | A Which was in the middle of August, I believe. |
| 19 | Q Okay. Did Volker ever tell you about meetings he |
| 20 | had with Giuliani? |
| 21 | A He might have, again, in a very sort of good |
| 22 | meeting, Rudy's happy, Rudy's unhappy. Nothing definitive. |
| 23 | Again, I was focused on the White House meeting. That's all |
| 24 | I cared about at that point. |

| 1 | A I had one mission, and that was my mission. |
|----|---|
| 2 | Q Okay. Did you ever hear Volker talk about |
| 3 | investigating the Bidens? |
| 4 | A Never, that I can recall. |
| 5 | Q In these four or five conversations with Giuliani |
| 6 | was there ever a resolution or was it sort of always touching |
| 7 | base, Burisma, 2016, and then |
| 8 | A We just could never get a press statement agreed |
| 9 | to, and then the whole idea got dropped. |
| 10 | Q Okay. And do you remember when in the month of |
| 11 | August? |
| 12 | A Probably mid- to late August would be my guess. |
| 13 | Q And was that the last time you spoke with Mr. |
| 14 | Giuliani? |
| 15 | A I believe so. |
| 16 | Q Senator Johnson attended the Zelensky inauguration. |
| 17 | A I'm sorry? |
| 18 | Q Senator Ron Johnson |
| 19 | A Yes. |
| 20 | Q attended the Zelensky inauguration. Was that |
| 21 | the first time you had met the Senator? |
| 22 | A No, I think I met him during my confirmation. |
| 23 | Q Okay. After your confirmation but before the |
| 24 | inauguration, did you have any particular relationship with |
| 25 | him or |
| | |

| 1 | A We might have gotten together. I can't remember if |
|----|---|
| 2 | he was on one of the codels in Brussels or I may have seen |
| 3 | him on the Hill. He was very friendly and helpful during my |
| 4 | confirmation, so I stayed in touch. |
| 5 | Q Did you ever have a discussion with Senator Johnson |
| 6 | about any of these issues, such as investigating |
| 7 | A Well, I |
| 8 | Q Burisma or 2016? |
| 9 | A Yeah, I noticed in the media he had come out and |
| 10 | said that he and I had a conversation on the phone about it. |
| 11 | And he had said that I told him this is the media report, |
| 12 | and I haven't discussed this with him since that media report |
| 13 | that I had said there was a quid pro quo. |
| 14 | And I don't remember telling him that, because I'm not |
| 15 | sure I knew that at that point. I think what I might have |
| 16 | done is I might have been speculating I hope there's no, I |
| 17 | hope this isn't being held up for nefarious reasons. |
| 18 | I think we were having sort of a freeform discussion |
| 19 | about what was going on, because he was very frustrated that |
| 20 | Zelensky still hadn't been to the White House. I was |
| 21 | referring to my conversation with Senator Johnson on the |
| 22 | phone. I believe it was the end of August sometime. |
| 23 | Q Okay. |
| 24 | [Discussion off the record.] |
| | |

AMBASSADOR SONDLAND: Oh, yes, thank you.

| 1 | the quid pro quo referring to the aid, not a press |
|----|---|
| 2 | statement. |
| 3 | BY MR. CASTOR: |
| 4 | Q And you had never thought there was a precondition |
| 5 | to the aid. Is that correct? |
| 6 | A Never, no. I mean, I was dismayed when it was held |
| 7 | up, but I didn't know why. |
| 8 | Q So to the extent there were any preconditions to |
| 9 | anything, it was perhaps with the White House meeting, but |
| 10 | not the aid? |
| 11 | A I wasn't aware of it or I wasn't I don't recall |
| 12 | being aware of it. |
| 13 | Q So your conversation with Senator Johnson was at |
| 14 | the end of August, you think? |
| 15 | A I believe it was the end of August. And then I |
| 16 | believe he told me he was going to be calling the President |
| 17 | to find out why things weren't moving forward. |
| 18 | Q And did you talk to him as a followup after he did |
| 19 | that? |
| 20 | A I don't think I did, no. |
| 21 | Q Are you familiar with the Wall Street Journal story |
| 22 | that came out Friday, October 4th, where Senator Johnson |
| 23 | raised this issue? |
| 24 | A Yeah. I think that's what flagged it for me. |
| 25 | Someone brought it to my attention. |

| 1 | Q And did you ever do anything about that article, |
|----|---|
| 2 | such as call the reporter or |
| 3 | A No. |
| 4 | Q call Senator Johnson, or did you just |
| 5 | A There's so many stories out there about what I |
| 6 | allegedly did or didn't do. I can't chase every newspaper. |
| 7 | I mean, this has been a very bad experience for me. |
| 8 | Q Fair enough. |
| 9 | Did you put out a statement yourself? |
| 10 | A No. I you know, there were implications that I |
| 11 | was cooking all of this up with Rudy Giuliani throughout the |
| 12 | year when I only met him for the first time in August. I |
| 13 | don't know how I could cook something up with someone I had |
| 14 | never met. |
| 15 | Q Have you talked to Senator Johnson since? |
| 16 | A I have not. But our relationship was always very |
| 17 | cordial and friendly. |
| 18 | Q Okay. So you think Senator Johnson just misspoke? |
| 19 | A I don't know. I'm not accusing him of misspeaking. |
| 20 | I'm saying I don't know what basis I would have had to assert |
| 21 | on that date that there was aid being held up in return for a |
| 22 | White House meeting. I don't know why I would know that at |
| 23 | that point. I don't recall having been told that by then. |
| 24 | Q So you hadn't did you ever, in the course of |

this, ever make a statement to the effect of, you know, we're

```
cutting a big check to the Ukraine, you know, what should we
        get for this?
   2
              A That's not something I would have said. I don't
   3
  4
         remember that at all.
            Q Okay. So you've never made a statement relating
   5
  6
         the aid to conditions that the Ukraine ought to comply with?
              A I don't remember that, no.
   7
              Q But if someone suggested that you made that
   8
   9
         statement, that would be out of your own character, you're
         saying?
10
            Α
 11
                   Yes.
                   Okay. Have you had any communications with
12
              Q
         President Zelensky since September 25th?
13
14
              Α
                   The last time I spoke to him was in person.
15
                   In New York?
16
                   In New York, when he was with the President of the
         United States.
 17
             Q How about any other Ukrainian official?
18
             A I think I may have chatted with Mr. Yermak right
19
         after that meeting, at the meeting after Zelensky left, and I
 20
21
         think that was about the end of it.
 22
                  Okay. So you haven't had any further
         communications with Ukrainians?
23
  24
                   I think Mr. Yermak reached out to me by text, and I
```

don't think I responded.

| 1 | Q Okay. Do you remember what he said to you? |
|----|--|
| 2 | A Hello, how are you? Something like that. |
| 3 | Q Okay. And why didn't you respond? |
| 4 | A I just didn't want to respond once the matter had |
| 5 | become contentious. |
| 6 | Q Okay. Contentious with Yermak or contentious here? |
| 7 | A No, no, contentious with the White House. Because |
| 8 | remember, I got the call from the White House about the |
| 9 | whistleblower report at the United Nations. So it was all |
| 10 | within a day or two of that meeting with Zelensky. So then I |
| 11 | got the call from the White House saying: Your name is in a |
| 12 | whistleblower and I just said, I'm not going to engage any |
| 13 | further. |
| 14 | Q Do you still have a role in Ukraine policy? |
| 15 | A At this very second, no, but I would like to |
| 16 | continue it, because I think it's critical. |
| 17 | Q Okay. So is it fair to say since the September |
| 18 | 25th and subsequent events, you've pushed the pause button |
| 19 | for yourself on your involvement? |
| 20 | A For myself, because, first of all, I've been |
| 21 | consumed with preparing for these depositions and dealing |
| 22 | with all of this other stuff. |
| 23 | Q Zelensky is reportedly close with an oligarch with |
| 24 | the name of |

Kolomoisky.

Α

| 1 | Q Kolomoisky. What do you know about his |
|----|---|
| 2 | relationship with him? |
| 3 | A I only know of Mr. Kolomoisky anecdotally, and the |
| 4 | rap on him is that he's a bad guy and that I think I heard he |
| 5 | had helped Zelensky at some point during his business career |
| 6 | or with his campaign, but Zelensky was trying to distance |
| 7 | himself from Kolomoisky because he knew that that was the |
| 8 | best pathway forward for the country. That's what I had |
| 9 | heard anecdotally. |
| 10 | Q Okay. In your discussion with State Department |
| H | officials, National Security Council officials, did anyone |
| 12 | raise concerns that we have to evaluate whether Zelensky will |
| 13 | be himself caught up with some of these oligarchs that are |
| 14 | you know, have corrupt reputations? |
| 15 | A Yeah. I mean, to stay in an unclassified answer, I |
| 16 | think there's always concern about any leader of any country |
| 17 | where there are oligarchs. |
| 18 | Q Okay. We are certainly in an unclassified setting |
| 19 | and we don't want you to go into a classified setting. |
| 20 | MR. LUSKIN: I just was a little concerned that |
| 21 | MR. CASTOR: Absolutely. |
| 22 | MR. LUSKIN: the way you framed the question might |
| 23 | implicate his sharing information that shouldn't be shared in |
| 24 | this setting. |

MR. CASTOR: Thank you.

| 1 | BY MR. CASTOR: |
|----|---|
| 2 | Q With the draft statement that Yermak and Ambassador |
| 3 | Volker were kicking around, do you know if Giuliani ever |
| 4 | inserted himself into that communication where he was talking |
| 5 | directly to Yermak about it? |
| 6 | A I don't know if he was talking to Yermak about it. |
| 7 | but I assume that Volker was getting his guidance from |
| 8 | Giuliani, because Giuliani was the one that had to be |
| 9. | satisfied. |
| 10 | Q Did Volker ever tell you his feelings on the |
| 11 | statement before he drafted that one-liner at the end? |
| 12 | A I mean, the only conversation I have had with |
| 13 | Volker I can't tell you when or where was that there |
| 14 | shouldn't be any preconditions, that, you know, we were |
| 15 | having to negotiate this statement or interview to get a |
| 16 | meeting that should have occurred without any preconditions. |
| 17 | Q That was your view? |
| 18 | A I think that was Volker's view, Taylor's. I think |
| 19 | it was everyone's view. |
| 20 | Q So that was your view, too? |
| 21 | A My view. |
| 22 | Q And Ambassador Taylor's and Volker's? |
| 23 | A Correct. |
| 24 | Q And so we're going through this exercise with |
| 25 | Yermak and kicking around a possible statement or a TV |

interview solely because of the Giuliani involvement? 2 A Apparently so. 3 Q Other than the May 23rd meeting with the President 4 where he said talk to Giuliani, have you ever heard the 5 President refer to go talk to Giuliani? 6 Not to me. Okay. So that's the only time in your firsthand 7 8 knowledge that the President referred people to Giuliani on 9 this issue? 10 A That's, the best of my recollection, was the only 11 time. Q And do you know if the President referred Volker 12 13 outside of your presence --14 A I don't know. 15 Q -- to Giuliani? Was he speaking with the 16 President, do you know? 17 A I don't believe he's ever met alone with the President. 18 19 Q Okay. Did any State Department officials ever 20 express their concern to you about Ambassador Yovanovitch's 21 recall? 22 I think there are a couple of people in my mission 23 in Brussels who knew her well, had served with her in some 24 capacity, and had heard that she was in jeopardy or something 25 to that effect, and were very disappointed and expressed, you

know, she's a great person and she doesn't deserve this, 1 something to that effect. I don't remember who it was. It 2 could have been my DCM, but I don't remember. 3 Anybody back in Washington? 4 Q Not that I can recall. 5 A Were you aware that after the call transcript came 6 out September 25th that there was an effort inside the State 7 Department to put out a statement of support for Yovanovitch? 8 A Let me see if I get that straight. You said after 9 the transcript of the President's call with Zelensky was 10 released there was an effort to do what? 11 Inside the State Department there were some career 12 Q Foreign Service folks --13 14 Oh. -- that were advocating the Secretary put a 15 statement of support out. 16 A I didn't know. I think I read that in the 17 newspaper, but I wouldn't have gotten that, because I'm not a 18 19 career --20 Q Okay. -- I'm not a career Foreign Service officer. 21 22 Q Okay. So you weren't aware of any initiative inside the State Department to do something to signal that --23 I vaguely recall reading it in the paper or seeing 24

it somewhere, but no one sent me anything internally.

```
1
              0
                          Did the State Department do anything to
   2
          signal support of Ambassador Yovanovitch?
  3
                   Not to the best of my knowledge.
  4
                   So they didn't have an internal email or they
              0
         didn't have a --
  5
 6
              A
                   They may have. Again, I wasn't privy to it.
   7
                   Okay.
              Q
  8
                   I didn't see it. If you're telling me it's on my
  9
          email, I didn't read it. I don't remember that.
 10
              MR. CASTOR: I'm sorry, my time is expired.
11
              Mr. Goldman.
             MR. GOLDMAN: Let's take a 5-minute break.
  12
              AMBASSADOR SONDLAND:
 13
                                    Thank you.
14
               [Recess.]
              THE CHAIRMAN: Okay, let's go back on the record.
  15
                                                                The
        time is with the majority.
16
  17
             Mr. Noble, you are recognized.
18
             MR. NOBLE: Thank you, Chairman.
19
                   BY MR. NOBLE:
  20
                   Ambassador Sondland, I want to direct your
21
         attention to the end of August. And my colleague Mr. Castor
  22
         was asking you about the Politico article that came out
 23
         around August 28th which made public the freeze that the
         administration had put in place on the Ukrainian security
  24
         assistance. Do you recall that?
  25
```

| 1 | A Yes, I recall him describing it. |
|----|---|
| 2 | Q Around that time, I believe you testified that you |
| 3 | and Ambassador Volker and the Ukrainians had dropped the idea |
| 4 | of doing a statement announcing the investigations that Rudy |
| 5 | Giuliani wanted, specifically Burisma and 2016. Is that |
| 6 | right? |
| 7 | A Yeah, I believe the Ukrainians didn't want to go |
| 8 | forward. |
| 9 | Q But you were still discussing the possibility of |
| 10 | President Zelensky doing a public interview, possibly with a |
| 11 | news outlet, in which he would announce those investigations? |
| 12 | A I think the Ukrainians mentioned to Volker that |
| 13 | they were planning to do one and that they might incorporate |
| 14 | some of those things in that interview. |
| 15 | Q Okay. So at the time when the freeze became public |
| 16 | on August 28th and Ukraine presumably learned about that |
| 17 | freeze, they knew that the Americans were still pushing for |
| 18 | an announcement of these investigations. Is that right? |
| 19 | A I don't know when the Ukrainians found out. I |
| 20 | mean, I don't know when they would have made the connection. |
| 21 | They might have learned before. They might have learned |
| 22 | after the Politico article. I have no idea. |
| 23 | Q Well, on August 28th it became public in the |
| 24 | Politico article, correct? |
| 25 | A Yeah. I see this Politico article, yeah. |

| 1 | Q Okay. And then I believe in Mr. Volker's text |
|----|---|
| 2 | messages, on August 29th Andrey Yermak actually sends the |
| 3 | Politico article to Mr. Volker and asks to speak with him. |
| 4 | A Was that a text I was on? |
| 5 | Q I don't know if that was a text that you were on. |
| 6 | A Okay. |
| 7 | Q But did you have any conversations with the |
| 8 | Ukrainians or with Mr. Volker, Ambassador Volker, about the |
| 9 | fact that this freeze had been put in place around this time? |
| 10 | A I don't recall having any. I'm not saying it |
| 11 | didn't occur, but I don't recall having any. I think Volker |
| 12 | was handling those conversations. |
| 13 | Q So I'll direct your attention to let's go to |
| 14 | page 20 of the text messages, and it's near the bottom on |
| 15 | August 29th, 2019, at 3:06 a.m. |
| 16 | A 3:06? |
| 17 | Q Yeah. In the line above it, Andrey Yermak says, |
| 18 | "need to talk to you," and then he sends a link to the |
| 19 | Politico article from August 28th |
| 20 | A Yeah, |
| 21 | Q to Ambassador Volker. So presumably at that |
| 22 | point the Ukrainians knew about the freeze, correct? |
| 23 | A Apparently. |
| 24 | Q Did you have any conversations with Ambassador |
| | |

Volker about that at that time?

| 1 | A I don't remember when I was brought in on the |
|----|--|
| 2 | conversations relating to the freeze, you know, until close |
| 3 | to, I believe, the Johnson conversation, the conversation |
| 4 | with Senator Johnson. I don't know exactly what day. |
| 5 | Q That was August 30th, correct? |
| 6 | A Yeah, I think so. |
| 7 | Q So but you learned about the freeze on July |
| 8 | 18th, when Bill Taylor texted you about the SVTC announcing |
| 9 | the freeze? |
| 10 | A Right. |
| 11 | Q Okay. So between July 18th and August 28th, did |
| 12 | you have any you never had any conversations with the |
| 13 | Ukrainians about the fact that the aid was frozen? |
| 14 | A I don't recall having conversations with the |
| 15 | Ukrainians. What I recall was trying to chase down the |
| 16 | reason for the freeze, and I could never get a straight |
| 17 | answer and I sort of gave up. |
| 18 | Q But you don't recall any conversations with the |
| 19 | Ukrainians about the freeze? |
| 20 | A I won't swear to it, but I don't recall, I honestly |
| 21 | don't. |
| 22 | Q So let's go to page 39 of the text messages. And I |
| 23 | want to use the text messages, because I think they might be |
| 24 | useful in helping refresh your recollection |
| 25 | A Okay. |

```
Q -- and kind of locking down certain dates.
  1
             Do you see up here at the top. This is a conversation
   2
   3
         between Bill Taylor and Kurt Volker. On August 30th, 2019,
   4
         at 12:14, Bill Taylor says: "Trip canceled."
              And then Volker says: "Hope VPOTUS keeps the bilat" --
  5
 6
              A Right.
            Q -- "and tees up White House visit."
   7
            And then Volker says: "And hope Gordon and Perry still
 8
         going."
   9
            And you respond: "I am going. Pompeo is speaking to
10
11
         POTUS today to see if he can go."
12
              Is that the meeting in Warsaw for the World War II
13
         commemoration?
              A Yeah. This is refreshing my memory. Yes, correct,
14
15
         it is.
16
                  Okay. Do you know why President Trump did not
17
         attend the Warsaw commemoration?
18
                  The reason that I had heard was the hurricane.
                                                              He
19
         wanted to stay behind to oversee the hurricane issues.
              Q President Trump was scheduled to meet with
  20
21
         President Zelensky at that Warsaw meeting, right?
22
            A I believe so, yes.
                 And did you attend?
23
            Q
24
            Α
                  I did.
                  And who else was there?
25
             Q
```

| 1 | A A lot of people. |
|----|--|
| 2 | Q I mean, for with any meetings with President |
| 3 | Zelensky during that |
| 4 | A Huge bilat with Vice President Pence and a whole |
| 5 | cast of people. |
| 6 | Q Were you present for any conversations between |
| 7 | President Pence and President Vice President Pence and |
| 8 | President Zelensky? |
| 9 | A Only the one in the big bilat. I don't believe |
| 10 | there was any pull-aside or any private conversation other |
| 11 | than the big bilateral meeting. |
| 12 | Q Okay. Do you recall any discussions around that |
| 13 | time about the link between the White House visit and the |
| 14 | push for a public announcement by the Ukrainians of the |
| 15 | investigations Giuliani wanted? |
| 16 | A I don't. I was focused more during that trip on a |
| 17 | meeting that Pompeo and I had scheduled with the big four |
| 18 | leaders of the new leaders of the EU. And when Pompeo |
| 19 | couldn't go to Warsaw, I was worried that I had already set |
| 20 | those meetings up for him and I to meet with the four new |
| 21 | leaders. |
| 22 | So I wound up going with Vice President Pence. I sat in |
| 23 | on the bilat. And then I came back to Brussels, I believe, |
| 24 | and Pompeo came just for the meetings with the big four from |

Washington to Brussels.

25 him about it?

| L | Q And Senator Johnson, was ne part of the U.S. |
|----|--|
| 2 | delegation to Warsaw? |
| 3 | A I don't think so, no. |
| 4 | Q So it was around this time, though, it was reported |
| 5 | that you had the conversation with Senator Johnson in which |
| 6 | he, at least, claimed that you told him there was a quid pro |
| 7 | quo. |
| 8 | A Well, that was his recollection, that wasn't mine, |
| 9 | because I don't know that I would have known that then. |
| 10 | Q Do you recall the circumstances under which you |
| 11 | spoke with Senator Johnson around this time, though? |
| 12 | A I think he reached out to me and said: Can we |
| 13 | talk? And I called him, and he told me he was talking to the |
| 14 | President the next day. And I think we were just having sort |
| 15 | of a freeform conversation as to what was going on with |
| 16 | Ukraine. He seemed to have a continuing interest in the same |
| 17 | issues that I did. After we left Ukraine, you know, the |
| 18 | Ukraine inauguration, he'd stayed in touch. |
| 19 | Q Do you recall whether you and Senator Johnson |
| 20 | discussed the freeze on Ukrainian assistance? |
| 21 | A On that August 30th call? |
| 22 | Q Yes. |
| 23 | A We probably did. |
| 24 | Q Do you recall what he said to you and you said to |

| Ī | A No, other than I do remember he said that he was |
|----|---|
| 2 | going to call the President to see if he could get to the |
| 3 | bottom of it. |
| 4 | Q So it's been reported that he said that when, at |
| 5 | least, you allegedly linked the assistance with the |
| 6 | announcement by the Ukrainians of these investigations that |
| 7 | the President and Rudy Giuliani wanted, Senator Johnson said |
| 8 | he winced and his reaction was: Oh, God, I don't want to see |
| 9 | those two things combined. |
| 10 | Do you have any reason to doubt that that was Senator |
| 11 | Johnson's reaction to your phone call? |
| 12 | A I don't recall I don't recall the call going |
| 13 | that way, because, again, I was trying to think of why would |
| 14 | I have the basis to know that they were linked at that point. |
| 15 | I'm not sure I did have the basis to know that. |
| 16 | I think we were both pipe dreaming or speculating as to |
| 17 | why the aid still hadn't been released, because I think |
| 18 | Senator Johnson was a strong advocate of having the aid |
| 19 | released immediately, without any further ado. |
| 20 | Q Okay. So that conversation with Senator Johnson |
| 21 | was August 30th. I want to direct your attention to page 39 |
| 22 | again of your text messages. |
| 23 | A Okay. |
| 24 | Q And let's go to September 1st. And the very |

September 1st at 12:08 p.m., Bill Taylor writes: "Are we now

| 1 | saying that security assistance and White House meeting are |
|----|---|
| 2 | conditioned on investigations?" |
| 3 | You're on this chain, aren't you? |
| 4 | A Yes. |
| 5 | Q Does that refresh your recollection, that around |
| 6 | this time you're aware of a possible linkage between the |
| 7 | security assistance and the White House meeting being |
| 8 | conditioned on the investigations that Rudy Giuliani and the |
| 9 | President wanted the Ukrainians to announce? |
| 10 | A I think that was the beginning of when that |
| 11 | allegation began to be made, because, again, I said, call me |
| 12 | I didn't want to do this by text. I wanted to have a |
| 13 | conversation. |
| 14 | Q Did you not want to do it by text because there |
| 15 | would then be a written record of your discussion about the |
| 16 | quid pro quo? |
| 17 | A No. I already said that in my opening statement. |
| 18 | I do that all the time. |
| 19 | Q Does this refresh your recollection, though, that |
| 20 | at least around this time, you and Ambassador Volker and |
| 21 | Ambassador Taylor were discussing at least the possibility of |
| 22 | a linkage between the White House meeting and the assistance |
| 23 | and the investigations that the Ukrainians were supposed to |
| 24 | announce? |

A I don't know that we were discussing it. I think

13

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- that it really came to the fore when I got the text from 1 2 Ambassador Taylor a few days later.
 - Well, it was over a week later, correct? 3
 - 4 Α Or a week later.
- So you said earlier in your testimony that you were 5 shocked when you got the later text messages from Ambassador 6 Taylor where he linked the security assistance and the 7 investigations, but you were aware at least for over a week 8 that, at least from Ambassador Taylor's perspective, this is 9 10 exactly what was going on.
 - A Well, as I testified earlier, every time I would ask various people, whether it was at the State Department or elsewhere, what's going on, no one could give me a straight answer. I mean, I heard it has to do with the fact that Europe isn't putting up their share, it has to do with the fact that they think there's an audit that needs to be done. I heard all kinds of reasons why.
 - I never got -- until Taylor sent me that text saying, I hope this isn't what's going on, when I made the phone call to the President, that's when the red light really went on for me.
 - Okay. Well, back here on September 1st, though, 22 when Bill Taylor said: "Are we now saying security 23 assistance and White House meeting are conditioned on 24 investigations?"

1 You said: "Call me." 2 Did you guys have a phone call? 3 We probably did. A 4 Do you recall what was discussed during that phone call? 5 6 A I mean, if I had had a conversation the previous 7 day -- I'm speculating now -- if I had had a conversation the 8 previous day with Senator Johnson and we discussed the same 9 issue, I might have continued that conversation: I hope this 10 isn't going on. 11 Again, I'm speculating, because I don't really recall 12 exactly. 13 And then, like you said, a week went by, and then all of 14 a sudden I get this panicked text from Ambassador Taylor, and 15 that's when I did my thing. 16 Should I have done something earlier? Maybe. I didn't. 17 I'm not asking you that. But around that time, 18 though, this week, September 1st to September 9th, did you 19 have your own concerns that there might be a linkage between 20 the security assistance and the White House meeting? Which I 21 believe you said there already, in your mind, was a linkage 22 between getting a White House meeting in exchange for a Ukrainian announcement on the investigation. 23 24 A No, in exchange for the press statement. For the press statement? 25

| 1 | A For the press statement. |
|----|---|
| 2 | Q But the press statement was about the |
| 3 | investigations, correct? |
| 4 | A Well, all I can do is repeat to you what I heard |
| 5 | through Ambassador Volker from Giuliani. That's the only |
| 6 | source this would have come from, because the President never |
| 7 | discussed it with any of us. |
| 8 | Q And we're going to go through some of those text |
| 9 | messages about the drafting of the statement and the |
| 10 | evolution later on. |
| 11 | But right now my question is, did you personally have |
| 12 | concerns that there were these that the aid was being held |
| 13 | up, the White House meeting was being withheld, until the |
| 14 | Ukrainians did something that Giuliani and the President |
| 15 | wanted, specifically to announce these investigations? |
| 16 | A As I said earlier, the continuum |
| 17 | Q Grew? |
| 18 | A grew and culminated in the text from Ambassador |
| 19 | Taylor on I think it was the 9th of September. |
| 20 | Q Okay. And then in response to that, there was like |
| 21 | a 5-hour gap between when you wrote back to Ambassador |
| 22 | Taylor. We can turn to the last page. It's page 53. |
| 23 | And so Ambassador Taylor sends you this text message at, |
| 24 | at least marked here, 12:47 a.m.: "As I said on the phone, I |
| 25 | think it's crazy to withhold security assistance for help |

```
with a political campaign."
   1
   2
              That suggests that either you and he had had a telephone
   3
         conversation about the linkage. Do you recall that telephone
   4
         conversation?
  5
              A Either he and I had one or he and Volker had one.
 6
         He had one with somebody, because he was, you know, clearly
        coming to that conclusion.
   7
                   Do you recall if you had a telephone conversation
   8
   9
  10
              A
                   I don't recall.
  \Pi
              Q
                   -- with him?
12
                   I don't recall.
13
              Q Okay. So -- and then you said in response to that,
         you telephoned President Trump. Is that right?
14
  15
              A That is correct.
16
                   Okay. During that telephone conversation with
17
         President Trump, you didn't ask the President directly if
 18
         there was a quid pro quo, correct?
19
                   No. As I testified, I asked the question open
  20
         ended, what do you want from Ukraine?
21
              Q President Trump was the first person to use the
22
         word "quid pro quo," correct?
  23
              A
                   That is correct.
  24
                   And I believe you testified that President Trump
  25
         said he didn't want anything from Ukraine. Is that correct?
```

| 1 | A lhat's what he said. |
|----|---|
| 2 | Q Okay. But that wasn't true, correct? |
| 3 | A I'm just telling you what he said. |
| 4 | Q But you knew that wasn't true? |
| 5 | A What I had heard were multiple rumors about what he |
| 6 | did or didn't want. That's why I wanted to ask the question |
| 7 | the way I did. |
| 8 | Q Well, you heard that from Rudy Giuliani, that the |
| 9 | President wanted Ukraine to announce investigations into 2016 |
| 10 | and Burisma, right? We've been over this a number of times. |
| 11 | A I heard that from Rudy Giuliani. I never heard it |
| 12 | from the President. I am assuming Rudy Giuliani heard it |
| 13 | from the President, but I don't know that. So I asked the |
| 14 | President: What do you want? |
| 15 | Q And you assumed that, because Rudy Giuliani has |
| 16 | been going around saying, I'm working for the President, I'm |
| 17 | his personal lawyer, I'm doing this on behalf of the |
| 18 | President of the United States, correct? |
| 19 | A That's why I went to the principal. |
| 20 | Q Okay. Fair enough. But I believe so President |
| 21 | Trump said during that call: I don't want anything from |
| 22 | Ukraine. But you also know that isn't true, because you've |
| 23 | now read the July 25th call readout, correct, where President |
| 24 | Trump specifically asks President Zelensky for, quote, "a |
| 25 | favor." Is that right? |

```
1
                   Yes, but President Trump changes his mind on what
  2
         he wants on a daily basis. I have no idea what he wanted on
  3
         the day I called him. That's why I asked him the question.
 4
              Q Okay. But on July 25th, at least, President Trump
         said: I want a favor, and specifically I want you to look
 5
  6
         into the Bidens and I want you to look into 2016 election
         interference, correct?
 7
  8
              AMBASSADOR SONDLAND: Hold on just a second.
 9
              [Discussion off the record.]
 10
              AMBASSADOR SONDLAND: Yeah. Counsel, I didn't know what
11
         the President had discussed with President Zelensky, because
  12
         I never saw the transcript of the call. I testified to that.
13
                   BY MR. NOBLE:
                   Right. But you learned it, I believe, September
14
  15
         25th, when the call record was released by the White House at
16
         that point?
  17
                  In September, right.
          Α
                   As you sit here today, you know what President
18
             Q
19
         Trump --
  20
             A
                   Today I --
21
                   -- said to President Zelensky.
             Q
  22
             Α
                   Today I know.
              Q
  23
                   Right.
                   Today I know. I didn't know then.
  24
              A
 25
                   And today you know that President Trump asked
              Q
```

| 1 | President Zelensky for a favor. |
|----|--|
| 2 | A Correct. |
| 3 | Q Specifically, to look into the Bidens and to look |
| 4 | into 2016 election interference. |
| 5 | A That is correct. I do know that today. |
| 6 | Q And that's what Rudy Giuliani had essentially been |
| 7 | pushing the Ukrainians to include in either a public |
| 8 | statement or a media appearance by President Zelensky? |
| 9 | A He may or may not have, but not to me. |
| 10 | Q He used the word "Burisma" instead of |
| 11 | A He always used the word "Burisma" and he always |
| 12 | used the word "2016 election." Those are the only two things |
| 13 | I heard from him. |
| 14 | THE CHAIRMAN: Ambassador, I want to ask a further |
| 15 | question about the conversation you had with the President, |
| 16 | where I think you've testified you asked him what he wanted |
| 17 | and on his own he repeatedly brought up no quid pro quo, no |
| 18 | quid pro quo. Is that right? |
| 19 | AMBASSADOR SONDLAND: That's correct. |
| 20 | THE CHAIRMAN: You have been not quoted in the paper in |
| 21 | the last 24 to 48 hours, but it has been represented by |
| 22 | multiple press outlets that you have told people that when |
| 23 | the President told you no quid pro quo, you didn't know |
| 24 | whether he was telling you the truth. Is that accurate? |

AMBASSADOR SONDLAND: My goal in asking the question,

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| | | | 12. 77. | 1 4 3 5 4 3 T T T T T T T T T T T T T T T T T T | 100 | | |
|----|----------------|------|---------|---|-----|--------------|----------|
| 10 | Congressman, | Was | to | respond | to | Ambassador | Taylor |
| | congressinari, | 1100 | - | 1 Capona | | 711112433444 | idy Loi. |

THE CHAIRMAN: No, I understand that. But my question 3 is, it has been represented in the newspaper by someone who 4 purportedly has information from you that when the President told you, no quid pro quo, no quid pro quo, that you couldn't 5 6 verify that what he was telling you was the truth. Is that 7 correct?

> AMBASSADOR SONDLAND: All I could verify is that's what he said. I don't know if it was the truth or it wasn't the truth. That's what he told me.

THE CHAIRMAN: Thank you.

BY MR. NOBLE:

So, Ambassador Sondland, we're skipping around a little bit, but I want to go back to the July 10th White House meeting, and I just want to make sure we understand your testimony.

Is it your recollection that you didn't say anything during the first part of the meeting to the effect that you had an agreement with Mick Mulvaney that if the Ukrainians committed to the investigations that Trump and Giuliani wanted then Zelensky would get a White House meeting?

A I don't recall ever having a conversation with Mr. Mulvaney about that. I honestly don't. I've had very, very few conversations with Mr. Mulvaney. I wanted to have more, but he was never available.