Wall Street & Analyst Consensus >>>

U.S. car and light truck sales estimates for November 2018

Analyst - Company	GM	Ford	Chrysler	SAAR[1] in millions: SAAR	YoY change
	Change from November 2017				
Jamie Albertine – CER	–	–	–	17.3M	-0.2M
Alan Baum – Baum & Associates	–	–	–	17.0	-0.5
Ryan Brinkman – JPMorgan	-3.5%	-7.0%	–	17.5	0.0
Jeremy Acevedo – Edmunds.com	-2.5	-9.3	14%	17.3	-0.2
Charlie Chesbrough – Cox Automotive	-4.2	-12	16	17.1	-0.4
Chris Hopson – IHS Markit	–	–	–	17.2	-0.3
Jeff Schuster – LMC Automotive	–	–	–	17.2	-0.3
Joseph Spak – RBC Capital Markets	-3.1	-6.9	13	17.3	-0.2
Haig Stoddard – WardsAuto	-3.4	-9.8	15	17.4	-0.1
David Tamberrino – Goldman Sachs	-4.7	-7.3	15	17.4	-0.1
Analyst average	-3.6%	-8.7%	15%	17.3M	-0.2M

U.S. car and light truck sales estimates for November 2018

Change from November 2017

Analyst - Company	Toyota	Honda	Nissan	Hyundai/Kia	VW/Audi
Jeremy Acevedo – Edmunds.com	1.0%	-7.1%	-16%	0.6%	-2.5%
Charlie Chesbrough – Cox Automotive	-3.5	-8.4	-15	1.5	-1.9
Joseph Spak – RBC Capital Markets	1.1	-4.0	-17	-1.4	–
Haig Stoddard – WardsAuto	1.8	-3.9	-13	-1.5	-6.1
Analyst average	0.1%	-5.9%	-15%	-0.2%	-3.5%

1 – Seasonally Adjusted Annual Rate: An annualized measure of monthly sales that adjusts for seasonal trends.

Sources: Data compiled by Bloomberg